



## 2024 **Vulnerability Forecasting Technical Colloquium**

October 3-4, 2024 Kargadoor | Utrecht, Netherlands

#### **About FIRST**

FIRST is an international confederation of trusted computer incident response teams who cooperatively handle computer security incidents and promote incident prevention programs.

Established in 1990, the Forum of Incident Response and Security Teams, Inc. (FIRST) is an international non-profit association of Computer Security and Incident Response Teams (CSIRTs), Product Security and Incident Response Teams (PSIRTs), and independent security researchers from the public, private, and academic sectors. FIRST aims to foster cooperation and coordination in incident prevention, to stimulate rapid reaction to incidents, and to promote information sharing between members and the community at large. Membership comprises of over 600 teams with representation from over 100 nations.

#### **Program Chairs**

- Éireann Leverett
- Art Manion
- Matilda Rhode
- Jeroen van der Ham

The 2024 Vulnerability Forecasting Technical Colloquium (Vuln4Cast TC) is an effort by FIRST to promote the measuring and forecasting of vulnerabilities, exploits, and exploitation. We believe that such efforts have a high chance of being of more benefit for defense than offense. We believe that it can make significant impacts to patch management and prioritization. We believe that can help make efficient risk management easier.



# 2024 Vulnerability Forecasting Technical Colloquium #VULN4CAST24

Your sponsorship helps establish a place for the free exchange of ideas and promote the idea that vulnerabilities can be foreseen and measured. Our goal is to make this accessible to students and practitioners and promote a workshopping atmosphere. We manage an open source repository with code from previous TCs and we invite attendees and other interested parties to follow with their own variations and contributions.

Our goal is to produce more academic work and code that is open source in this area.

Our sponsorship tiers can be found below. Please email <a href="mailto:events@first.org">events@first.org</a> with enquiries.

With thanks from the programme Chairs: Éireann Leverett, Art Manion, Matilda Rhode , Jeroen van der Ham.

<b>Bronze</b> - Brand Sponsor	\$300	<ul> <li>Logo placement on the conference website</li> <li>Acknowledgment in the conference program</li> <li>Recognition on social media platforms</li> <li>One complimentary conference registration</li> </ul>
<b>Silver</b> - Social Sponsor	\$1000	<ul> <li>All Bronze benefits PLUS</li> <li>Enhanced logo visibility on the conference website, including a hyperlink to the sponsor's website</li> <li>Enhanced acknowledgment in the conference program, including a brief description of the sponsor's organization</li> <li>Two complimentary conference registrations</li> </ul>
<b>Gold</b> - Keynote Sponsor	\$3000	<ul> <li>All Silver benefits PLUS</li> <li>Prominent logo placement on the conference website, including a larger size and more visibility</li> <li>Prominent acknowledgment in the conference program, including an extended description of the sponsor's organization</li> <li>Five complimentary conference registrations</li> <li>Opportunity for 30 minute talk to attendees during conference</li> </ul>

#### **Terms and Conditions**

separately to either as a "Party."

These terms and conditions ("Terms and Conditions") are incorporated into the Sponsor Agreement (the "Sponsor Agreement") executed by and between the Forum of Incident Response and Security Teams, Inc., a North Carolina nonprofit corporation ("FIRST") and \_\_\_\_\_\_\_\_ (the "Sponsor") and is effective from the date signed through \_\_\_\_\_\_\_, 2024 ("Termination Date").

These Terms and Conditions refer to FIRST and the Sponsor as the "Parties" and may refer

The Event (the "Event") is defined as the **2024 Vulnerability Forecasting Technical Colloquium** in Kargadoor, Utrecht, Netherlands, October 3-4, 2024.

The Sponsorship Acknowledgements & Benefits (the "Sponsorship Acknowledgements & Benefits") are based on the level of Sponsor support, and defined as such items including, but not limited to, Event admission, co-branding of soft goods, food & beverage, entertainment, and VIP opportunities. FIRST will arrange and bear all costs and expenses related to Sponsorship Acknowledgements & Benefits.

#### **ACCEPTANCE & ELIGIBILITY**

Sponsorship ("Sponsorship") opportunities are granted on a first-come, first-served basis. Eligible organizations should share in FIRST's mission of ensuring a safe Internet for all. Acceptance of a Sponsor does not indicate an endorsement by FIRST of the Sponsor or any of its programs, products, or services.

