

General Information:

What is "Bonus"?

Bonus is allocation of surpluses generated under With-Profits fund of the Company to With-Profit Policies. The bonus is declared every financial year in respect of the previous year provided the policy has been in-force. Bonuses declared in each financial year are accrued and paid out at the time of exit with the exception of any cash bonus or special one off bonuses which may be paid out on specific policy events as per policy conditions.

What are the bases for Bonus declared in KLI?

It will depend on the type of products. In KLI's traditional "With-Profits" plans following are the bases for Bonus depending on the product type:

Conventional Participating Plan:

This category consists of the plans given under the table "Conventional Participating Plans" shown on page 2 & 3 of the document. For these plans the Bonus (Reversionary /Cash /Interim /Terminal) is based on the Basic Sum Assured under the policy, i.e. Bonus is calculated as percentage of the Basic Sum Assured.

Accumulating Participating Plan:

This category consists of the plans given under the table "Accumulating Participating Plans" shown on page 4 of the document. For these plans the Bonus (Regular / Interim / Terminal) is based on the Accumulation Account Value under the policy, i.e. Bonus is calculated as percentage of the Accumulation Account.

What is Interim bonus and how does it work at KLI?

This bonus is for those policies which are claimed for in between two bonus cycles. In such cases, a bonus is added on the basis of interim bonus rates announced by the company. This bonus rate will be based on either Basic Sum Assured or Accumulation Account depending on the plan type.

What is Terminal bonus and how does it work at KLI?

Terminal bonus as the name suggests is the Bonus paid out upon the termination of the policy either on maturity or in the unfortunate event of death subject to terms & conditions in the base plan. For conventional participating plans, bonus may be payable only after completion of certain number of policy years. This bonus rate will be based on Basic Sum Assured on Conventional Participating Plans and on Accumulation account for Accumulating Plan.

Kotak Mahindra Life Insurance Company Ltd. Regn. No.:107, CIN : U66030MH2000PLC128503, Regd. Office: 8th Floor, Plot # C- 12, G- Block, BKC, Bandra (E), Mumbai - 400 051. Website: www.kotaklife.com I Email:kli.in/WECARE I Toll Free No.: 1800 209 8800.

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The regular and reversionary bonus rates declared for all our policies for FY 23-24 are given in the following tables:

CONVENTIONAL PARTICIPATING PLANS

Product Name	UIN	Premium Payment Term	Bonus(SRB/CashBonus*) Declared 2023-2024						
Kotak Sukhi Jeevan	(UIN:107N036V01)	-	3.00%						
		Policies completing less than or 5 policy years	3.00%						
Kotak Eternal Life - Classic Shield	(UIN:107N040V01)	Policies completing 6 to 10 policy years	3.25%						
Kotak EternalLife - Premier Shield Kotak Surakshit Jeevan	(UIN:107N041V01)	Policies completing 11 to 15 policy years	3.50%						
	(UIN:107N042V01)	Policies completing more than 15 policy years	4.20%						
		Policies completing less than or 5 policy years	3.50%						
Kotak Child Edu Plan [#]	(UIN:107N072V01)	Policies completing 6 to 10 policy years	3.75%						
	-	Policies completing more than 10 policy years	4.20%						
	(111111107110711)(01)	Policies completing less than or 5 policy years	3.50%						
Kotak Child Future Plan [#]	(UIN:107N071V01) -	Policies completing more than 5 policy years	3.75%						
		Regular Pay	First 5 policy years: 2.50%6 to 10 policy years: 2.80%11th Policy Year onwards: 3.10%						
Kotak Classic Endowment Plan	(UIN:107N082V01) (UIN : 107N082V02)	Limited Pay of 7 years	First 5 policy years: 2.75%6 to 10 policy years: 3.10%11th Policy Year onwards: 3.50%						
		Limited Pay of 10 years or more	First 5 policy years: 2.60%6 to 10 policy years: 2.95%11th Policy Year onwards: 3.30%						
		Limited Pay of 8 years	First 5 policy years: 2.70%6 to 10 policy years: 3.10%11th policy year onwards: 3.45%						
Kotak Premier Moneyback Plan	(UIN:107N083V01) (UIN:107N083V02)	Limited Pay of 10 years	First 5 policy years: 2.75%6 to 10 policy years: 3.15%11th Policy year onwards: 3.50%						
		Limited Pay of 12 years	First 5 policy years: 2.85%6 to 10 policy years: 3.25%11th Policy year onwards: 3.60%						

