

NACE SALARY SURVEY

**Starting salary projections for
Class of 2022 new college graduates**

DATA REPORTED BY EMPLOYERS





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ABOUT THE SURVEY

The Winter 2022 *Salary Survey* report contains annual salary projections for Class of 2022 college graduates. The figures reported are for base salaries only and do not include bonuses, commissions, fringe benefits, or overtime rates. The report provides the detailed salary projections by academic major, job position, and degree level, along with breakouts by both industry and geographic region.

The National Association of Colleges and Employers (NACE) obtained the data in this report by surveying its employer members from October 4, 2021, through December 3, 2021. A total of 124 surveys were returned—a 17% response rate. Of those responding, 7.3% of respondents were from the New England region, 6.5% were from the Plains, 12.9% were from the Rocky Mountain/Far West region, 11.3% were from the Southwest, 14.5% were from the Southeast, 12.9% were from the Mideast, and 34.7% were from the Great Lakes region. A list of respondents by industry and size, and a partial list of organizations that supplied data for this report can be found in the Appendix.

Salary Survey (ISSN 1520-8648) is available to individuals holding membership in NACE; it is also available on a subscription basis. NACE publishes the *Salary Survey* report two times a year—January and July. For more information, see www.naceweb.org/store/subscription/salary-survey/ or contact NACE at 610.868.1421.

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SALARY SURVEY ISSUES FOR THE CLASS OF 2022

The Winter issue features starting salary projections by major from employer-provided data. The Winter 2022 *Salary Survey* report is the first report for the Class of 2022. Data are available by major, job position, industry, and region. There are also data for advanced-degree candidates; the report includes data for 38 master's and 18 doctoral degree disciplines.

The Summer issue serves as the final report for the graduating class—the previous year's class, that is. The report features data provided through the national First-Destination Survey initiative; the data represent actual starting salaries (not projections) reported by graduates to their institutions. Data are by major, region, and Carnegie Classification. The Summer 2022 *Salary Survey* is the final report on starting salaries for the Class of 2021, while the Summer 2023 *Salary Survey* will serve as the final report for the Class of 2022.

SALARY DATA FOR THE CLASS OF 2022

REPORT	WHAT	DATA SOURCE
First Report—Winter 2022	Pre-graduation projected starting salaries	Employers
Final Report—Summer 2023	Final results, post-graduation actual starting salaries	First-Destination Survey (Students/Schools)

HOW TO READ *SALARY SURVEY*

ASSOCIATE / BACHELOR'S / MASTER'S / DOCTORAL

STARTING SALARY BY ACADEMIC MAJOR | PAGE 8

In this section, you will find the average starting salary according to the major field of study, with no regard to the type of employer reporting the salary. Refer to this section when you want to know the starting salary for a graduate holding a degree in a specific discipline, such as accounting or computer science.

STARTING SALARY BY MAJOR AND INDUSTRY | PAGE 19

This section shows data first by the major field of study, then by the type of employer (industry) reporting the salaries. Employer types are listed in alphabetical order under each major. See this section when you want the average starting salary reported by a specific type of employer to a graduate earning a degree in a specific major. (Example: Average salary that chemical [pharmaceutical] manufacturing firms are reporting for chemical engineering graduates.)

STARTING SALARY BY INDUSTRY AND MAJOR | PAGE 28

This section contains the same basic information as "Starting Salaries by Major and Industry," but in a different order. You will see data listed by a specific type of employer (industry), then according to the average salary by major field of study. Industries are arranged in alphabetical order. Majors are listed under each industry in the typical report order by broad category, then alphabetical within the category. Use this section to find the average starting salary reported by a specific type of employer to a graduate in a specific major. (Example: Majors hired by construction firms and their corresponding average starting salaries.)

STARTING SALARY BY JOB POSITION | PAGE 37

In this section, you will find the average starting salary according to job position, with no regard to the type of employer reporting the salary. Refer to this section when you want to know the starting salary for a graduate hired for a specific job position, such as financial specialists or computer occupations.

STARTING SALARY BY JOB POSITION AND INDUSTRY (BACHELOR'S DEGREE) | PAGE 40

This section shows data first by job position, then by the type of employer (industry) reporting the salaries. Employer types are listed in alphabetical order under each job position. See this section when you want the average starting salary reported by a specific type of employer to a graduate hired for a specific job position. (Example: Average salary that sales positions are projected to earn from finance, insurance, and real estate employers.)

STARTING SALARY BY INDUSTRY AND JOB POSITION (BACHELOR'S DEGREE) | PAGE 41

This section contains the same basic information as "Starting Salaries by Job Position and Industry," but in a different order. You will see data by a specific type of employer (industry), then according to their reported job positions. Industries are arranged in alphabetical order. Job positions are also listed under each industry in alphabetical order. Use this section to find the projected average starting salary reported by a specific type of employer for a specific job position. (Example: Projected starting salaries reported by miscellaneous manufacturing firms for financial specialists.)

STARTING SALARY BY REGION AND MAJOR | PAGE 42

In this section, you will find the average starting salary according to the major field of study within seven geographic regions (New England, Mideast, Great Lakes, Plains, Southeast, Southwest, and Rocky Mountain/Far West. Note: For the master's and doctoral degree levels, regions have been combined due to limited data.) The regional data are based upon the locations of the participating organizations that supplied information for the majors within each region. The majors are reported in typical report order by broad category, then alphabetical within the category. Averages are provided strictly by major field of study with no regard to the type of employer reporting the salary. Refer to this section when you want to know the starting salary for a graduate holding a degree in a specific discipline in a regional location, such as mechanical engineering majors hired by participants in the Southwest.

EXECUTIVE SUMMARY

SALARY SURVEY WINTER 2022 KEY INSIGHTS

BACHELOR'S DEGREES

- Salary projections for Class of 2022 bachelor's degree graduates are a bit of a mixed bag. This is unlike last year, when employers projected increases in all reported categories of majors at the bachelor's degree level. Projections for the Class of 2022 range from increases of 5.4% for math and sciences and agriculture and natural resources majors to a decrease of 14.8% for humanities majors. **(See Figure 1.)**
- Computer sciences majors are once again projected to be the highest paid group of majors (\$75,900) and have the second highest projected increase this year (5.2%). They were also the highest paid category last year with an average salary projection of \$72,173.
- Engineering graduates are likely to be the second highest paid, and their average salary projection (\$73,922) is up 4% over last year's average salary projection.
- Class of 2022 math and sciences graduates are also expected to be paid higher starting salaries this year, as their overall average salary projection (\$66,760) is 5.4% higher than the average projection for their counterparts from the Class of 2021. While this is the highest increase of all reported categories in this report, last year's overall expected increase was just 1.3% for this group of majors.
- The overall average salary projection for business majors (\$60,695) is 3.1% higher than last year's projection. This projected percentage increase is nearly double that of last year's increase, which was just 1.6%.
- Business majors also dominate the list of top bachelor's degree majors in demand with six of the 10 represented in this category. Several business majors—finance, accounting, and business administration/management—and computer science graduates are most in demand at the bachelor's degree level this year as 60% or more of respondents anticipate hiring them. **(See Figure 2.)**
- Two engineering majors in particular—electrical engineering and mechanical engineering—also are among the top bachelor's degrees in demand, as nearly half of respondents plan to hire them.

FIGURE 1: AVERAGE SALARIES BY DISCIPLINE / BACHELOR'S DEGREES

BROAD CATEGORY	2022 SALARY PROJECTION	2021 SALARY PROJECTION	% CHANGE
Computer Sciences	\$75,900	\$72,173	5.2%
Engineering	\$73,922	\$71,088	4.0%
Math & Sciences	\$66,760	\$63,316	5.4%
Social Sciences	\$61,173	\$59,919	2.1%
Business	\$60,695	\$58,869	3.1%
Agriculture & Natural Resources	\$57,807	\$54,857	5.4%
Communications	\$55,455	\$58,174	-4.7%
Humanities	\$50,681	\$59,500	-14.8%

FIGURE 2: TOP DEGREES IN DEMAND (BACHELOR'S DEGREE LEVEL)

MAJOR	# OF RESPONDENTS THAT WILL HIRE	% OF RESPONDENTS THAT WILL HIRE
Finance	82	66.1%
Accounting	80	64.5%
Business Administration/Mgmt.	76	61.3%
Computer Science	74	59.7%
Logistics/Supply Chain	63	50.8%
Information Sciences & Systems	63	50.8%
Electrical Engineering	60	48.4%
Management Information Systems	58	46.8%
Marketing	58	46.8%
Mechanical Engineering	57	46.0%

MASTER'S DEGREE GRADUATES

- Of the four reported categories of majors at the master's degree level for the Class of 2022, half show projected increases and the other half show projected decreases. **(See Figure 3.)**
- The overall average salary for graduates earning master's degrees in engineering is expected to increase by 5.9%. These majors are also expected to be the top paid at the master's level, with an overall salary projection of \$85,096.
- While bachelor's degree graduates earning computer sciences degrees are predicted to be the highest paid, at the master's degree level, this group is second (\$82,384) after an overall projected 3.5% decrease for this year's graduates.
- Math and sciences graduates have the highest projected increase in overall average starting salaries (6.7%), but after their average projected salary was down 7.2% last year, it appears that they have only made up the ground they lost.
- Master's degree business majors show the largest expected decrease (5.9%) in average starting salaries among the reported broad categories. However, of the specific majors in demand at the master's degree level, M.B.A. graduates top the list and will be hired by more than 30% of respondents. **(See Figure 4.)**

FIGURE 3: AVERAGE SALARIES BY DISCIPLINE / MASTER'S DEGREES

BROAD CATEGORY	2022 SALARY PROJECTION	2021 SALARY PROJECTION	% CHANGE
Engineering	\$85,096	\$80,320	5.9%
Computer Sciences	\$82,384	\$85,373	-3.5%
Math & Sciences	\$78,937	\$73,992	6.7%
Business	\$71,021	\$75,461	-5.9%

FIGURE 4: TOP DEGREES IN DEMAND (MASTER'S DEGREE LEVEL)

MAJOR	# OF RESPONDENTS THAT WILL HIRE	% OF RESPONDENTS THAT WILL HIRE
Business Administration/Mgmt. - MBA	38	30.6%
Computer Science	35	28.2%
Accounting	29	23.4%
Human Resources	29	23.4%
Mechanical Engineering	28	22.6%
Software Engineering	28	22.6%
Finance	27	21.8%
Electrical Engineering	26	21.0%
Computer Engineering	25	20.2%
Software Applications	24	19.4%