#### PAYMENT OF SPONSOR FEE AND PAYMENT TERMS

The Sponsor hereby agrees to pay FIRST the fee associated with the level of sponsorship selected in the Sponsor Agreement (the "Sponsor Fee"). Unless otherwise set forth in the Sponsor Agreement, payment is due upon receipt of the Sponsorship invoice. Acceptable payment methods include corporate check, corporate wire transfer, credit card, ACH transaction, or international bank transfer. By providing payment information to FIRST, Sponsor authorizes FIRST to debit the credit card, or initiate or receive funds by bank account indicated for the fee amount of Sponsorship due at acceptance of the Sponsorship invoice. If the Sponsorship payment remains unpaid on terms outlined within the Sponsorship invoice, FIRST will suspend provision of all or part of the Sponsor Agreement and cancel the Sponsorship.

All fees are stated in USD.

Sponsor shall be responsible for any applicable taxes on the Sponsor Fee.

Sponsor shall be responsible for any banking or administrative fees such that the net amount FIRST receives equals the amount described within the Sponsor Agreement.

Please refer to the sponsorship invoice for payment terms and payment instructions.



#### **TAX TREATMENT**

FIRST is a qualified public charitable organization under Section 501(c)(3) of the U.S. Internal Revenue Code (the "Code"). Sponsor's payment is a qualified sponsorship payment under Section 513(i) of the Code and nonrefundable. To the extent that Sponsor's payment exceeds the fair market value of all goods, services, and other return benefits received by Sponsor, it is considered a charitable donation to FIRST and tax-deductible to the extent permitted by law. FIRST will provide Sponsor with documentation of the fair market value of all return benefits received in connection with the Event. In no event will the value of return benefits exceed the payment. The return benefits are not intended to be available as a regularly occurring sale or an offer of advertising. Sponsor is responsible for consulting with its own tax advisor regarding the deductibility and treatment of its payment, including contributed goods, for its own tax purposes. Contributed services are not tax-deductible.

#### **USE OF NAMES AND LOGOS**

During the Term of this Sponsor Agreement, Sponsor grants to FIRST a free, limited, non-exclusive, nontransferable, nonassignable, irrevocable right and license to use the Sponsor's name and logo provided by Sponsor solely for the purpose of providing the Sponsorship Acknowledgments & Benefits, and otherwise fulfilling its obligations under these Terms and Conditions. Sponsor has the right to publicly announce and promote its Sponsorship of the Event using the FIRST name as follows: "[Sponsor] is [or was] a proud Sponsor of the [Event]" or in similar language approved in advance by FIRST. In any online announcement, a link to <a href="www.first.org">www.first.org</a> must be provided by Sponsor. Any use of the FIRST logo or any use of the FIRST name other than the language set forth above, requires the prior written review and approval of FIRST. In no event shall Sponsor use FIRST's name or logo in connection with the sale of a product or service. Upon request, Sponsor will provide FIRST with copies of any Sponsor materials that use the FIRST name or logo. Sponsor's right to use the FIRST name and/or logo will terminate one (1) year after the Event, or earlier upon FIRST's written notice of termination (the "Term"). Both Parties further agree not to use each other's intellectual property in any way that would imply commercial endorsement of the other, or demean, defame, embarrass, diminish or cause any harm to the other.

#### SPONSORSHIP SCOPE

Unless otherwise expressly identified in the Sponsorship Agreement, Sponsor will be a non-exclusive sponsor of the Event, and FIRST reserves the right to have other sponsors. Sponsor acknowledges that all Sponsorship Acknowledgements & Benefits provided by FIRST relate only to the identified Event, and not similar FIRST events held in other locations, or at any other time.

#### **SPONSOR OBLIGATIONS**

Sponsor agrees to meet all published deadlines provided by FIRST. Failure to meet stated deadlines may impact the quality of the Event. FIRST bears no responsibility for any issues that may arise due to Sponsor not meeting deadlines, and reserves the right to cancel the Sponsor's participation with no recourse by the Sponsor.