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CONVENTIONAL PARTICIPATING PLANS

Product Name	UIN	Premium Payment Term	Bonus(SRB/CashBonus*) Declared 2023-2024					
	(UIN:107N096V01)	Limited Pay of 8 years	First 5 policy years After 5 policy years ®Cash Bonus on Sum Assured ®Cash Bonus on Paid Up Additior	: 3.10% : 3.50% : 5.65% ns : 2.70%				
Kotak Premier Life Plan [#]	&	Limited Pay of 12 years	First 5 policy years After 5 policy years	: 3.15% : 3.55%				
	(UIN:107N096V04)	Limited Pay of 15 years	First 5 policy years After 5 policy years	: 3.20% : 3.60%				
	Li	Limited Pay of 20 years	First 5 policy years After 5 policy years	: 3.35% : 3.80%				
		Regular Pay	First 5 policy years GA ⁵ of 6-10 policy years 11th policy year onwards	: 5% : 3.25% : 3.60%				
Kotak Premier Endowment Plan	(UIN: 107N079V01) (UIN:107N079V02) & (UIN:107N079V03)	Limited Pay of 5 & 7	First 5 policy years GA ⁵ of 6-10 policy years 11th policy year onwards	: 5% : 4.25% : 4.70%				
		Limited Pay of 10 & 15	First 5 policy years GA ⁵ of 6-10 policy years 11th policy year onwards	: 5% : 3.75% : 4.15%				
		Regular	First 5 policy years GA ⁵ of After 5 policy years	: 5% : 4.40%				
Kotak Premier Pension Plan	(UIN:107N094V01) & (UIN: 107N094V02)	Limited Pay	First 5 policy years GA ⁵ of After 5 policy years	: 5% : 4.55%				
		Single Pay	First 5 policy years GA ⁵ of After 5 policy years	: 2% : 5.50%				
		Limited Pay of 8 years	First 5 policy years After 5 policy years	: 2.90% : 3.25%				
Kotak Premier Income Plan	(UIN:107N099V01) (UIN:107N099V02)	Limited Pay of 10 years	First 5 policy years After 5 policy years	: 3.25% : 3.65%				
		Limited Pay of 12 years	First 5 policy years After 5 policy years	: 3.50% : 3.95%				

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CONVENTIONAL PARTICIPATING PLANS

