

Global Tech Giant Meets Accelerated Deadline with Kforce's Engineering Team

Customer Profile

A multinational enterprise information technology company with over 200,000 employees and over \$50 billion annual revenue

Kforce helped the customer accelerate their release timeline while achieving a 50% reduction in average hiring time.

Challenge

A multinational IT corporation sought to upgrade their enterprise cloud service. The company's biggest challenge was quickly and efficiently scaling consultants to meet an aggressive timeline.

Solution

Kforce provided a custom project team with a two-phased solution, reducing the hiring timeline by 50%.

Outcome

Kforce proved to be a valuable service provider by expediting the hiring process and meeting the release deadline on time.

Custom Solution Meets Accelerated Deadline

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13

specialized
consultants
acquired within
three months

Challenge

A multinational IT corporation sought to update an enterprise cloud service for their clients. The goal was to improve a single portal for all IT services, giving their clients the power to build custom applications. The IT corporation invested budgetary dollars from their current fiscal year, creating an accelerated deadline of 10 months.

The IT corporation's biggest challenge was quickly and efficiently scaling consultants to meet the release date on time. To do this, they needed to aggressively increase the size of their existing scrum team. The IT corporation's required essential niche roles such as a technical lead, a variety of specialized engineers, full-stack developers, Java developers and a project manager.

Solution

Since 2010, Kforce has served as a reliable, proven professional services partner to the IT corporation. Based on this relationship, Kforce was given the opportunity to support this project by implementing a shared-risk approach. Kforce assembled a custom project scrum team for the customer, adding 17 additional resources which more than tripled the size of their internal scrum team.

Kforce built this custom project team using a two-phased solution.

Phase 1

- Hired a technical lead who worked side-by-side with the customer in selecting the scrum team.
- The lead is responsible for ensuring requirements are understood, software is delivered on time, coaching is provided and weekly one-on-one meetings are conducted with consultants. Kforce acquired 13 specialized engineers over first three months including:
 - UI engineers (Angularjs, HTML, CSS)
 - Java developers
 - Software development engineers (SDET)

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50%

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Solution (continued)

Phase 2

- Kforce created a Customer Product Engineering team with four additional consultants including full-stack developers, Java developers and testers to handle ongoing customer requests.
- Kforce supplied an additional technical lead to train the Customer Product Engineering team.

In addition, Kforce's dedicated delivery experts reduced average hiring time by more than 50%. This dedicated team identified qualified consultants with an average turnaround time of 48 hours. The hiring process was reduced from 10 days to five on average.

Outcome

The customer's director and section manager were impressed with the expedited hiring process and quality of candidates provided by the Kforce team. They sought not only a staff augmentation solution, but provided a management solution for this project. Kforce delivered on both accounts.

The customer's critical cloud application was released on time due to the speed and focus of Kforce's custom project team. Kforce successfully completed this project on schedule, within budget and with low consultant turnover.

About Kforce

Kforce is a leading Technology and Finance & Accounting professional staffing services firm with a national network of over 60 offices, two National Recruiting Center locations in Tampa and Phoenix and more than 2,000 staffing specialists. Annually, we engage over 23,000 highly skilled professionals in both flexible assignments and direct hire placements with more than 4,000 customers of all sizes, including 70% of the Fortune 100.