DOCTORAL DEGREE GRADUATES

- Limited data reported at the doctoral degree level allows for salary projections in just three categories: computer sciences, engineering, and math and sciences. **(See Figure 5.)**
- Although the projected average salary for graduates in the computer sciences is expected to drop by 4%, they remain the highest paid at the doctoral degree level (\$110,135).
- Graduates earning doctoral degrees in the engineering fields have now topped six figures, as their overall average salary is up 6.5% to \$103,423. Two years ago, the overall average for Class of 2020 engineering graduates at this degree level was also greater than \$100,000, but last year's 4.3% projected decrease dropped it to \$97,136.
- Average starting salary projections for Class of 2022 graduates earning doctoral degrees in math and sciences are expected to increase by 2.8% to \$90,439. This small increase helps to make up for the 15% drop last year for the Class of 2021, which lowered the overall average salary projection to \$87,933.
- Overall demand for majors at the doctoral degree level shows interest on the part of employers in all reported categories (computer sciences, engineering, and math and sciences), with the top spot going to mechanical engineering graduates. **(See Figure 6.)**

FIGURE 5: AVERAGE SALARIES BY DISCIPLINE / DOCTORAL DEGREES

BROAD CATEGORY	2022 SALARY PROJECTION	2021 SALARY PROJECTION	% CHANGE
Computer Sciences	\$110,135	\$114,778	-4.0%
Engineering	\$103,423	\$97,136	6.5%
Math & Sciences	\$90,439	\$87,933	2.8%

FIGURE 6: TOP DEGREES IN DEMAND (DOCTORAL DEGREE LEVEL)

MAJOR	# OF RESPONDENTS THAT WILL HIRE	% OF RESPONDENTS THAT WILL HIRE
Mechanical Engineering	15	12.1%
Computer Science	11	8.9%
Electrical Engineering	11	8.9%
Computer Engineering	10	8.1%
Software Engineering	9	7.3%
Physics	8	6.5%
Chemical Engineering	6	4.8%
Mathematics	6	4.8%
Software Applications	6	4.8%
Systems Engineering	6	4.8%

JOB POSITIONS

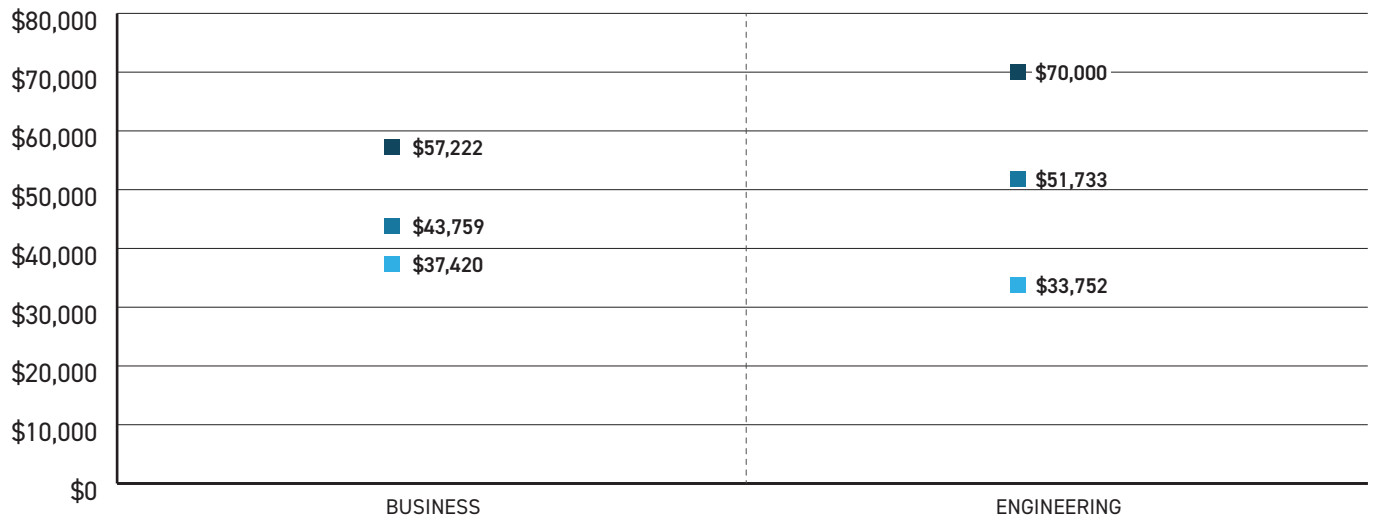
- Data for salary projections by job position were reported for the first time. Employers were given a list of 17 different job positions; the top 10 highest paid at the bachelor’s degree level are shown in Figure 7.
- While some of the positions have extremely limited data, the three highest paid positions do not come as a surprise. With computer sciences, engineering, and math and sciences majors being the highest paid majors at the bachelor’s degree level, it follows that the job positions they would most certainly fill have the highest paying salary projections.
- In future issues of NACE’s *Winter Salary Survey*, year-to-year comparisons will be made to see the movement of salary projections by job position.

FIGURE 7: TOP-PAID JOB POSITIONS (BACHELOR’S DEGREE LEVEL)

JOB POSITION	2022 AVERAGE SALARY PROJECTION	# OF RESPONSES
Computer Occupations (Systems Analysts, Programmers, Software Developers, Network Specialists)	\$74,628	49
Engineering (Engineers, Technicians)	\$70,973	58
Mathematical Occupations (Actuaries, Mathematicians, Statisticians)	\$65,245	20
Physical Scientists (Physicists, Chemists, Materials Scientists, Geologists)	\$64,283	6
Economists	\$62,211	9
Healthcare Practitioners (Dietitians/Nutritionists, Therapists, Nurses, Health Technologists & Technicians)	\$61,931	3
Environmental & Conservation Scientists	\$60,501	6
Financial Specialists (Accountants/Auditors, Financial Analysts, Tax Specialists)	\$60,225	49
Business Operations (Buyers, Adjusters, HR, Logistics, Training Specialists, Marketing)	\$59,162	51
Sales	\$59,079	29

STARTING SALARY BY ACADEMIC MAJOR

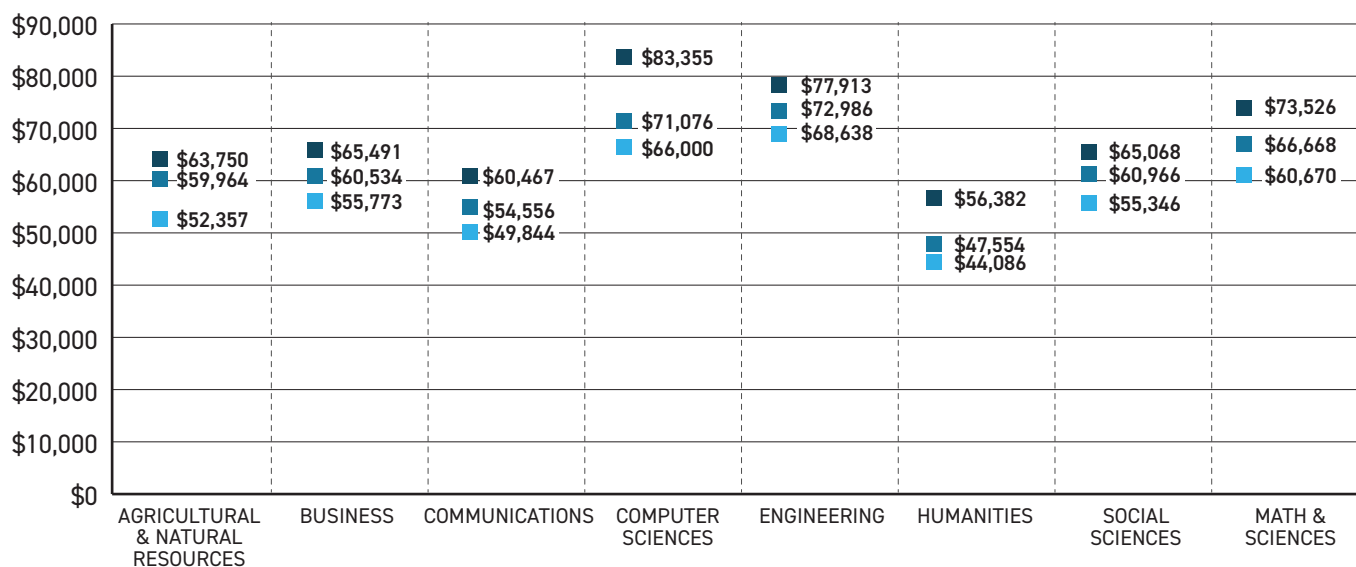
ASSOCIATE DEGREES / SALARY RANGES BY BROAD CATEGORY