Product Name	UIN	Prer	nium Payment	Term	Bonus(SRB/CashBonus*) Declared 2023-2024			
		Li	ears	3.40%				
	(111N1 -107N1102)(01)	ears	3.30%					
Kotak Smart Life		$\begin{tabular}{ c c c c } \hline Premium Payment Fermium Payment$	3.20%					
Kotak Sinart Life	&	Lir	nited Pay of 12 ye	ears	3.15%			
	(UIN:10/N102V03)	Lir	nited Pay of 15 ye	ears	3.10%			
		Cash Bonus	on Accrued Paid	Declared 2023-2024 f 6 years 3.40% f 8 years 3.30% 10 years 3.20% 12 years 3.15% 15 years 3.10% HPaid-Up Additions 2.85% f 6 years 3.50% f 8 years 3.30% 10 years 3.50% f 8 years 3.30% 10 years 3.30% 12 years 3.30% 12 years 3.25% 15 years 3.15% HPaid-Up Additions 2.70% 12 years 3.25% 15 years 3.15% HPaid-Up Additions 2.70% 12 years 3.25% 12 years 3.15% 14 paid-Up Additions 2.70% 12 years 2.19% 12 years 3.15% 14 paid-Up Additions 2.02% 12 years 2.19% 12 years 2.02% 13 years 1.62% 14 years 2.13% 14 ye	2.85%			
		Li	mited Pay of 6 ye		3.50%			
	Limited Pay of 15 yearsCash Bonus^ on Accrued Paid-Up AdLimited Pay of 6 yearsLimited Pay of 8 yearsLimited Pay of 8 yearsLimited Pay of 10 years&(UIN : 107N125V02)Limited Pay of 12 yearsLimited Pay of 15 yearsCash Bonus^ on Accrued Paid-Up AdLimited Pay of 12 yearsCash Bonus^ on Accrued Paid-Up AdPPT BandAge BandPPT 836-4546-50	ears	3.40%					
		Lir	nited Pay of 10 ye	ears	3.30%			
Kotak Fortune Maximiser		Lir	nited Pay of 12 ye	Decla Pay of 6 years Decla Pay of 6 years Pay of 8 years Pay of 8 years ay of 10 years Pay of 10 years Pay of 10 years ay of 12 years Pay of 6 years Pay of 6 years ay of 15 years Pay of 6 years Pay of 6 years Pay of 6 years Pay of 6 years Pay of 6 years Pay of 6 years Pay of 6 years Pay of 6 years Pay of 6 years Pay of 6 years Pay of 6 years Pay of 10 years Pay of 10 years Pay of 10 years ay of 12 years Pay of 12 years Pay of 12 years ay of 15 years Paice Term Band O 0-35 Paice Term Band O 0-35	3.25%			
		Lir	nited Pay of 15 ye	ears	3.15%			
		Cash Bonus	on Accrued Paid	Operation Declared 20 y of 6 years 3.40 y of 8 years 3.30 y of 8 years 3.20 y of 10 years 3.20 y of 110 years 3.20 y of 110 years 3.20 y of 110 years 3.15 y of 110 years 3.10 y of 6 years 3.10 y of 6 years 3.50 y of 6 years 3.30 y of 8 years 3.30 y of 10	2.70%			
		PPT Band	Age Band	Policy Term Band	Cash Bonus			
			0-35		2.56%			
		PPT 8	36-45		2.28%			
			46-50		2.05%			
			0-35		2.40%			
	(UIN : 107N125V02) Limited Pay of 12 years Limited Pay of 15 years Cash Bonus^ on Accrued Paid-Up Additions Cash Bonus^ on Accrued Paid-Up Additions 0-35 PPT Band Age Band Policy Term Band PPT 8 36-45 46-50 0-35 PPT 10 36-45 46-50 0-35 Image: State of the	2.19%						
		PPT 10	Limited Pay of 8 years 3.30% Limited Pay of 10 years 3.20% Limited Pay of 12 years 3.15% Limited Pay of 15 years 3.10% sh Bonus^ on Accrued Paid-Up Additions 2.85% Limited Pay of 6 years 3.50% Limited Pay of 6 years 3.30% Limited Pay of 8 years 3.40% Limited Pay of 10 years 3.30% Limited Pay of 12 years 3.30% Limited Pay of 12 years 3.25% Limited Pay of 15 years 3.15% sh Bonus^ on Accrued Paid-Up Additions 2.70% Band Age Band Policy Term Band Cash Bonus 0-35 2.56% 2.05% T 8 36-45 2.02% 61-55 2.02% 2.05% F 10 36-45 2.02% 151-55 1.62% 2.02% T 8 36-45 2.02% T 10 0-35 2.53% 12 0-35 2.53% 12 0-35 2.13% 12	2.02%				
	(UIN :107N102V01) (UIN:107N102V02) & (UIN:107N102V03) Limited Pay of 10 years Imited Pay of 12 years (UIN:107N102V03) Limited Pay of 15 years Imited Pay of 15 years (UIN:107N102V03) Cash Bonus^^ on Accrued Paid-Up Additions Imited Pay of 10 years (UIN:107N125V01) Limited Pay of 10 years Imited Pay of 10 years (UIN:107N125V02) Limited Pay of 10 years Imited Pay of 10 years (UIN:107N125V02) Limited Pay of 10 years Imited Pay of 10 years (UIN:107N125V02) Limited Pay of 10 years Imited Pay of 10 years (UIN:107N125V02) Limited Pay of 10 years Imited Pay of 10 years (UIN:107N125V02) Imited Pay of 10 years Imited Pay of 10 years (UIN:107N141V01) PPT Band Age Band Policy Term Band 0:35 9PT 10 36:45 Imited Pay of 10 years (UIN:107N141V01) PPT 12 36:45 Imited Pay of 10 years Imited Pay of 10 years 10 PPT 10 36:45 Imited Pay of 10 years Imited Pa	1.84%						
			0-35		2.23%			
Kotak Get Assured Income Now (GAIN)	(UIN : 107N141V01)		36-45] [2.02%			
,		FFI 12	46-50]	1.83%			
	Cash Bonus [^] on Accrued Paid-Up Additions PPT Band Age Band Policy Term Band 0-35 0-35 0-35 PPT 8 36-45 46-50 0-35 0-35 36-45 PPT 10 46-50 85 - LA Age 0-35 0-35 85 - LA Age (UIN : 107N141V01) 0-35 36-45 PPT 12 36-45 0-35 0-35 0-35 0-35	1.62%						
			0-35		2.53%			
		FFÍÖ	36-44] [2.31%			
		DDT 10	0-35	40	2.34%			
		FFIIV	36-45	40	2.21%			
		DDT 12	0-35]	2.13%			
		PPIIZ	36-45	1	2.01%			
		Cash Bonu	s on Accrued Paid	Up Additions	2.85%			

