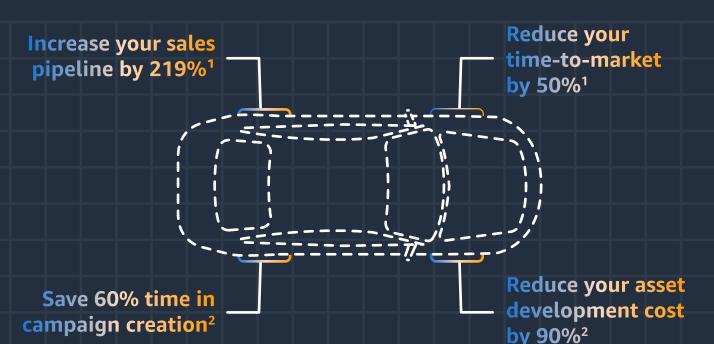


Power Up Your Marketing Engine with AWS Partner Marketing Central

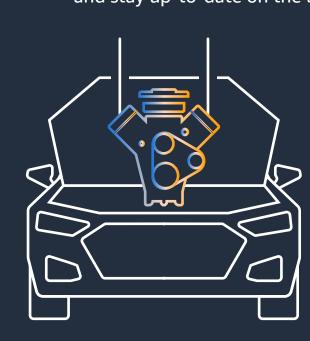
Gain more traction with Marketing Central and accelerate your pipeline

Drive demand for your offerings with Amazon Web Services (AWS) Partner Marketing Central — a self-service platform available 24/7 to help partners like you:



Supercharge your marketing efforts with **Marketing Academy and Partner Enablement**

Assemble knowledge on how to drive interest, awareness, and demand for your AWS offerings with Marketing Academy & Partner Enablement. Learn how to market your AWS offerings with complimentary, just-in-time, self-service trainings and stay up-to-date on the latest AWS enablement programs and activities.



on-demand e-learning courses

Digital engagment trainings and webinars

Educational library of resources

support with Agency Connect Engage with AWS-preferred agencies

Team up for full-service marketing

for marketing support and assistance on your AWS co-marketing campaigns. Agency Connect offers MDF-eligible services at pre-negotiated rates with agencies across geographies.



agencies

agency service offering types





with Marketing Concierge Connect with a virtual Partner Marketing Manager (vPMM) for personalized

Get one-on-one guidance

marketing support tailored to your unique business needs. Execute integrated campaigns and exceed your goals with the help of GTM experts.



providing support

vPMMs

(NAMER, LATAM,

Partner Ready Campaigns (PRC)

EMEA, APJ, GCR)

Geos

by vPMMs, globally³

AWS Partners

onboarded and enabled

Launch campaigns with customizable content and branding that ignite demand and help you grow your marketing pipeline. Leverage ready-to-use content with AWS-approved messaging

Speed up your time-to-market with

and track campaign performance directly on Marketing Central. 100+ **3**+ campaigns, market

segments

covering

10+

asset templates, per campaign

5 partner types

localized languages

20+

solution and industry-focused topics





marketing engine with **Marketing Central** Fast-track your

> success with **Marketing Central Interactive Guide**

¹ Success story: Anchor Systems Pty Ltd. ² Success story: Forte Cloud