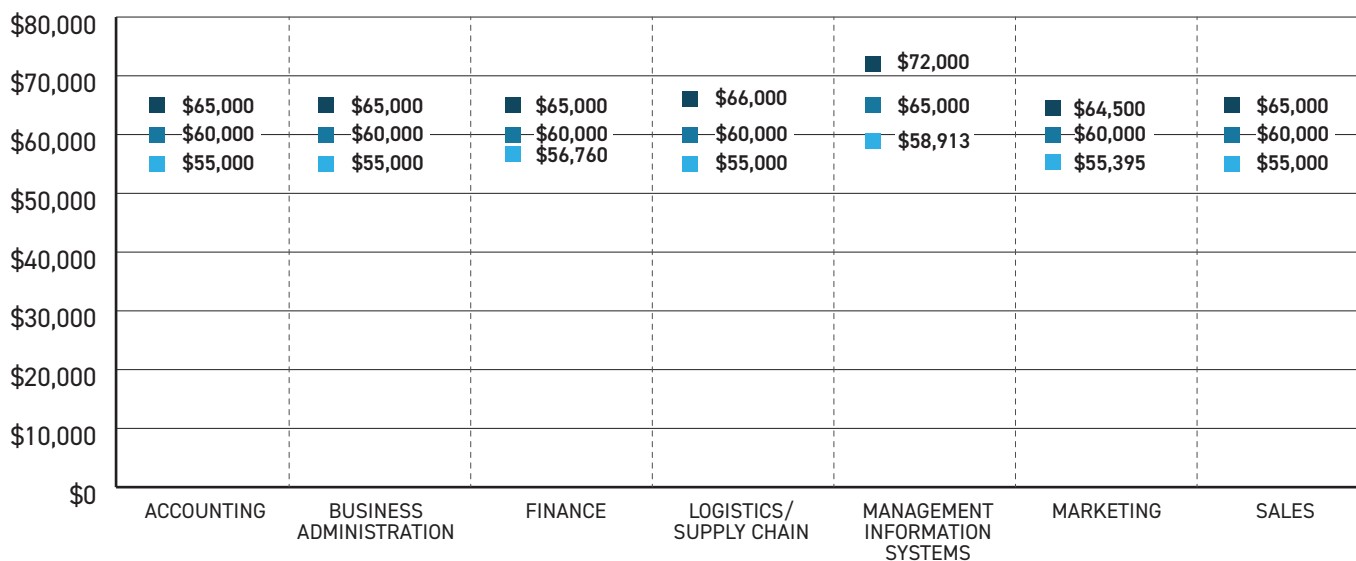
ASSOCIATE DEGREE SALARIES BY MAJOR

ACADEMIC MAJOR	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
BUSINESS MAJORS					
Accounting	\$46,799	\$42,959	\$45,817	\$55,000	6
Business Administration/Management	\$44,428	\$33,221	\$42,717	\$55,000	5
Finance	\$47,967	\$46,634	\$47,000	\$55,000	5
Human Resources	\$43,618	\$33,221	\$38,667	\$55,000	5
Logistics/Supply Chain	\$48,733	\$31,200	\$55,000	\$60,000	3
Management Information Systems	\$44,807	\$31,200	\$33,221	\$70,000	3
COMPUTER SCIENCES MAJORS					
Computer Science	\$42,909	\$34,128	\$39,750	\$54,850	3
EDUCATION MAJORS					
Elementary Education	\$38,003	\$32,508	\$33,500	\$48,000	3
ENGINEERING MAJORS					
Computer Engineering	\$52,043	\$34,128	\$52,000	\$70,000	3
Electrical Engineering	\$51,533	\$33,000	\$51,600	\$70,000	3
Software Engineering	\$51,909	\$34,128	\$51,600	\$70,000	3
SOCIAL SCIENCES MAJORS					
Psychology	\$40,293	\$34,128	\$34,750	\$52,000	3

BACHELOR'S DEGREES / SALARY RANGES BY BROAD CATEGORY



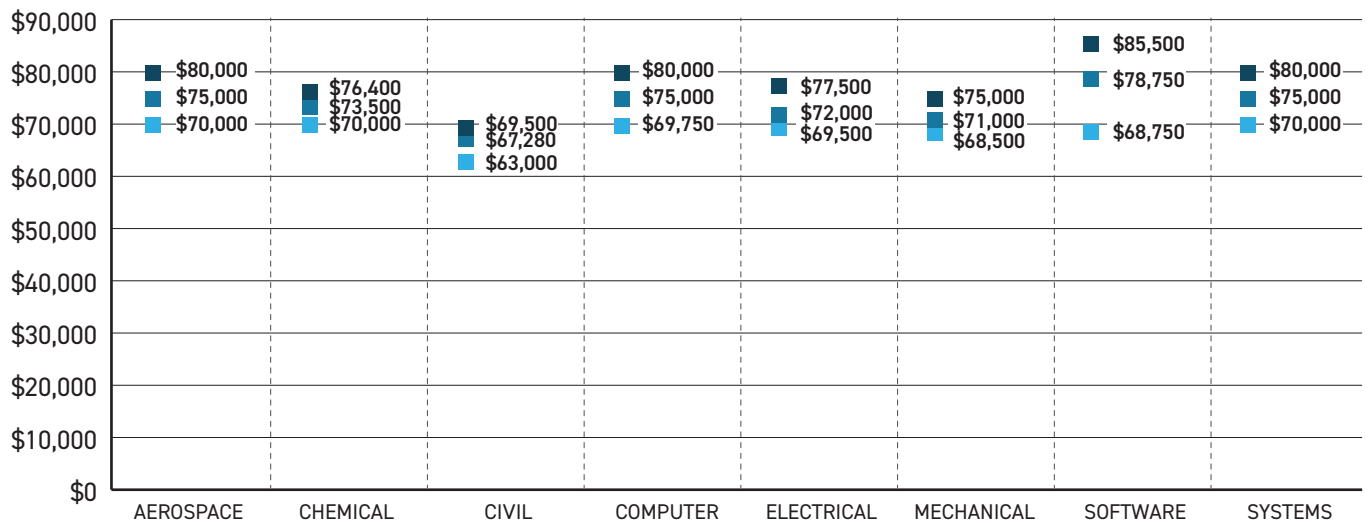
BUSINESS MAJORS / SALARY RANGES



BACHELOR'S DEGREE SALARIES BY MAJOR

ACADEMIC MAJOR	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
AGRICULTURE AND NATURAL RESOURCES MAJORS					
Agricultural Business/Management	\$59,586	\$55,000	\$63,500	\$65,000	7
Animal Science	\$55,367	\$47,600	\$55,000	\$63,500	3
Food Science	\$56,525	\$51,300	\$57,500	\$61,750	4
BUSINESS MAJORS					
Accounting	\$59,884	\$55,000	\$60,000	\$65,000	61
Actuarial Science	\$65,543	\$62,000	\$65,000	\$67,500	14
Business Administration/Management	\$59,514	\$55,000	\$60,000	\$65,000	55

ENGINEERING MAJORS / SALARY RANGES



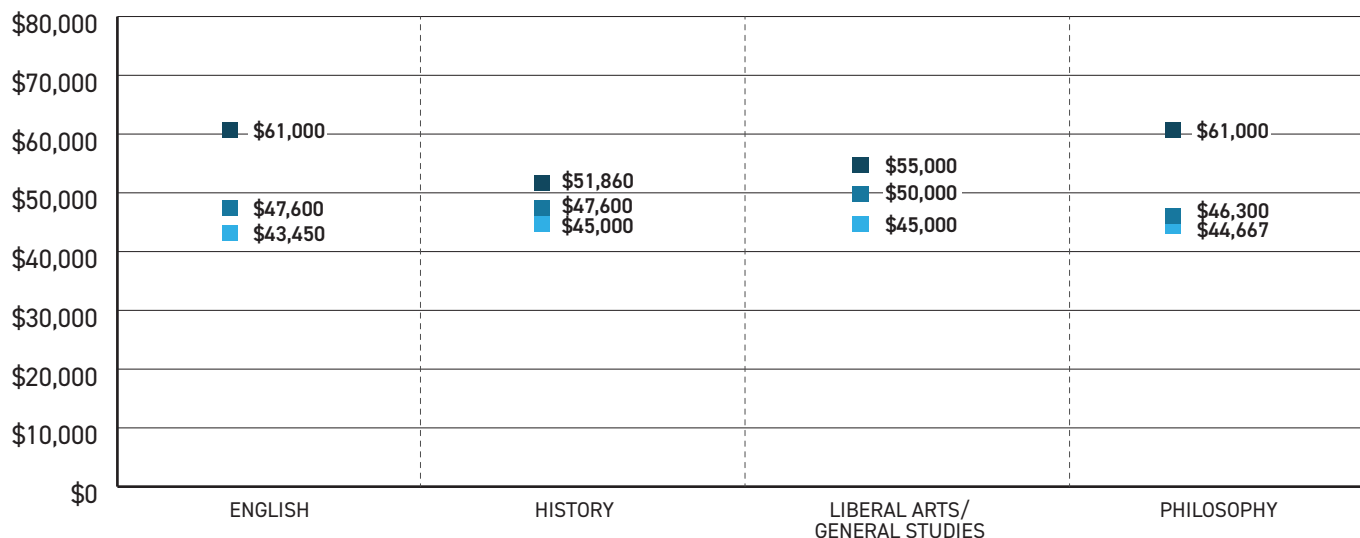
BACHELOR'S DEGREE SALARIES BY MAJOR

ACADEMIC MAJOR	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
Finance	\$60,776	\$56,760	\$60,000	\$65,000	62
Human Resources	\$57,357	\$53,000	\$58,200	\$62,000	41
International Business	\$57,841	\$55,000	\$60,000	\$61,000	12
Logistics/Supply Chain	\$61,798	\$55,000	\$60,000	\$66,000	47
Management Information Systems	\$66,117	\$58,913	\$65,000	\$72,000	44
Marketing	\$59,652	\$55,395	\$60,000	\$64,500	40
Sales	\$59,452	\$55,000	\$60,000	\$65,000	29
COMMUNICATIONS MAJORS					
Advertising	\$53,171	\$47,250	\$52,500	\$58,000	8
Communications	\$56,791	\$50,750	\$55,000	\$61,500	20
Journalism	\$56,100	\$50,000	\$55,000	\$61,000	7
Public Relations	\$54,159	\$50,000	\$55,000	\$60,000	10
COMPUTER SCIENCES MAJORS					
Computer Science	\$76,746	\$66,000	\$71,000	\$85,000	61
Information Sciences & Systems	\$74,420	\$66,000	\$70,000	\$80,000	50
Software Applications	\$76,445	\$66,000	\$72,500	\$85,000	41
EDUCATION MAJORS					
Elementary Education	\$44,576	\$38,528	\$41,200	\$54,000	3
ENGINEERING MAJORS					
Aerospace/Aeronautical Engineering	\$77,882	\$70,000	\$75,000	\$80,000	11
Biomedical Engineering	\$66,125	\$69,500	\$71,000	\$75,000	6
Chemical Engineering	\$74,440	\$70,000	\$73,500	\$76,400	30
Civil Engineering	\$66,732	\$63,000	\$67,280	\$69,500	22

BACHELOR'S DEGREE SALARIES BY MAJOR

ACADEMIC MAJOR	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
Computer Engineering	\$76,029	\$69,750	\$75,000	\$80,000	48
Electrical Engineering	\$75,558	\$69,500	\$72,000	\$77,500	55
Engineering Technology	\$72,933	\$68,000	\$72,000	\$79,000	17
Environmental Engineering	\$66,442	\$62,500	\$68,000	\$72,500	12
Industrial/Manufacturing Engineering	\$68,963	\$68,000	\$70,000	\$74,000	27
Materials Engineering/Science	\$71,382	\$69,500	\$72,000	\$75,000	23
Mechanical Engineering	\$72,825	\$68,500	\$71,000	\$75,000	53
Nuclear Engineering	\$72,000	\$69,500	\$71,500	\$75,000	3
Petroleum Engineering	\$85,260	\$69,500	\$80,000	\$105,000	5
Software Engineering	\$78,482	\$68,750	\$78,750	\$85,500	44
Systems Engineering	\$75,999	\$70,000	\$75,000	\$80,000	29
HUMANITIES MAJORS					
Area & Gender Studies	\$48,700	\$43,100	\$46,300	\$54,300	4
English Language & Literature	\$52,179	\$43,450	\$47,600	\$61,000	7
Foreign Language & Literature	\$48,700	\$43,100	\$46,300	\$54,300	4
History	\$49,332	\$45,000	\$47,600	\$51,860	5
Liberal Arts/General Studies	\$52,089	\$45,000	\$50,000	\$55,000	9
Philosophy	\$51,911	\$44,667	\$46,300	\$61,000	6
Visual & Performing Arts	\$48,700	\$43,100	\$46,300	\$54,300	4
SOCIAL SCIENCES MAJORS					
Economics	\$64,193	\$58,000	\$65,000	\$67,500	21
Political Science/International Relations	\$57,170	\$54,321	\$57,500	\$65,000	6