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*SRB: Simple Reversionary Bonus - expressed as a percentage of the Basic Sum Assured

Cash Bonus: expressed as a % of the basic Sum Assured or Accrued Paid-Up Additions for Kotak Premier Life, Kotak SmartLife Plan and Kotak Fortune Maximiser Plan (applicable from 1st Jun 2024 to 31st May 2025) and Kotak GAIN plan (applicable from 1st April 2024 and 31st May 2025.) would be applicable to policyholders who have selected the Cash option. For policyholders who have selected Paid-Up Addition option, Cash Bonus payable will be utilized to purchase paid up additions. Further Cash Bonus may get declared on Basic Sum Assured and accrued Paid-Up Addition as the case may be, which in turn will get utilized to purchase paid up addition at the end of policy year.

*Cash bonus declared on paid up additions is calculated as a percentage of accrued paid up additions.

[#]For Kotak Child Edu, Kotak Child Future and Premier Life, reversionary bonus is only paid till end of premium payment term. For Premier Life, Cash Bonus is applicable after the end of Premium Payment term.

[®]Cash bonus as a % of base sum assured would be applicable. Cash bonus would be converted into paid up additions for the policyholders who have selected the paid up addition option and they would be eligible for cash bonus on accrued paid up additions. These bonuses are applicable to only premium-paying in-force policies or policies with ALL due premiums paid.

Note

1. Terminal bonus for conventional plans for the next financial year (FY2024-25): applicable to only in-force policies that have paid all premiums due exit due to maturity or death during FY2024-25. Terminal bonus will not be awarded on deaths or on maturities from ACM or reduced paid-up status. Terminal bonus has been declared for the following products:

- Kotak Sukhi Jeevan 1.25% for each policy year for policies completing atleast 10 policy years.
- Kotak Surakshit Jeevan 2.75% for each policy year for policies completing atleast 10 policy years.
- Kotak Eternal Life (Classic & Premier Shield) 3% for each policy year for policies completing atleast 10 policy years.
- Child Future & Child Edu 2.25% for each policy year for policies completing atleast 10 policy years
- Premier Endowment 1.50% for each policy year for policies completing atleast 10 policy years
- Classic Endowment & Premier Moneyback 1.00% for each policy year for policies completing atleast 10 policy years
- Smart Life 3.90% on Sum Assured and 0.70% on Paid Up additions for policies with premium payment term of 6 years and which would complete 6 policy years during FY2024-25 as on their date of exit due to maturity or death

2. Terminal bonus on surrender for conventional plans for the next financial year (FY2024-25): applicable to only in-force premium paying policyholders who exit due to surrender during FY2024-25 and where the surrender is post completion of 3 policy years. Please note, terminal bonus will not be awarded on surrender from paid-up status. Terminal bonus has been declared for the following products:

- Fortune Maximiser as a percentage for each completed year, for policies completing 3 year during FY 2024-25
- 6PPT and No Cash Bonus Deferral (Immediate Cash Bonus Option) 2%
- 6PPT and 5 Years Cash Bonus Deferral Option 1.35%
- 6PPT and 7 Years Cash Bonus Deferral Option 1.20%
- 6PPT and 10 Years Cash Bonus Deferral Option 1.10%



