

Edward Pick

Head of Institutional Securities Group, Morgan Stanley



Edward (Ted) Pick is Head of the Institutional Securities Group at Morgan Stanley. In this role, he oversees Investment Banking, Equities, Fixed Income, Global Capital Markets and Research.

Prior to his current role, Ted served as Global Head of Sales and Trading, helping to engineer a turnaround of the Firm's Fixed Income Division. As Head of Institutional Equities, he led that business to become the No. 1 franchise globally for the last five years.

Ted was previously Head of Equity Capital Markets, working on notable IPOs, including broadcast.com, Google, China Construction Bank and Blackstone, and helping the Firm actively raise capital during the financial crisis.

Ted joined Morgan Stanley in 1990 and was promoted to Managing Director in 2002. He is a member of the Firm's Operating Committee (2012), Management Committee (2008) and the Morgan Stanley-MUFG Steering Committee (2013).

Ted graduated Phi Beta Kappa from Middlebury College and received his MBA from the Harvard Business School. Ted serves on the Board of Trustees of the Metropolitan Museum of Art and is a Member of the Advisory Council for the Hutchins Center on Fiscal and Monetary Policy at the Brookings Institution.

Married (Betsey) with two daughters (Annabel 16, Louisa 13) and a labradoodle (Otto Bandito 6) living in New York.