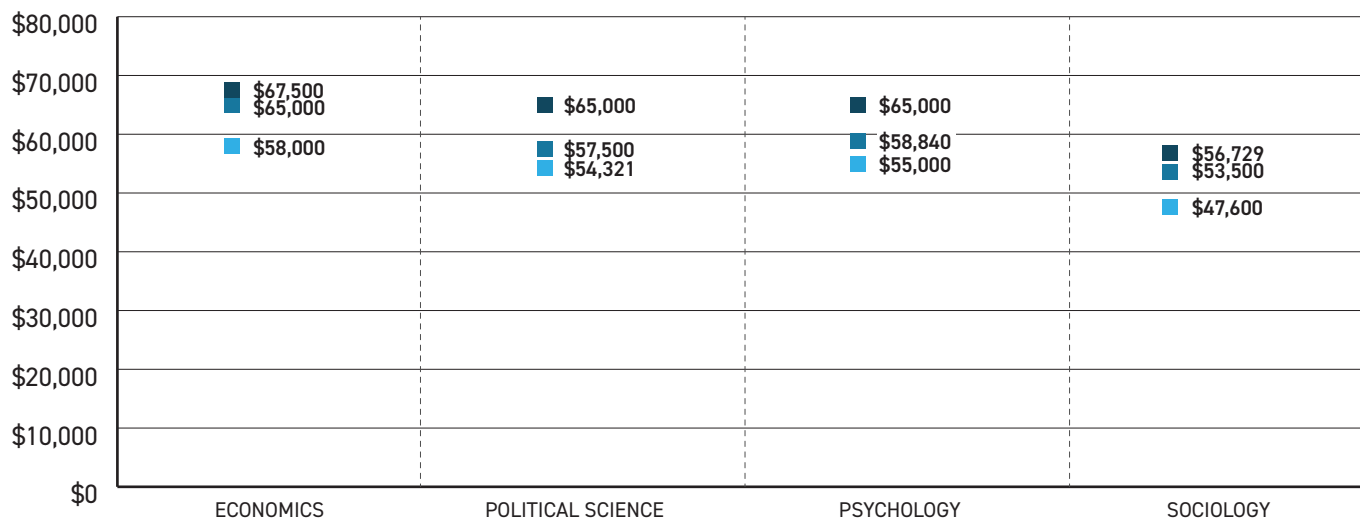
HUMANITIES MAJORS / SALARY RANGES



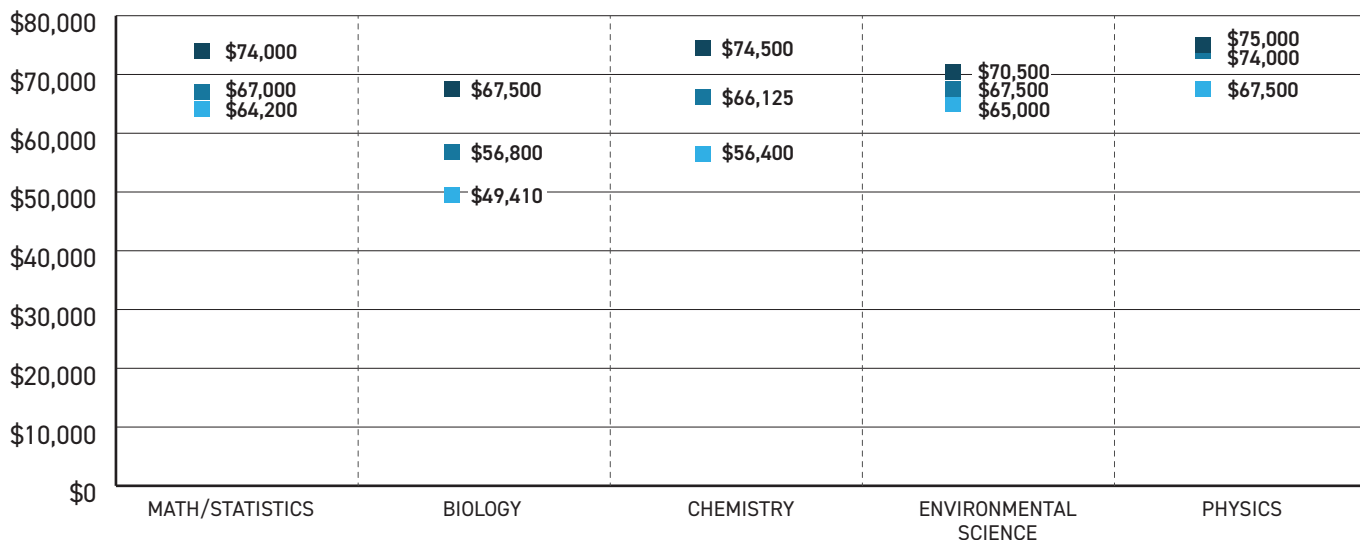
BACHELOR'S DEGREE SALARIES BY MAJOR

ACADEMIC MAJOR	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
Psychology	\$62,294	\$55,000	\$58,840	\$65,000	9
Sociology	\$52,922	\$47,600	\$53,500	\$56,729	6
MATHEMATICS AND SCIENCES MAJORS					
Mathematics/Statistics	\$68,572	\$64,200	\$67,000	\$74,000	25
Biology/Biological Sciences	\$58,701	\$49,410	\$56,800	\$67,500	7
Chemistry	\$66,156	\$56,400	\$66,125	\$74,500	8
Environmental Science	\$63,960	\$65,000	\$67,500	\$70,500	5
Geology/Geological Sciences	\$62,622	\$41,200	\$65,000	\$81,667	3
Physics	\$71,467	\$67,500	\$74,000	\$75,000	9

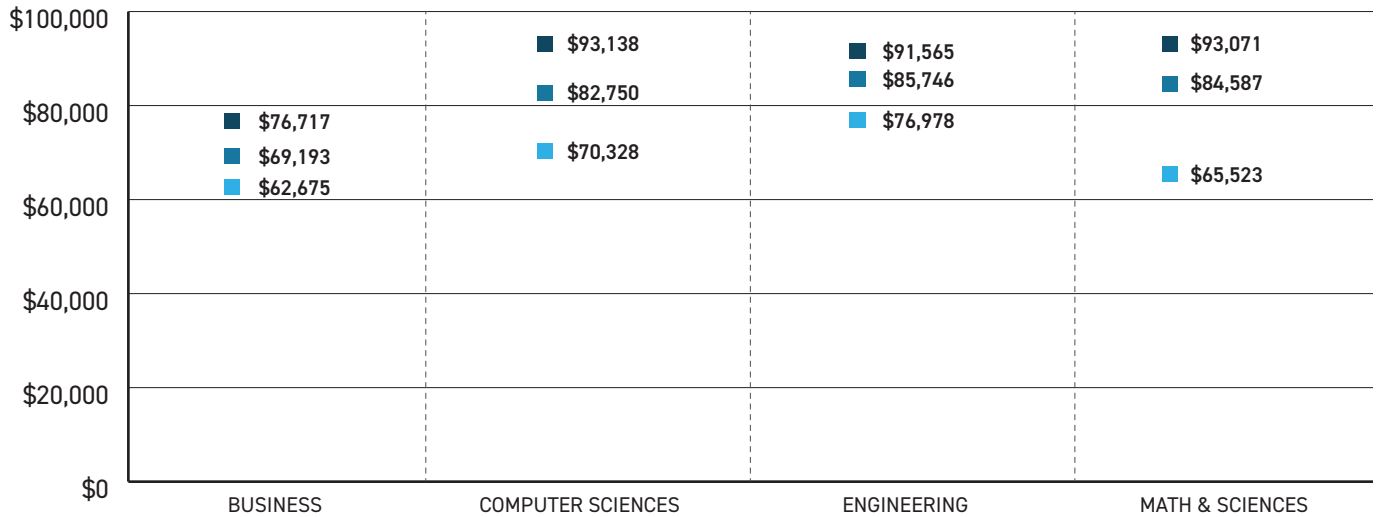
SOCIAL SCIENCES MAJORS / SALARY RANGES



MATH & SCIENCES MAJORS / SALARY RANGES



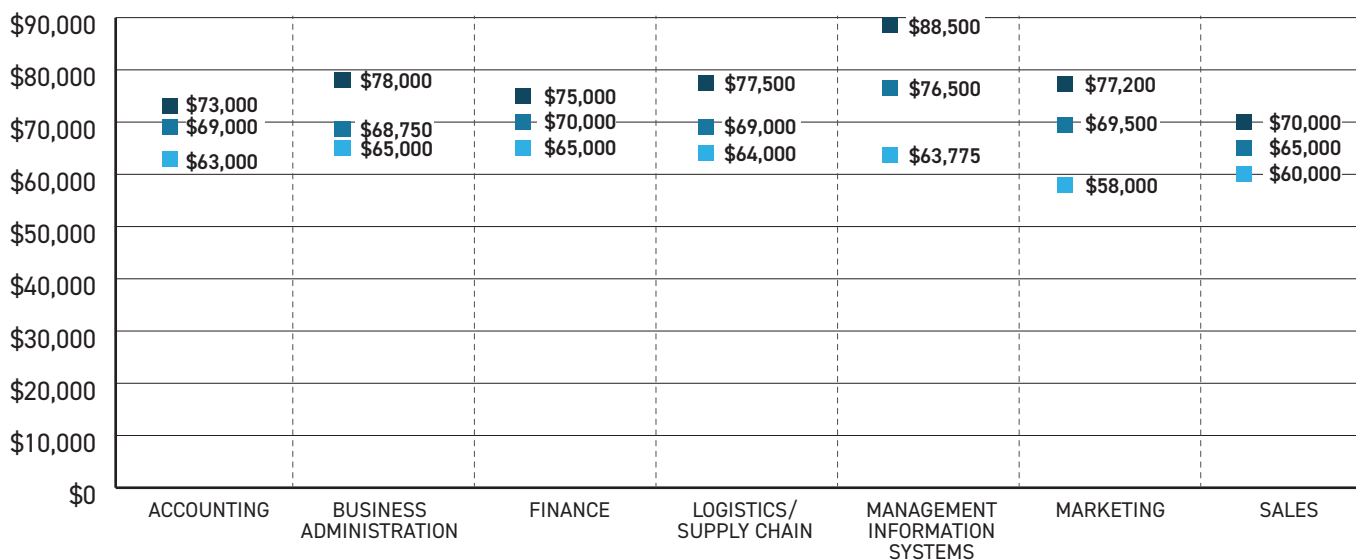
MASTER'S DEGREES / SALARY RANGES BY BROAD CATEGORY