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3. Special terminal bonus for conventional plans for the next financial year (FY2024-25): applicable to only in-force policies that have paid all premiums due and that mature in FY 2024-25

• Kotak Surakshit Jeevan - 1.5% for each policy year

4. Interim bonus for the next financial year (FY2024-25): Interim bonus for conventional plans for the next financial year (FY2024-25) applicable to all conventional-participating-policyholders (except for Smart Life, Fortune Maximiser, GAIN and Premier Life Plan policyholders) who exit due to surrender* or death during FY2024-25. This is not applicable on any other exits (CFI, lapse, foreclosure etc).

- For Smart Life plan, interim cash bonus rates will be applicable for policyholders who exit due to surrender or death between 1st June 2024 and 31st May 2025
- For Fortune Maximiser plan, interim cash bonus rates will be applicable for policyholders who exit due to surrender or death between 1st June 2024 and 31st May 2025.
- For GAIN plan, interim cash bonus rates will be applicable for policyholders who exit due to surrender or death between 1st April 2024 and 31st May 2025.
- For Premier Life Plan, interim cash bonus rates will be applicable for policyholders who exit due to surrender or death between 1st June 2024 and 31st May 2025.

The rates of interim bonus are the same as reversionary/cash bonus rates in the table above. Interim bonus will be given on a pro-rata basis at the time of exit, based on number of days elapsed from the previous policy anniversary.

*For products namely Classic Endowment, Premier Endowment, Premier Moneyback, Premier Life, Premier Income, Premier Pension Plan

- 5. Special survival bonus for conventional plans for the next financial year (FY2024-25): applicable to only in-force policies that have paid all premiums due and that complete premium payment term in FY2024-25
 - Kotak Eternal Life (Classic & Premier Shield) 2% for each premium payment year.
- 6. GA (Guaranteed Additions) is applicable for both Premier Endowment and Premier Pension plan



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ACCUMULATING PARTICIPATING PLANS

Product Name	Premium Payment Term	Bonus1 Declared FY 2023-2024	
Kotak Retirement Income Plan	(UINs: 107N013V01 & 107N014V01)	8%	These rates are inclusive of
Kotak Capital Multiplier Plan	(UIN: 107N011V01)	7%	the Guaranteed return as
Kotak Child Advantage Plan	(UIN: 107N008V01)	7%	specified in Note point "2" below
Kotak Endowment Plan	(UIN: 107N002V01)	7%	
Kotak Money Back Plan	(UIN: 107N003V01)	7%	

Note

- 1. Bonuses are expressed as a percentage of the Accumulation Account compounded monthly (to in-force premium paying and ACM policies)
- 2. The rates shown in the table are inclusive of the guaranteed return of 3% p.a. as specified in the plan details
- Interim Bonus for accumulating plans for FY 2024 25: Will be applicable to all accumulating-participating-policyholders who exit due to surrender, maturity or death during FY2024-25 and is not applicable on any other exits (CFI, lapse, foreclosure etc).
 - a) Accumulating life plans: 7% p.a (inclusive of guaranteed return of 3% p.a) of accumulation account value, compounded monthly from 1st April 2024 up to the time of exit.
 - b) Accumulating pension plans: 8% p.a. (inclusive of guaranteed return of 3% p.a) of accumulation account value, compounded monthly from 1st April 2024 up to the time of exit.

Please Note: These rates are inclusive of the guaranteed return of 3% p.a. as specified in the plan details

- 4. Terminal Bonus for accumulating plans for FY 2024-25: Will be applicable to only in-force policies that have paid all premiums due and exit due to death or maturity during FY 2024-25 ~Terminal Bonus Rate as a % of accumulation account value (after all other applicable bonuses) at the time of exit.
 - i) Accumulating life plans: a) Kotak Capital Multiplier & Kotak Child Advantage: 7.5%~, Kotak Endowment Plan : 10%~ and Kotak Moneyback Plan : 12.5%.~
 - ii) Accumulating pension plans: Kotak Retirement Income Plan (with & without cover) :7.5%~
- 5. Terminal Bonus shall not be applicable on deaths / surrender or on maturities from ACM/reduced paid-up status. This bonus will also not be paid on top ups accumulation amount

Bonus Rates declared for all our policies SINCE INCEPTION TILL FY 2022-23

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BONUS Declaration

Disclaimer: The bonus rates shown are specific to the years mentioned and are not indicative of bonus rates that may be declared in future.

