

3. Consolidated Segment Sales by Destination

Amount : Millions of yen

	12/2022		12/2023		12/2022		12/2023	
	Results		Results		Results		Forecasts	
	3Q (9 Months)	3Q (9 Months)	Amount	Ratio	Full year	Full year	Amount	Ratio
Automotive	41,320	48,167	+6,846	+16.6%	67,524	79,000	+11,475	+17.0%
Japan	11,170	10,365	-805	-7.2%	16,555	16,500	-55	-0.3%
Asia	8,093	10,658	+2,564	+31.7%	14,339	20,300	+5,960	+41.6%
Americas	4,142	5,701	+1,558	+37.6%	8,110	10,900	+2,789	+34.4%
Europe	17,914	21,442	+3,528	+19.7%	28,518	31,300	+2,781	+9.8%
Process&Environmental	15,425	17,257	+1,832	+11.9%	22,541	25,000	+2,458	+10.9%
Japan	7,702	8,303	+601	+7.8%	10,861	11,800	+938	+8.6%
Asia	3,775	3,706	-68	-1.8%	5,585	6,000	+414	+7.4%
Americas	2,103	2,602	+498	+23.7%	3,002	3,000	-2	-0.1%
Europe	1,844	2,645	+801	+43.4%	3,092	4,200	+1,107	+35.8%
Medical-Diagnostics	21,588	23,408	+1,819	+8.4%	29,753	31,000	+1,246	+4.2%
Japan	4,861	5,114	+253	+5.2%	6,363	6,700	+336	+5.3%
Asia	5,109	5,499	+389	+7.6%	7,102	7,500	+397	+5.6%
Americas	4,670	5,240	+569	+12.2%	6,517	7,000	+482	+7.4%
Europe	6,946	7,554	+607	+8.7%	9,769	9,800	+30	+0.3%
Semiconductor	81,416	84,556	+3,140	+3.9%	114,075	110,000	-4,075	-3.6%
Japan	23,801	20,677	-3,123	-13.1%	32,469	26,000	-6,469	-19.9%
Asia	42,683	51,247	+8,563	+20.1%	59,509	67,400	+7,890	+13.3%
Americas	10,340	6,807	-3,533	-34.2%	15,269	9,400	-5,869	-38.4%
Europe	4,590	5,824	+1,234	+26.9%	6,827	7,200	+372	+5.5%
Scientific	25,370	27,289	+1,918	+7.6%	36,239	39,000	+2,760	+7.6%
Japan	5,138	5,562	+423	+8.2%	7,117	8,000	+882	+12.4%
Asia	7,954	9,733	+1,778	+22.4%	11,935	14,400	+2,464	+20.6%
Americas	7,808	7,259	-548	-7.0%	10,460	9,200	-1,260	-12.0%
Europe	4,469	4,733	+264	+5.9%	6,725	7,400	+674	+10.0%
Total	185,121	200,679	+15,558	+8.4%	270,133	284,000	+13,866	+5.1%
Japan	52,674	50,023	-2,650	-5.0%	73,367	69,000	-4,367	-6.0%
Asia	67,616	80,844	+13,227	+19.6%	98,472	115,600	+17,127	+17.4%
Americas	29,065	27,610	-1,455	-5.0%	43,360	39,500	-3,860	-8.9%
Europe	35,764	42,201	+6,436	+18.0%	54,933	59,900	+4,966	+9.0%

4. Capital Expenditures, Depreciation and R&D Expenses

Amount : Millions of yen

	12/2022		12/2023	
	3Q (9 Months)	Full-year Results	3Q (9 Months)	Full-year Forecasts
	Capital Expenditures (*1)	7,480	12,565	6,098
Depreciation (*2)	8,397	11,349	9,334	12,000
R&D Expenses	13,261	18,585	15,063	21,000

(*1) Capital Expenditures are investments in tangible and intangible fixed assets.

(*2) Amortization of goodwill is included in depreciation.

5. Consolidated Financial Results (Quarterly Comparison)

Amount : Millions of yen

	12/2022 Results				12/2023			
	1Q	2Q	3Q	4Q	1Q Results	2Q Results	3Q Results	4Q Forecasts
	Net Sales	55,510	59,454	70,156	85,012	65,854	65,251	69,574
Operating Income	8,605	7,654	12,311	17,271	10,450	7,387	10,660	14,500
<i>Operating Income Ratio</i>	15.5%	12.9%	17.5%	20.3%	15.9%	11.3%	15.3%	17.4%
Ordinary Income	8,743	8,041	12,723	17,351	10,320	7,803	10,964	13,910
<i>Ordinary Income Ratio</i>	15.8%	13.5%	18.1%	20.4%	15.7%	12.0%	15.8%	16.7%
Net Income Attributable to Owners of Parent	5,721	5,518	9,461	13,370	13,556	5,449	7,966	9,027
<i>Net Income Ratio</i>	10.3%	9.3%	13.5%	15.7%	20.6%	8.4%	11.4%	10.8%

6. Consolidated Segment Results (Quarterly Comparison)

Amount : Millions of yen

Net Sales	12/2022 Results				12/2023			
	1Q	2Q	3Q	4Q	1Q Results	2Q Results	3Q Results	4Q Forecasts
	Automotive	13,675	12,013	15,632	26,203	15,943	14,602	17,621
Process&Environmental	4,788	5,403	5,233	7,116	5,404	5,931	5,921	7,742
Medical-Diagnostics	6,650	7,022	7,914	8,165	7,351	8,241	7,815	7,591
Semiconductor	22,225	27,195	31,994	32,659	28,988	27,237	28,330	25,443
Scientific	8,169	7,819	9,380	10,868	8,166	9,238	9,884	11,710
Total	55,510	59,454	70,156	85,012	65,854	65,251	69,574	83,320

Operating Income	12/2022 Results				12/2023			
	1Q	2Q	3Q	4Q	1Q Results	2Q Results	3Q Results	4Q Forecasts
	Automotive	133	(1,895)	(1,530)	2,624	330	(2,490)	(577)
Process&Environmental	453	184	343	1,119	529	387	505	1,077
Medical-Diagnostics	154	(316)	140	(77)	(43)	221	51	270
Semiconductor	7,180	9,600	12,468	12,757	9,707	8,981	10,132	7,677
Scientific	683	82	890	848	(73)	286	549	2,237
Total	8,605	7,654	12,311	17,271	10,450	7,387	10,660	14,500

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