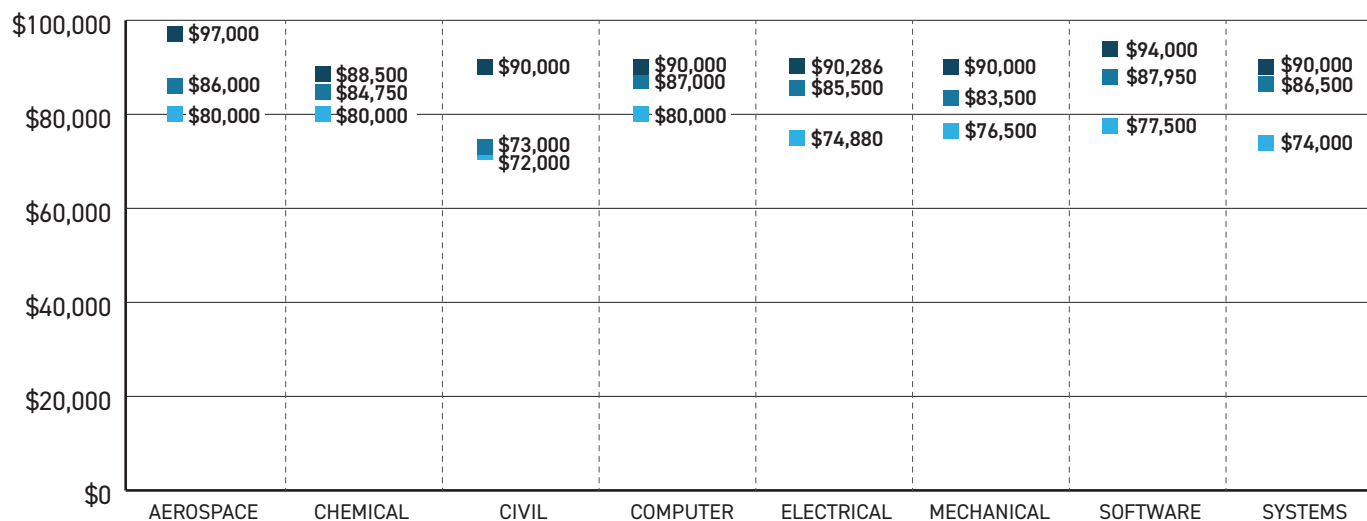
MASTER'S DEGREE SALARIES BY MAJOR

ACADEMIC MAJOR	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
BUSINESS MAJORS					
Accounting	\$69,232	\$63,000	\$69,000	\$73,000	18
Actuarial Science	\$67,800	\$64,000	\$65,000	\$67,500	5
Business Administration/Management	\$73,318	\$65,000	\$68,750	\$78,000	22
Finance	\$72,778	\$65,000	\$70,000	\$75,000	17
Human Resources	\$70,314	\$60,000	\$68,000	\$78,000	19
International Business	\$63,500	\$58,000	\$63,000	\$69,000	4
Logistics/Supply Chain	\$70,950	\$64,000	\$69,000	\$77,500	10
Management Information Systems	\$76,171	\$63,775	\$76,500	\$88,500	12
Marketing	\$68,370	\$58,000	\$69,500	\$77,200	10
Sales	\$66,400	\$60,000	\$65,000	\$70,000	5
COMMUNICATIONS MAJORS					
Communications	\$67,229	\$57,000	\$64,000	\$77,500	5
Public Relations	\$57,549	\$51,646	\$57,000	\$64,000	3
COMPUTER SCIENCES MAJORS					
Computer Science	\$85,894	\$75,000	\$85,750	\$97,000	26
Information Sciences & Systems	\$78,683	\$66,000	\$75,000	\$90,000	15
Software Applications	\$80,280	\$67,000	\$85,000	\$90,000	17
ENGINEERING MAJORS					
Aerospace/Aeronautical Engineering	\$88,000	\$80,000	\$86,000	\$97,000	10
Chemical Engineering	\$84,438	\$80,000	\$84,750	\$88,500	8
Civil Engineering	\$78,058	\$72,000	\$73,000	\$90,000	7

BUSINESS MAJORS / SALARY RANGES



ENGINEERING MAJORS / SALARY RANGES



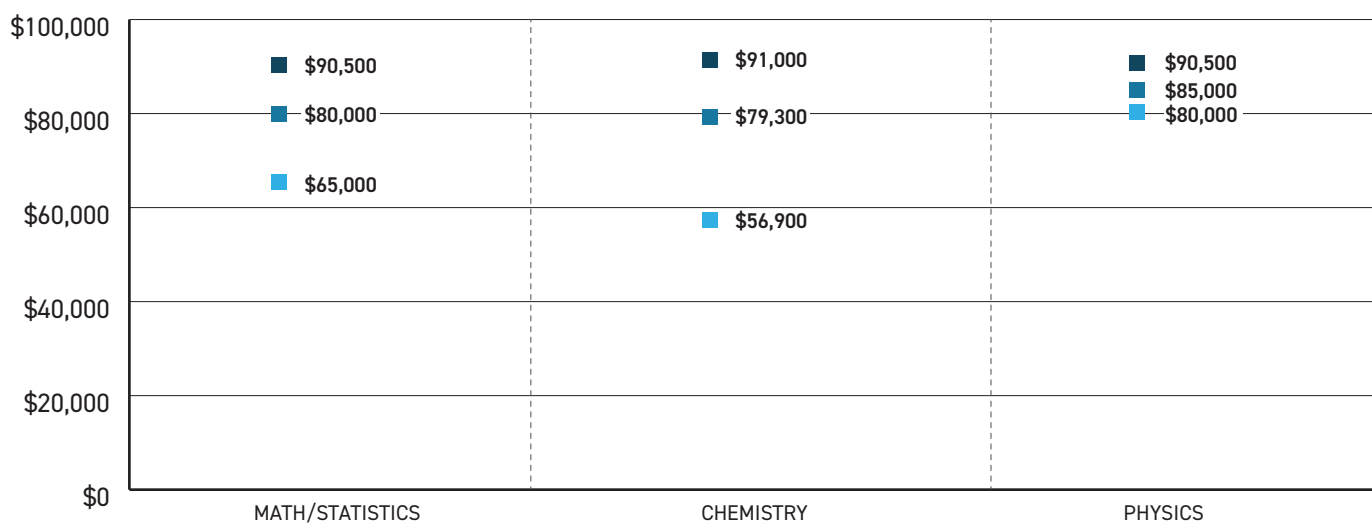
MASTER'S DEGREE SALARIES BY MAJOR

ACADEMIC MAJOR	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
Computer Engineering	\$87,548	\$80,000	\$87,000	\$90,000	21
Electrical Engineering	\$86,235	\$74,880	\$85,500	\$90,286	22
Engineering Technology	\$84,714	\$74,000	\$87,000	\$90,000	7
Environmental Engineering	\$80,100	\$73,000	\$78,299	\$90,000	6
Industrial/Manufacturing Engineering	\$82,000	\$71,000	\$84,000	\$90,000	8
Materials Engineering/Science	\$87,093	\$86,000	\$90,000	\$90,000	9
Mechanical Engineering	\$84,463	\$76,500	\$83,500	\$90,000	24

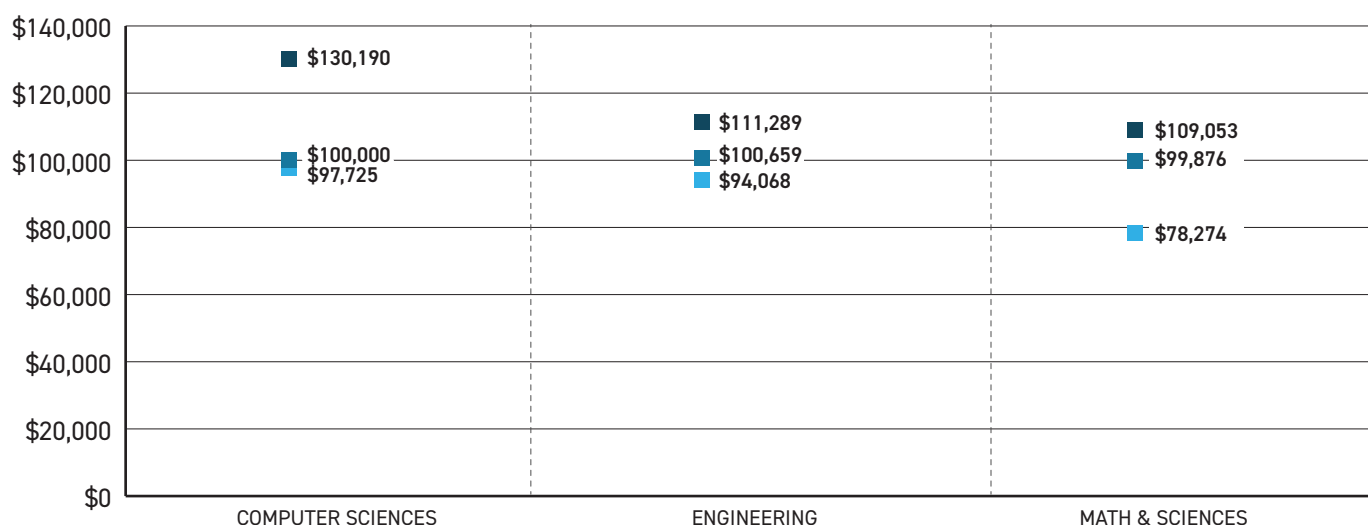
MASTER'S DEGREE SALARIES BY MAJOR

ACADEMIC MAJOR	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
Petroleum Engineering	\$98,000	\$81,500	\$104,500	\$114,500	4
Software Engineering	\$86,432	\$77,500	\$87,950	\$94,000	24
Systems Engineering	\$79,753	\$74,000	\$86,500	\$90,000	15
HEALTHCARE MAJORS					
Healthcare Administration	\$71,112	\$42,544	\$45,792	\$125,000	3
HUMANITIES MAJORS					
English Language & Literature	\$56,733	\$41,200	\$64,000	\$65,000	3
History	\$56,733	\$41,200	\$64,000	\$65,000	3
Liberal Arts/General Studies	\$55,067	\$41,200	\$60,000	\$64,000	3
SOCIAL SCIENCES MAJORS					
Economics	\$70,033	\$65,000	\$67,500	\$82,000	6
Psychology	\$59,697	\$58,840	\$59,375	\$60,875	3
MATHEMATICS AND SCIENCES MAJORS					
Mathematics/Statistics	\$76,904	\$65,000	\$80,000	\$90,500	16
Chemistry	\$73,950	\$56,900	\$79,300	\$91,000	4
Geology/Geological Sciences	\$90,867	\$41,200	\$115,000	\$116,400	3
Physics	\$81,025	\$80,000	\$85,000	\$90,500	8