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The Regular and Reversionary Bonus Rates declared for all our policies SINCE INCEPTION TILL FY 2022-23 are given in the following tables

Conventional Participating Plans

				Bonus(SRB*)Declared												
Product Name	Product UIN	Premium Payr	ment Term	2023	2022	2021	2020	<u>2019</u> 2018	2017	2016	2015	2014	2013	2012	<u>2011</u> 2008	2007
Kotak SukhiJeevan	(UIN:107N036V01)	-		3.00%	3.00%	3.00%	3.00%	2.50%	2.50%	2.50%	2.25%	2.00%	2.00%	2.00%	2.00%	2.00%
Kotak Eternal Life - Classic Shield	(UIN: 107N040V01)	Policies completing less that	an or 5 policy yrs	3.00%	3.00%	3.00%	3.00%	3.00%	2.75%	2.50%	2.25%	2.00%	2.00%			
Kotak Eternal Life - PremierShield	(UIN:107N040V01)	Policies completing 6 to 10	policy yrs	3.25%	3.25%	3.25%	3.25%	3.25%						0.00%	0.00%	NA
Kotak Surakshit Jeevan"	(UIN:107N041V01)	Policies completing 11 to 1	5 policy yrs	3.50%	3.50%	3.50%	3 50%	3.50%	3.00%	2.75%	2.50%	2.25%	2.25%	2.00%	8 2.00%	
	(0111.10711042001)	Policies completing more th	4.20%	4.20%	0.00%		0.00%	0.00%	2.7 0.0	2.00%	2.20%	2.20%				
		Policies which have not con	npleted 5 policy yrs	3.50%	3.50%	3.50%	3.50%	3.50%	3.00%							
Kotak Child Edu Plan	(UIN:107N072V01)	Policies which have comple	ted 6 - 10 policy yrs	3.75%	3.75%	3.75%	3.75%	3.75%	3.25%							
		Policies completed more than 10 yrs			4.20%	4.20%	3.75%	3.75%	3.25%	2.50%	2.25%	2.00%	2.00%	2.00%	N	A
Kotak Child Future Plan	(UIN:107N071V01)	Policies which have comple	ted 5 policy yrs	3.50%	3.50%	3.50%	3.50%	3.50%	3.00%							
		Policies completing more th	nan 5 policy yrs	3.75%	3.75%	3.75%	3.75%	3.75%	3.25%							
		Regular PPT	First 5 Policy Yr	2.50%	2.50%	2.50%	2.50%	2.50%	0.50%	0.500	0.500	0.500				
			After 5 Policy Yr	2.80%	2.80%	2.80%	2.80%	2.80%	2.50%	2.50%	2.50%	2.50%				
Kotak Classic Endowment Plan	(UIN:107N082V01)	LPPT 7 years	First 5 Policy Yr	2.75%	2.75%	2.75%	2.75%	2.75%	2.75%	3.00%	3.00%	3.00%			1.4	
	(UIN:107N082V02)	LPP1 / years	After 5 Policy Yr	3.10%	3.10%	3.10%	3.10%	3.10%	2.75%	3.00%	3.00%	3.00%		N	IA NA	
		LPPT 10 yrs or more	First 5 Policy Yr	2.60%	2.60%	2.60%	2.60%	2.60%	2.60%	3.00%	3.00%	3.00%				
		LPPT TO YIS OF MOTE	After 5 Policy Yr	2.95%	2.95%	2.95%	2.95%	2.95%	2.00%	3.00%	3.00%	3.00%				
		LPPT of 8 yrs	First 5 Policy Yr	2.70%	2.70%	2.70%	2.70%	2.70%	2.70%	2.00%	2.00%	3.00%				
			After 5 Policy Yr	3.10%	3.10%	3.10%	3.10%	3.10%	2.70%	3.00%	3.00%	3.00%				
	(UIN:107N083V01)	LPPT of 10 yrs	First 5 Policy Yr	2.75%	2.75%	2.75%	2.75%	2.75%	0.750	0.000	0.000	0.000				
Kotak Premier Moneyback Plan	(UIN:107N083V02)		After 5 Policy Yr	3.15%	3.15%	3.15%	3.15%	3.15%	2.75%	3.00%	3.00%	3.00%		N	IA	
			First 5 Policy Yr	2.85%	2.85%	2.85%	2.85%	2.85%	2.85%	3.00%	3.00%	2 0.0%				
		LPPT of 12 yrs	After 5 Policy Yr	3.25%	3.25%	3.25%	3.25%	3.25%	2.05%	3.00%	3.00%	3.00%				

