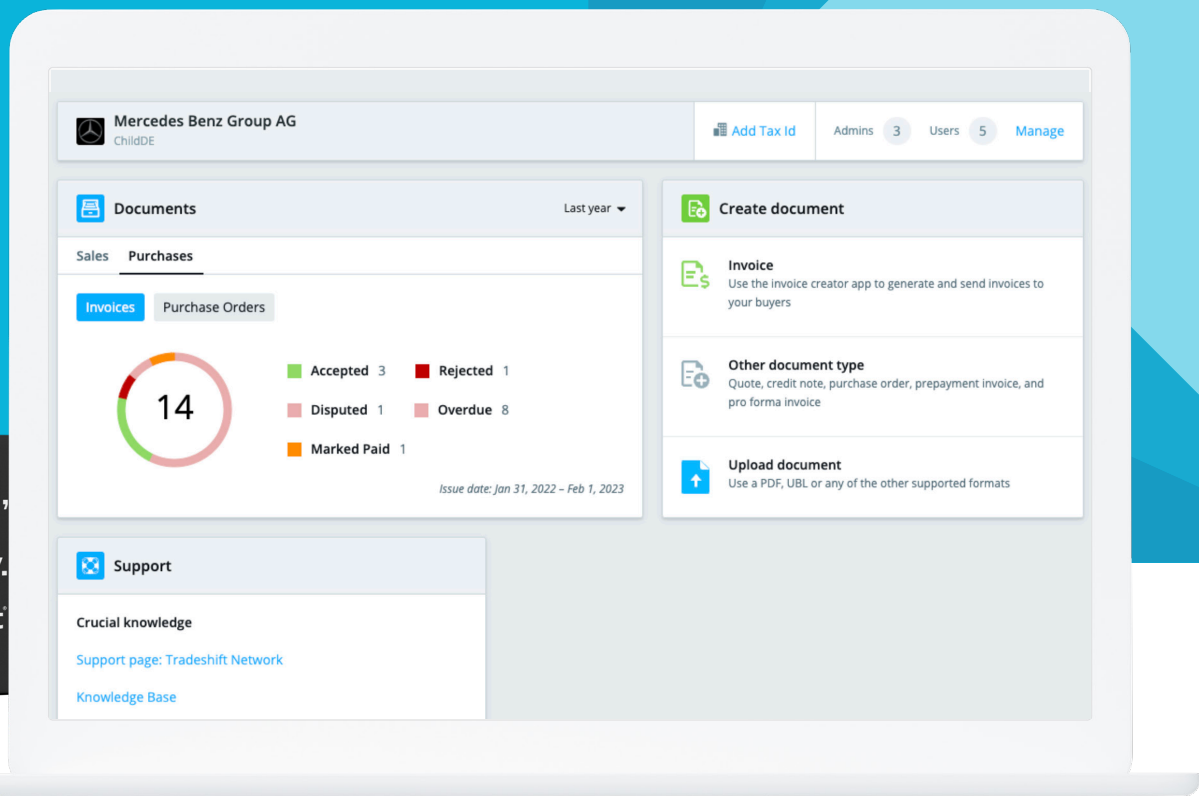


Tradeshift®



Pay

Smart AP Automation that's built for change



Buy, Sell,
Invoice
and Pay.

Tradeshift®

Accounts Payable is a key player in your company's operations, and in maintaining supplier relationships. AP has a short window to process invoices to make sure they are compliant, accurate, and paid on time. Achieving all-electronic transactions, process efficiency and compliance is a challenge with yesterday's invoice management systems.

With the pace of change only increasing, forward-thinking organizations realize they need to build for change. The question is, how?

Building Supply Chain Resilience

Tradeshift Pay enables electronic invoicing, helps ensure you're compliant with global trade regulations, and prevents invalid invoices from reaching your company. Your AP can work collaboratively internally and with suppliers in real-time to drive process efficiency. Tradeshift offers value to buyers and suppliers. This means your suppliers will find it easy to join the network, send you invoices electronically and support your digital transformation.

e-Invoicing & Compliance

Electronic invoicing — Receive, approve, and pay invoices through a modern user experience—no need for overly complex systems that slow you down.

Legal Country Compliance — Country legal compliance across the globe. One of few who can eInvoice in China and India.