MATH & SCIENCES MAJORS / SALARY RANGES



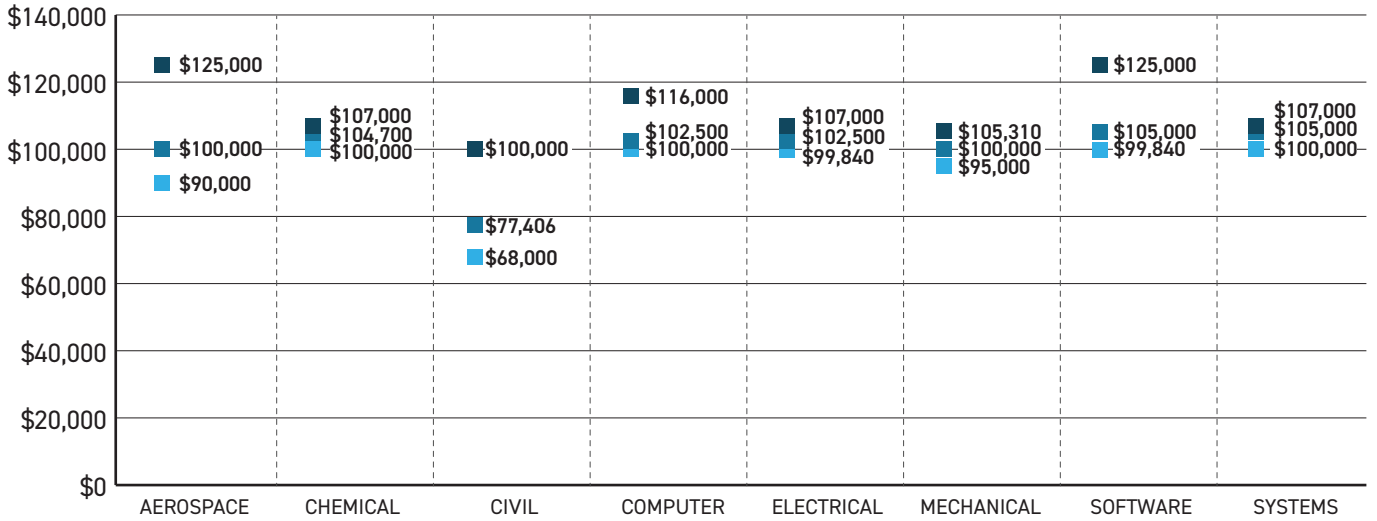
DOCTORAL DEGREES / SALARY RANGES BY BROAD CATEGORY



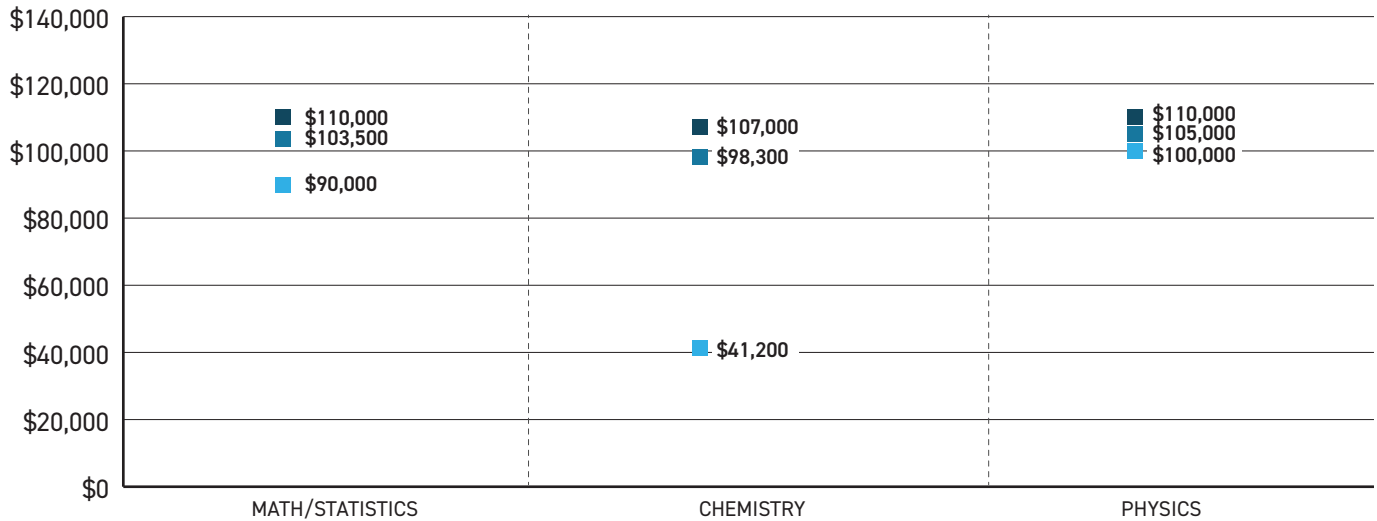
DOCTORAL DEGREE SALARIES BY MAJOR

ACADEMIC MAJOR	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
COMPUTER SCIENCES MAJORS					
Computer Science	\$108,436	\$96,750	\$100,000	\$125,000	7
Software Applications	\$114,100	\$100,000	\$100,000	\$142,300	3
ENGINEERING MAJORS					
Aerospace/Aeronautical Engineering	\$105,000	\$90,000	\$100,000	\$125,000	3
Chemical Engineering	\$101,600	\$100,000	\$104,700	\$107,000	5
Civil Engineering	\$81,802	\$68,000	\$77,406	\$100,000	3
Computer Engineering	\$109,113	\$100,000	\$102,500	\$116,000	8
Electrical Engineering	\$105,843	\$99,840	\$102,500	\$107,000	10
Environmental Engineering	\$83,866	\$68,000	\$83,598	\$100,000	3
Materials Engineering/Science	\$104,667	\$102,000	\$105,000	\$107,000	3
Mechanical Engineering	\$101,124	\$95,000	\$100,000	\$105,310	13
Petroleum Engineering	\$103,133	\$70,000	\$105,000	\$134,400	3
Software Engineering	\$110,306	\$99,840	\$105,000	\$125,000	7
Systems Engineering	\$110,828	\$100,000	\$105,000	\$107,000	5
SOCIAL SCIENCES MAJORS					
Psychology	\$95,010	\$66,520	\$93,600	\$123,500	4
MATHEMATICS AND SCIENCES MAJORS					
Mathematics/Statistics	\$93,867	\$90,000	\$103,500	\$110,000	6
Biology/Biological Sciences	\$76,817	\$41,200	\$82,250	\$107,000	3
Chemistry	\$82,167	\$41,200	\$98,300	\$107,000	3
Physics	\$96,886	\$100,000	\$105,000	\$110,000	7

ENGINEERING MAJORS / SALARY RANGES



MATH & SCIENCES MAJORS / SALARY RANGES



STARTING SALARY BY MAJOR AND INDUSTRY

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

ACADEMIC MAJOR/INDUSTRY	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
AGRICULTURE AND NATURAL RESOURCES MAJORS					
Agricultural Business/Management					
Food & Beverage Manufacturing	\$61,167	\$55,000	\$63,500	\$65,000	3
BUSINESS MAJORS					
Accounting					
Accounting Services	\$62,942	\$59,825	\$63,000	\$66,000	3
Computer & Electronics Manufacturing	\$60,320	\$59,000	\$59,500	\$65,000	6
Finance, Insurance, & Real Estate	\$59,605	\$55,000	\$59,000	\$65,000	16
Miscellaneous Manufacturing	\$60,103	\$55,000	\$59,000	\$65,000	13
Motor Vehicle Manufacturing	\$62,500	\$61,000	\$62,500	\$64,000	4
Oil & Gas Extraction	\$60,700	\$57,500	\$61,000	\$63,600	3
Actuarial Science					
Finance, Insurance, & Real Estate	\$66,410	\$62,500	\$65,000	\$70,000	10
Business Administration/Management					
Computer & Electronics Manufacturing	\$56,384	\$49,920	\$60,000	\$60,000	5
Finance, Insurance, & Real Estate	\$58,610	\$52,640	\$57,500	\$65,000	16
Information	\$67,875	\$63,750	\$69,750	\$72,000	4
Miscellaneous Manufacturing	\$63,875	\$57,500	\$62,500	\$66,000	8
Motor Vehicle Manufacturing	\$62,000	\$58,000	\$63,000	\$65,000	3
Wholesale Trade	\$60,200	\$55,000	\$55,000	\$66,000	5
Finance					
Computer & Electronics Manufacturing	\$60,989	\$59,000	\$60,000	\$65,000	7
Finance, Insurance, & Real Estate	\$59,451	\$55,000	\$58,000	\$65,000	15
Food & Beverage Manufacturing	\$61,000	\$55,000	\$62,000	\$66,000	3
Information	\$66,300	\$60,000	\$67,500	\$72,000	5
Miscellaneous Manufacturing	\$62,045	\$57,000	\$60,000	\$66,000	12
Motor Vehicle Manufacturing	\$63,000	\$61,000	\$63,500	\$65,000	4
Wholesale Trade	\$62,000	\$55,000	\$65,000	\$66,000	3
Human Resources					
Computer & Electronics Manufacturing	\$60,820	\$55,000	\$60,000	\$65,000	6
Finance, Insurance, & Real Estate	\$55,141	\$47,600	\$55,000	\$65,000	10
Information	\$66,500	\$60,000	\$67,500	\$72,000	3
Miscellaneous Manufacturing	\$55,349	\$53,000	\$58,000	\$60,000	7
Motor Vehicle Manufacturing	\$61,250	\$59,000	\$61,000	\$63,500	4
International Business					
Finance, Insurance, & Real Estate	\$52,921	\$43,762	\$55,000	\$60,000	3