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	Y							l	Bonus(SRB*)D	eclared	d										
Product Name	Product UIN	Premium I	Payment Term	2023	2022	2021	2020	2019 2018	2017	2016	2015	2014	2013	2012	<u>2011</u> 2008	2007 NA						
		LPPT of 8 yrs	First 5 Policy Yr	3.10%	3.10%	3.25%	3.25%	3.25%														
		LPPTOTO yis	After 5 Policy Yr	3.50%	3.50%	3.65%	3.65%	NA								A NA						
		LPPT of 12 yrs	First 5 Policy Yr	3.15%	3.15%	3.30%	3.30%	3.30%														
Kotak Premier Life Plan	(UIN:107N096V01		After 5 Policy Yr	3.55%	3.55%	3.70%	3.70%	NA	3.00%	3.00%	NA	NA	NA	NA	NA							
	(UIN:107N096V03)	LPPT of 15 yrs	First 5 Policy Yr	3.20%	3.20%	3.35%	3.35%	3.35%	0.00%	0.00%												
			After 5 Policy Yr	3.60%	3.60%	3.75%	3.75%	NA														
		LPPT of 20 yrs	First 5 Policy Yr	3.35%	3.35%	3.50%	3.50%	3.50%														
			After 5 Policy Yr	3.80%	3.80%	3.95%	3.95%	NA														
		Regular PPT	First 5 Policy Yr GA⁵	5.00%	5.00%	5.00%	5.00%	5.00%														
			After 5 Policy Yr	3.25%	3.25%	3.25%	3.25%	3.25%	Dom	u o not o	nnliachl	ain tha fi	rot									
Kotak Premier Endowment Plan	(UIN:107N079V01)	LPPT 5&7 yrs	First 5 Policy Yr GA⁵	5.00%	5.00%	5.00%	5.00%	5.00%				ein the fi d additioi			NΔ	NA						
	(UIN:107N079V02)	LFFI JQ7 yIS	After 5 Policy Yr	4.25%	4.25%	4.25%	4.25%	4.25%	@ 5			ired accr	ues		TW/ C							
		LPPT of 10&15 yrs	First 5 Policy Yr GA⁵	5.00%	5.00%	5.00%	5.00%	5.00%		durin	g this pe	riod.										
			After 5 Policy Yr	3.75%	3.75%	3.75%	3.75%	3.75%														
		Regular	First 5 policy Yr GA⁵	5.00%	5.00%	5.00%	5.00%															
		Regula	After 5 policy Yrs	4.40%	4.40%	4.40%	4.40%		nus not a rst 5 yeai													
Kotak Premier Pension Plan	(UIN:107N094V01)	LPPT	First 5 policy Yrs GA⁵	5.00%	5.00%	5.00%	5.00%	additi	ons as %	Sum As	sured											
	(UIN:107N094V02)		After 5 policy Yrs	4.55%	4.55%	4.55%	4.55%		les durin					NA								
		Single Day	irst 5 policy Yrs GA⁵	2.00%	2.00%	2.00%	2.00%		gular/Lir a., Single													
		Single Pay	After 5 policy Yrs	5.50%	5.50%	5.50%	5.50%		p.a., olligie i i i 270 p.a.													