Intelligent invoice scanning — Facilitate supplier onboarding using automatic classification and verification of an invoice from supplier-driven or buyer-driven workflows.

EasyPDF — a simple and easy way for suppliers to create e-invoices with structured data.

Supplier Engagement & Onboarding

Adaptive onboarding — Suppliers are automatically engaged, offering immediate visibility into the invoice approval process with further value to self onboard.

Supplier Onboarding — Supplier segmentation with dedicated support for personalized outreach to strategic supplier groups.

Integration Tools — Productised tools for back end systems integration including ERPs, financial systems, legacy systems, EDI, etc.

Workflow Automation

Collaboration — Modern, real-time, across-document communication and chat leads to faster PO and invoice processing and accuracy.

Workflow — Smart invoice processing with reduced exceptions, so you can capture more discounts and pay on time.

AI — from smart coding to smart workflows, our AI analyzes your process and learns how to automate routine and repetitive tasks.

Matching — Set rules to support 2- and 3-way match, and non-PO scenarios using multiple purchasing document types, including change orders, contracts, and ASNs.

Dashboards — quick summary views of your invoices in process with full drill-down to task item level.

The Tradeshift Network is Truly Global

2.5+ million connections

\$1+ trillion annual GMV

3500+ customers

3+ million monthly transactions

Maybe we're bragging, but Tradeshift is pretty good at supplier onboarding.



"Tradeshift is a key partner in our digital transformation journey. Their platform is allowing us to embrace new technology and go digital far quicker than ever before. They're also best in class for supplier onboarding. Getting this right is crucial to going digital."

Nadine Gradel

Senior Manager, Transactional Accounting,
Disneyland Paris

Tradeshift®

Purchase-to-Pay Reimagined

Universal Network

Unlike other networks and purchase-to-pay solution providers, the Tradeshift platform offers value for everyone connected to it. Our experience shows that providing value is the best way to incentivize suppliers or customers to join your digital transformation. We consistently outperform industry standards for onboarding, achieving supplier adoption rates of over 80%—far exceeding the typical 10-20%.

100% Digital

Tradeshift is entirely cloud-native, offering connectivity similar to platforms like LinkedIn. Our platform, built on an open-API structure, integrates seamlessly with existing business systems. The Tradeshift vision is built on the genuine belief that we can connect every company everywhere and with over one million connected businesses in more than 190 countries, it's happening.

One Connection

Apparently it's non-traditional for a platform like ours to provide just one connection point to the network where you can take advantage of all of our Apps and connect with all your trading partners. But we believe the shortest distance between any two objects is a straight line - so that's what we did. Every one of our customers can be a supplier and a customer, they can be in procurement, accounts payable, accounts receivable, sales, eCommerce or Treasury. One platform, one network, one connection.

Global Compliance

Tradeshift solutions work to make complex processes simpler and e-invoicing compliance rules are a great example. Companies rely on Tradeshift to manage e-invoicing compliance around the world. We've got out-of-the-box compliance for over 70+ countries and a productized process for building compliance globally. We are the only company offering cross-zone fapiao e-invoicing capabilities in China. We've got you covered.

Intelligent AP Automation has many benefits:

- Extend or connect any system to Tradeshift-developed capabilities using our **open platform**.
- Use **modern collaboration**, embedded everywhere, to engage with employees and suppliers, facilitate the invoice processes, and resolve disputes.
- Create company- and category-specific **workflows** and on-the-fly business configurations so the solution meets your business needs.
- Save time and money by automating repetitive and routine tasks with **AI and order-matching**.
- **Onboard your whole supply chain** quickly and effectively for all-electronic transaction efficiency.
- **Get total global compliance** in the countries you operate, including China, even with changing regulations.
- **Ensure consistency** throughout the complete documentation lifecycle.
- Get shorter cycle times through **efficient routing** for all documents.
- Scale your business with network-based, modern solutions that are **built for change**.

About Tradeshift

Tradeshift is the B2B commerce and fintech platform that redefines how buyers and suppliers connect, trade and grow. The Tradeshift network connects over a million business users, enabling them to transact seamlessly and digitally with customers and suppliers worldwide. Our cloud-based platform combines e-invoicing, marketplace e-commerce, and embedded fintech services, providing businesses with tools to streamline finance and procurement processes, access new markets, source new suppliers, and optimize working capital—all in one place.

Discover more at: www.Tradeshift.com