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

ACADEMIC MAJOR/INDUSTRY	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Logistics/Supply Chain					
Computer & Electronics Manufacturing	\$63,417	\$58,000	\$60,000	\$66,000	7
Food & Beverage Manufacturing	\$65,333	\$60,000	\$66,000	\$70,000	3
Information	\$64,667	\$50,000	\$72,000	\$72,000	3
Miscellaneous Manufacturing	\$62,743	\$55,000	\$60,250	\$65,000	14
Motor Vehicle Manufacturing	\$62,500	\$61,000	\$63,000	\$64,000	4
Wholesale Trade	\$58,750	\$55,000	\$55,000	\$62,500	4
Management Information Systems					
Computer & Electronics Manufacturing	\$56,640	\$45,000	\$49,920	\$75,000	3
Finance, Insurance, & Real Estate	\$63,838	\$55,000	\$62,500	\$67,500	12
Information	\$68,000	\$60,000	\$72,000	\$72,000	3
Miscellaneous Manufacturing	\$72,840	\$60,000	\$67,000	\$82,000	9
Marketing					
Computer & Electronics Manufacturing	\$65,500	\$60,000	\$65,000	\$71,000	4
Finance, Insurance, & Real Estate	\$57,839	\$55,000	\$56,395	\$60,000	10
Miscellaneous Manufacturing	\$58,827	\$58,000	\$60,000	\$65,000	9
Motor Vehicle Manufacturing	\$61,000	\$57,000	\$62,000	\$64,000	3
Wholesale Trade	\$61,250	\$57,500	\$60,000	\$65,000	4
Sales					
Computer & Electronics Manufacturing	\$58,400	\$55,000	\$58,000	\$60,000	5
Finance, Insurance, & Real Estate	\$55,320	\$48,000	\$55,000	\$65,000	5
Miscellaneous Manufacturing	\$63,250	\$60,000	\$63,500	\$65,500	8
Wholesale Trade	\$60,000	\$55,000	\$55,000	\$70,000	3
COMMUNICATIONS MAJORS					
Advertising					
Finance, Insurance, & Real Estate	\$49,833	\$44,500	\$50,000	\$55,000	3
Communications					
Finance, Insurance, & Real Estate	\$56,049	\$51,500	\$55,000	\$60,000	9
Journalism					
Finance, Insurance, & Real Estate	\$51,425	\$49,600	\$50,750	\$53,250	4
Public Relations					
Finance, Insurance, & Real Estate	\$49,572	\$43,716	\$50,000	\$55,000	3
COMPUTER SCIENCES MAJORS					
Computer Science					
Computer & Electronics Manufacturing	\$79,583	\$71,000	\$75,000	\$77,500	6
Finance, Insurance, & Real Estate	\$73,868	\$63,750	\$70,000	\$79,448	16
Food & Beverage Manufacturing	\$68,667	\$66,000	\$70,000	\$70,000	3
Information	\$85,400	\$68,000	\$87,000	\$100,000	5
Miscellaneous Manufacturing	\$82,356	\$67,000	\$81,000	\$85,000	10

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

ACADEMIC MAJOR/INDUSTRY	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Miscellaneous Professional Services	\$86,487	\$45,760	\$93,700	\$120,000	3
Oil & Gas Extraction	\$84,600	\$69,000	\$79,800	\$105,000	3
Information Sciences & Systems					
Finance, Insurance, & Real Estate	\$75,143	\$65,000	\$70,000	\$80,000	14
Food & Beverage Manufacturing	\$68,667	\$66,000	\$70,000	\$70,000	3
Information	\$79,875	\$67,750	\$70,000	\$92,000	4
Miscellaneous Manufacturing	\$79,062	\$68,000	\$80,000	\$85,000	9
Motor Vehicle Manufacturing	\$70,167	\$66,000	\$72,000	\$72,500	3
Software Applications					
Computer & Electronics Manufacturing	\$75,833	\$75,000	\$75,000	\$77,500	3
Finance, Insurance, & Real Estate	\$77,208	\$65,000	\$73,000	\$82,500	12
Miscellaneous Manufacturing	\$82,951	\$67,000	\$80,000	\$90,000	9
Miscellaneous Professional Services	\$86,487	\$45,760	\$93,700	\$120,000	3
Motor Vehicle Manufacturing	\$70,167	\$66,000	\$72,000	\$72,500	3
ENGINEERING MAJORS					
Biomedical Engineering					
Miscellaneous Manufacturing	\$73,750	\$70,000	\$75,000	\$76,250	3
Chemical Engineering					
Chemical (Pharmaceutical) Manufacturing	\$79,800	\$75,000	\$76,400	\$88,000	3
Computer & Electronics Manufacturing	\$75,400	\$72,000	\$73,000	\$75,000	5
Food & Beverage Manufacturing	\$70,833	\$69,500	\$71,000	\$72,000	3
Miscellaneous Manufacturing	\$70,510	\$70,000	\$73,000	\$75,000	9
Motor Vehicle Manufacturing	\$76,333	\$74,000	\$75,000	\$80,000	3
Civil Engineering					
Construction	\$64,713	\$63,000	\$64,500	\$65,780	6
Engineering Services	\$66,872	\$63,000	\$67,280	\$70,000	6
Computer Engineering					
Computer & Electronics Manufacturing	\$80,500	\$72,000	\$77,500	\$80,000	7
Finance, Insurance, & Real Estate	\$76,331	\$65,000	\$70,000	\$85,000	11
Information	\$82,500	\$71,500	\$81,000	\$93,500	4
Miscellaneous Manufacturing	\$78,293	\$68,250	\$76,000	\$85,000	8
Miscellaneous Professional Services	\$71,487	\$45,760	\$75,000	\$93,700	3
Motor Vehicle Manufacturing	\$75,833	\$72,500	\$75,000	\$80,000	3
Wholesale Trade	\$79,333	\$72,000	\$80,000	\$86,000	3
Electrical Engineering					
Computer & Electronics Manufacturing	\$76,398	\$70,000	\$75,000	\$80,000	9
Construction	\$61,880	\$46,800	\$65,000	\$73,840	3

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

ACADEMIC MAJOR/INDUSTRY	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Engineering Services	\$71,094	\$66,560	\$71,300	\$75,000	6
Finance, Insurance, & Real Estate	\$87,600	\$70,000	\$71,000	\$107,000	5
Food & Beverage Manufacturing	\$70,500	\$69,500	\$70,000	\$72,000	3
Miscellaneous Manufacturing	\$74,439	\$68,500	\$72,000	\$76,250	15
Motor Vehicle Manufacturing	\$76,250	\$73,500	\$74,500	\$79,000	4
Engineering Technology					
Miscellaneous Manufacturing	\$80,875	\$68,250	\$71,750	\$93,500	4
Motor Vehicle Manufacturing	\$74,750	\$72,000	\$74,500	\$77,500	4
Environmental Engineering					
Engineering Services	\$69,242	\$64,780	\$68,280	\$73,703	4
Industrial/Manufacturing Engineering					
Computer & Electronics Manufacturing	\$74,667	\$69,000	\$75,000	\$80,000	3
Miscellaneous Manufacturing	\$69,392	\$68,500	\$71,000	\$73,000	13
Motor Vehicle Manufacturing	\$73,000	\$70,000	\$74,000	\$75,000	3
Materials Engineering/Science					
Computer & Electronics Manufacturing	\$76,000	\$73,000	\$75,000	\$80,000	3
Miscellaneous Manufacturing	\$70,809	\$68,500	\$71,750	\$75,000	10
Motor Vehicle Manufacturing	\$76,333	\$74,000	\$75,000	\$80,000	3
Mechanical Engineering					
Chemical (Pharmaceutical) Manufacturing	\$78,033	\$71,100	\$75,000	\$88,000	3
Computer & Electronics Manufacturing	\$74,750	\$72,000	\$75,000	\$77,500	6
Construction	\$62,917	\$62,000	\$65,000	\$68,500	6
Engineering Services	\$72,530	\$65,000	\$70,000	\$75,000	7
Food & Beverage Manufacturing	\$70,500	\$69,500	\$70,000	\$72,000	3
Miscellaneous Manufacturing	\$73,131	\$68,250	\$71,250	\$75,000	16
Motor Vehicle Manufacturing	\$73,750	\$72,000	\$74,500	\$75,500	4
Software Engineering					
Computer & Electronics Manufacturing	\$78,369	\$72,000	\$77,500	\$80,000	7
Finance, Insurance, & Real Estate	\$81,250	\$70,000	\$78,000	\$85,000	10
Miscellaneous Manufacturing	\$77,871	\$68,000	\$80,000	\$82,000	9
Miscellaneous Professional Services	\$84,865	\$62,880	\$86,850	\$106,850	4
Motor Vehicle Manufacturing	\$75,875	\$72,750	\$74,000	\$79,000	4
Systems Engineering					
Computer & Electronics Manufacturing	\$72,895	\$65,790	\$78,750	\$80,000	4
Finance, Insurance, & Real Estate	\$81,571	\$70,000	\$76,000	\$85,000	7
Miscellaneous Manufacturing	\$79,700	\$71,500	\$72,000	\$75,000	5
Motor Vehicle Manufacturing	\$75,500	\$72,000	\$74,500	\$79,000	4

BACHELOR'S DEGREE SALARIES BY MAJOR AND INDUSTRY

ACADEMIC MAJOR/INDUSTRY	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
HUMANITIES MAJORS					
English Language & Literature					
Finance, Insurance, & Real Estate	\$45,350	\$43,450	\$45,000	\$47,600	3
History					
Finance, Insurance, & Real Estate	\$48,153	\$45,000	\$47,600	\$51,860	3
Liberal Arts/General Studies					
Finance, Insurance, & Real Estate	\$47,920	\$45,000	\$47,600	\$50,000	5
Philosophy					
Finance, Insurance, & Real Estate	\$45,756	\$44,667	\$45,000	\$47,600	3
SOCIAL SCIENCES MAJORS					
Economics					
Finance, Insurance, & Real Estate	\$64,041	\$58,000	\$61,850	\$69,600	11
Wholesale Trade	\$56,667	\$55,000	\$55,000	\$60,000	3
Political Science/International Relations					
Finance, Insurance, & Real Estate	\$59,774	\$54,321	\$60,000	\$65,000	3
Psychology					
Finance, Insurance, & Real Estate	\$56,221	\$52,145	\$55,000	\$61,360	5
Sociology					
Finance, Insurance, & Real Estate	\$55,332	\$49,800	\$54,365	\$60,865	4
MATHEMATICS AND SCIENCES MAJORS					
Mathematics/Statistics					
Finance, Insurance, & Real Estate	\$66,286	\$64,200	\$65,000	\$70,000	11
Miscellaneous Professional Services	\$86,487	\$45,760	\$93,700	\$120,000	3
Biology/Biological Sciences					
Finance, Insurance, & Real Estate	\$61,803	\$53,105	\$60,900	\$70,500	4
Chemistry					
Finance, Insurance, & Real Estate	\$75,417	\$65,000	\$67,250	\$94,000	3