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			Bonus(SRB*)Declared														
Product Name	Product UIN	Premium Pa	2023	2022	2021	2020	2019 2018	2017	2016	2015	2014	2013	2012	<u>2011</u> 2008	2007		
		LPPT of 8 years	First 5 policy Yrs GA⁵	2.90%	2.90%	2.00%	2 0.0%	2.00%	2.00%								
			After 5 policy Yrs	3.25%	3.25%	2.90%	2.90%	2.90 %	2.90%								
Kotak Premier Income Plan	(UIN:107N099V01)	LPPT of 10 years	First 5 policy Yrs GA⁵	3.25%	3.25%	2.25%	2 25%	3 25%	2.25%		NA						
	(UIN:107N099V02)		After 5 policy Yrs	3.65%	3.65%	5.25%	5.25%	5.25%	5.25%				INA				
		LPPT of 12 years	First 5 policy Yrs GA⁵	3.50%	3.50%	3 50%	3 50%	3 50%	3 50%								
			After 5 policy Yrs	3.95%	3.95%	0.00%	0.00%	0.00%	0.00%								
		Limited Pay of 6 years			3.25%	3.25%	3.25%	3.40%									
		Limited Pay of 8 years		3.15%	3.15%	3.15%	3.15%	3.30%		ΝΑ							
Katak Cmart Life	(UIN:107N102V01)	Limited Pay of 10 years		3.05%	3.05%	3.05%	3.05%	3.20%									
Kotak Smart Life	(UIN:107N102V02)	Limited Pay of 12 years		3.00%	3.00%	3.00%	3.00%	3.15%									
		Limited Pay of 15 years	2023 2022 2021 2020 2018 2017 2018 <th< td=""><td></td><td></td><td></td><td></td></th<>														
		Cash Bonus [^] on Paid-Up	Additions	2.85%	2.85%	2.85%	2.85%	2.95%						2012 2011 2008 2			
		Limited Pay of 6 years		3.30%	3.30%	6											
		Limited Pay of 8 years		3.25%	3.25%												
Kotak Fortune Maximiser	(107N125V01)	Limited Pay of 10 years		3.20%	3.20%												
		Limited Pay of 12 years		3.10%	3.10%	6											
		Limited Pay of 15 years		3.10%	3.10%												
					NA												

*SRB: Simple Reversionary Bonus - expressed as a percentage of the Basic Sum Assured

Cash Bonus: expressed as a % of the basic Sum Assured or Accrued Paid-Up Additions for Kotak SmartLife Plan & Kotak Fortune Maximizer, shall be applicable to policyholders who have selected the Cash option. For policyholders who have selected Paid-Up Addition option, Cash Bonus payable will be utilized to purchase paid up additions. Further Cash Bonus may get declared on Basic Sum Assured and accrued Paid-Up Addition as the case may be, which in turn will get utilized to purchase paid up addition at the end of policy year.

^Cash bonusdeclared on paid up additions is calculated as a percentage of accrued paid up additions

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The Regular and Reversionary Bonus Rates declared for all our policies SINCE INCEPTION TILL FY 2022-23 are given in the following tables

Accumulating Participating Plans

			Bonus(SRB*)Declared									
Product Name	Product UIN	2023	2022 2016	2015 2011	2010	2009	2008	2007 2006	2005	2004	2003	2002
Kotak Retirement Income Plan	(UIN: 107N013V01 & 107N014V01)	8.00%	8.00%	8.00%	8.00%	7.00%	8.00%	7.00%	6.75%	6.50%	7.50%	NA
Kotak Capital Multiplier Plan	(UIN:107N011V01)	7.00%	7.00%	7.00%	6.75%	5.00%	7.00%	7.00%	6.75%	6.50%	7.50%	NA
Kotak Child Advantage Plan	(UIN:107N008V01)	7.00%	7.00%	7.00%	6.75%	5.00%	7.00%	7.00%	6.75%	6.50%	7.50%	NA
Kotak Endowment Plan	(UIN:107N002V01)	7.00%	7.00%	7.00%	6.75%	5.00%	7.00%	7.00%	6.75%	6.50%	7.50%	8.00%
Kotak Money Back Plan	(UIN:107N003V01)	7.00%	7.00%	7.00%	6.75%	5.00%	7.00%	7.00%	6.75%	6.50%	7.50%	8.00%

Note

- 1. Bonuses are expressed as a percentage of the Accumulation Account compounded monthly
- 2. The rates shown in the table are inclusive of the guaranteed return of 3% p.a. as specified in the plan details

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