#### POLICY ON SUITCASING, OUTBOARDING, COMPETING EVENTS, AND SUBLETTING

In order to protect FIRST's valued Sponsors, exhibitors and their investment in attending the Event, FIRST rules strictly prohibit "suitcasing" or "outboarding" by individuals, attendees, or companies who transact business at the Event or at official Event hotel(s), who have not purchased a Sponsorship or exhibit or display space. By suitcasing or outboarding the show, an individual, attendee, or company gains an unfair competitive advantage over Event exhibitors that have invested money and other resources to exhibit. Event rules also prohibit any individuals, attendees, or companies from scheduling an event that competes with an official event sanctioned and publicized by FIRST. "Competitive events" seek to draw conference attendees away from an official event sanctioned by FIRST and are therefore detrimental to the success of the official event, and the investment by Event sponsors. "Suitcasing" refers to those non-exhibiting companies or persons who go to the Event as an attendee, but "work the aisles" from their suitcase/briefcase and solicit business in the aisles or lobby area. "Outboarding" refers to non-exhibiting companies that set up exhibits or events at off-site locations, hotel hospitality suites, or restaurants, and encourage Event attendees to leave the conference and spend time with them. "Competitive Events" are any events that compete for conference attendees by being scheduled during the same or overlapping timeframe as an official event scheduled by FIRST, whether the event is educational, an exhibition, or a social event. Also, Sponsors may not sublet or assign any part of their display space, nor advertise or display goods or services other than their own, except with the express written approval of FIRST. Those found to be in noncompliance with this policy may, in the sole and absolute discretion of the FIRST, be asked to leave the Event, and may no longer be welcomed at, or allowed to attend, exhibit, or sponsor, at any future FIRST events.

#### **FORCE MAJEURE**

Neither Party shall be liable by reason of any failure or delay in the performance of Event obligations hereunder on account of war, government authority, disaster, fire, acts of God, recommendations by the World Health Organization (WHO) or similar organization against non-essential travel to or from the Event location, or other emergencies, any of which make it illegal, impracticable, or impossible for FIRST, the Event hotel(s), or convention centers to provide the facilities and/or services for the Event, or make it illegal, impracticable, or impossible for the Sponsor to utilize the hotels or convention centers for the Event.

#### **CANCELLATION**

FIRST Sponsorship opportunities are limited and require advance funding. Sponsorship commitments are non-cancellable and non-refundable.

#### **INDEMNITY**

Each Party agrees to indemnify and hold harmless the other Party, its members, directors, officers, employees, agents, affiliates, successors, and assigns, from and against any and all liabilities, obligations, losses, damages, penalties, actions, judgments, suits, costs, expenses, including reasonable attorneys' fees, or disbursements of any kind or nature whatsoever, which may be imposed on, incurred by, or asserted against the indemnified Party directly arising out of the obligations outlined in the Terms and Conditions, except to the extent such loss arises out of the gross negligence or willful misconduct of the indemnified Party.



#### CODE OF CONDUCT AND NONDISCRIMINATION

FIRST is committed to providing safe, productive, and welcome event environments. Sponsors are expected to behave professionally and to adhere to and comply with the FIRST Code of Conduct – see https://www.first.org/about/policies/code-of-conduct. If you are subject to or witness unacceptable behavior, or have any other concerns, please notify a community organizer as soon as possible by visiting the registration desk or emailing <a href="mailto:conduct@first.org">conduct@first.org</a>.

#### **PRIVACY POLICY**

FIRST uses its best efforts to comply with all applicable data protection laws in sharing appropriate data with Sponsors. Sponsors who receive the personal data of attendees shall comply with all applicable data protection laws. Reference is made to the FIRST Privacy Policy (https://www.first.org/about/policies/privacy).

#### **GOVERNING LAW**

This Agreement will be governed by and construed in accordance with the laws of the State of North Carolina, in the United States, without giving effect to any conflicts or choice of law rules.

#### **ENTIRE AGREEMENT**

This Sponsor Agreement and the Exhibits hereto constitute the entire agreement between the Parties with regard to the subject matter hereof.

### 2024 Vulnerability Forecasting Technical Colloquium Sponsorship Agreement

YOUR CONTACT & BILLING INFORMATION

COMPANY NAME	
CONFERENCE POINT OF CONTACT	
CONFERENCE POINT OF CONTACT EMAIL	
BILLING POINT OF CONTACT	
BILLING ADDRESS	
BILLING CITY	BILLING STATE / PROVINCE
BILLING ZIP / POSTAL CODE	BILLING COUNTRY
BILLING PHONE (INCLUDE COUNTRY CODE)	BILLING EMAIL
PO NUMBER (IF APPLICABLE)	VAT NUMBER (IF APPLICABLE)
PLEASE SELECT YOUR PAYMENT METHOD:	
Corporate Check Corporate Wir	re Transfer Credit Card
X Level Cost USD	FOR AUTHORIZED SPONSOR REPRESENTATIVE
Gold Sponsor \$3,000	Print Name
Silver Sponsor \$1,000	Signature
Bronze Sponsor \$300	Date
	FOR AUTHORIZED ORGANIZER REPRESENTATIVE
Please scan and email a copy of the completed application to <a href="mailto:events@first.org">events@first.org</a> .	Print Name
THIS IS NOT AN INVOICE.	Signature
The Forum of Incident Response and Security Teams, Inc. is a US registered 501(c)(3) non-profit organization. US FEIN 38-3943584	Date