MASTER'S DEGREE SALARIES BY MAJOR AND INDUSTRY

ACADEMIC MAJOR/INDUSTRY	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
BUSINESS MAJORS					
Accounting					
Accounting Services	\$63,850	\$62,550	\$63,000	\$66,000	3
Computer & Electronics Manufacturing	\$73,000	\$70,000	\$71,000	\$78,000	3
Finance, Insurance, & Real Estate	\$77,771	\$65,000	\$77,500	\$90,542	4
Motor Vehicle Manufacturing	\$68,667	\$65,000	\$68,000	\$73,000	3
Actuarial Science					
Finance, Insurance, & Real Estate	\$68,833	\$62,500	\$64,000	\$80,000	3
Business Administration/Management					
Computer & Electronics Manufacturing	\$75,000	\$70,000	\$74,000	\$80,000	4
Finance, Insurance, & Real Estate	\$64,938	\$65,000	\$67,257	\$67,433	5
Motor Vehicle Manufacturing	\$66,667	\$62,000	\$65,000	\$73,000	3
Finance					
Computer & Electronics Manufacturing	\$72,667	\$70,000	\$70,000	\$78,000	3
Finance, Insurance, & Real Estate	\$81,463	\$65,000	\$72,314	\$75,000	5
Motor Vehicle Manufacturing	\$69,333	\$65,000	\$68,000	\$75,000	3
Human Resources					
Computer & Electronics Manufacturing	\$78,500	\$65,500	\$74,000	\$91,500	4
Finance, Insurance, & Real Estate	\$66,000	\$60,000	\$64,500	\$72,000	6
Motor Vehicle Manufacturing	\$67,000	\$58,000	\$68,000	\$75,000	3
Logistics/Supply Chain					
Computer & Electronics Manufacturing	\$69,667	\$61,000	\$70,000	\$78,000	3
Motor Vehicle Manufacturing	\$75,625	\$66,000	\$72,750	\$85,250	4
Management Information Systems					
Finance, Insurance, & Real Estate	\$81,500	\$55,000	\$90,000	\$99,500	3
Marketing					
Finance, Insurance, & Real Estate	\$69,067	\$55,000	\$75,000	\$77,200	3
Motor Vehicle Manufacturing	\$69,500	\$57,000	\$74,000	\$77,500	3
COMPUTER SCIENCES MAJORS					
Computer Science					
Computer & Electronics Manufacturing	\$97,875	\$83,250	\$88,250	\$112,500	4
Finance, Insurance, & Real Estate	\$77,730	\$75,000	\$80,000	\$81,150	5
Information	\$99,667	\$87,000	\$100,000	\$112,000	3
Miscellaneous Manufacturing	\$84,000	\$67,000	\$85,000	\$100,000	3
Information Sciences & Systems					
Finance, Insurance, & Real Estate	\$75,833	\$62,500	\$75,000	\$90,000	3

MASTER'S DEGREE SALARIES BY MAJOR AND INDUSTRY

ACADEMIC MAJOR/INDUSTRY	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Motor Vehicle Manufacturing	\$79,333	\$66,000	\$85,000	\$87,000	3
Software Applications					
Finance, Insurance, & Real Estate	\$75,275	\$68,050	\$74,300	\$82,500	4
Motor Vehicle Manufacturing	\$79,333	\$66,000	\$85,000	\$87,000	3
ENGINEERING MAJORS					
Chemical Engineering					
Motor Vehicle Manufacturing	\$89,667	\$86,000	\$87,000	\$96,000	3
Civil Engineering					
Engineering Services	\$71,852	\$68,500	\$72,500	\$75,203	4
Computer Engineering					
Computer & Electronics Manufacturing	\$96,300	\$86,500	\$90,000	\$90,000	5
Finance, Insurance, & Real Estate	\$93,600	\$80,000	\$90,000	\$90,000	5
Miscellaneous Professional Services	\$81,613	\$47,840	\$97,000	\$100,000	3
Motor Vehicle Manufacturing	\$90,000	\$87,000	\$87,000	\$96,000	3
Electrical Engineering					
Computer & Electronics Manufacturing	\$93,054	\$80,000	\$90,000	\$90,000	7
Engineering Services	\$80,072	\$72,500	\$79,000	\$87,643	4
Motor Vehicle Manufacturing	\$87,000	\$79,500	\$89,500	\$94,500	4
Environmental Engineering					
Engineering Services	\$73,866	\$65,000	\$73,000	\$83,598	3
Engineering Technology					
Motor Vehicle Manufacturing	\$84,750	\$78,000	\$86,500	\$91,500	4
Industrial/Manufacturing Engineering					
Motor Vehicle Manufacturing	\$84,000	\$70,000	\$86,000	\$96,000	3
Materials Engineering/Science					
Motor Vehicle Manufacturing	\$89,667	\$86,000	\$87,000	\$96,000	3
Mechanical Engineering					
Computer & Electronics Manufacturing	\$88,100	\$86,500	\$89,000	\$90,000	5
Engineering Services	\$79,218	\$72,000	\$76,500	\$80,000	6
Motor Vehicle Manufacturing	\$84,750	\$78,000	\$86,500	\$91,500	4
Software Engineering					
Computer & Electronics Manufacturing	\$93,563	\$80,000	\$88,250	\$95,000	6
Finance, Insurance, & Real Estate	\$85,000	\$80,000	\$87,500	\$90,000	4
Miscellaneous Professional Services	\$81,613	\$47,840	\$97,000	\$100,000	3
Motor Vehicle Manufacturing	\$87,250	\$80,000	\$90,000	\$94,500	4
Systems Engineering					
Computer & Electronics Manufacturing	\$86,595	\$80,690	\$88,250	\$92,500	4
Finance, Insurance, & Real Estate	\$81,667	\$75,000	\$80,000	\$90,000	3
Motor Vehicle Manufacturing	\$86,500	\$78,500	\$90,000	\$94,500	4

MASTER'S DEGREE SALARIES BY MAJOR AND INDUSTRY

ACADEMIC MAJOR/INDUSTRY	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
SOCIAL SCIENCES MAJORS					
Economics					
Finance, Insurance, & Real Estate	\$72,333	\$65,000	\$70,000	\$82,000	3
MATHEMATICS AND SCIENCES MAJORS					
Mathematics/Statistics					
Finance, Insurance, & Real Estate	\$75,854	\$63,750	\$72,500	\$87,959	4
Miscellaneous Professional Services	\$76,613	\$47,840	\$85,000	\$97,000	3

STARTING SALARY BY INDUSTRY AND MAJOR

TOP-PAYING INDUSTRIES / BACHELOR'S DEGREES

INDUSTRY	AVERAGE SALARY PROJECTION	NUMBER OF SALARY PROJECTIONS
Miscellaneous Professional Services	\$83,269	16
Chemical (Pharmaceutical) Mfg.	\$78,917	6
Information	\$73,452	31
Oil & Gas Extraction	\$72,650	6
Miscellaneous Manufacturing	\$70,386	200

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

INDUSTRY/ACADEMIC MAJOR	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
ACCOUNTING SERVICES					
Business Majors					
Accounting	\$62,942	\$59,825	\$63,000	\$66,000	3
CHEMICAL (PHARMACEUTICAL) MANUFACTURING					
Engineering Majors					
Chemical Engineering	\$79,800	\$75,000	\$76,400	\$88,000	3
Mechanical Engineering	\$78,033	\$71,100	\$75,000	\$88,000	3
COMPUTER & ELECTRONICS MANUFACTURING					
Business Majors					
Accounting	\$60,320	\$59,000	\$59,500	\$65,000	6
Business Administration/Management	\$56,384	\$49,920	\$60,000	\$60,000	5
Finance	\$60,989	\$59,000	\$60,000	\$65,000	7
Human Resources	\$60,820	\$55,000	\$60,000	\$65,000	6
Logistics/Supply Chain	\$63,417	\$58,000	\$60,000	\$66,000	7
Management Information Systems	\$56,640	\$45,000	\$49,920	\$75,000	3
Marketing	\$65,500	\$60,000	\$65,000	\$71,000	4
Sales	\$58,400	\$55,000	\$58,000	\$60,000	5
Computer Sciences Majors					
Computer Science	\$79,583	\$71,000	\$75,000	\$77,500	6
Software Applications	\$75,833	\$75,000	\$75,000	\$77,500	3
Engineering Majors					
Chemical Engineering	\$75,400	\$72,000	\$73,000	\$75,000	5
Computer Engineering	\$80,500	\$72,000	\$77,500	\$80,000	7
Electrical Engineering	\$76,398	\$70,000	\$75,000	\$80,000	9
Industrial/Manufacturing Engineering	\$74,667	\$69,000	\$75,000	\$80,000	3
Materials Engineering/Science	\$76,000	\$73,000	\$75,000	\$80,000	3

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

INDUSTRY/ACADEMIC MAJOR	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Mechanical Engineering	\$74,750	\$72,000	\$75,000	\$77,500	6
Software Engineering	\$78,369	\$72,000	\$77,500	\$80,000	7
Systems Engineering	\$72,895	\$65,790	\$78,750	\$80,000	4
CONSTRUCTION					
Engineering Majors					
Civil Engineering	\$64,713	\$63,000	\$64,500	\$65,780	6
Electrical Engineering	\$61,880	\$46,800	\$65,000	\$73,840	3
Mechanical Engineering	\$62,917	\$62,000	\$65,000	\$68,500	6
ENGINEERING SERVICES					
Engineering Majors					
Civil Engineering	\$66,872	\$63,000	\$67,280	\$70,000	6
Electrical Engineering	\$71,094	\$66,560	\$71,300	\$75,000	6
Environmental Engineering	\$69,242	\$64,780	\$68,280	\$73,703	4
Mechanical Engineering	\$72,530	\$65,000	\$70,000	\$75,000	7
FINANCE, INSURANCE, & REAL ESTATE					
Business Majors					
Accounting	\$59,605	\$55,000	\$59,000	\$65,000	16
Actuarial Science	\$66,410	\$62,500	\$65,000	\$70,000	10
Business Administration/Management	\$58,610	\$52,640	\$57,500	\$65,000	16
Finance	\$59,451	\$55,000	\$58,000	\$65,000	15
Human Resources	\$55,141	\$47,600	\$55,000	\$65,000	10
International Business	\$52,921	\$43,762	\$55,000	\$60,000	3
Management Information Systems	\$63,838	\$55,000	\$62,500	\$67,500	12
Marketing	\$57,839	\$55,000	\$56,395	\$60,000	10
Sales	\$55,320	\$48,000	\$55,000	\$65,000	5
Communications Majors					
Advertising	\$49,833	\$44,500	\$50,000	\$55,000	3
Communications	\$56,049	\$51,500	\$55,000	\$60,000	9
Journalism	\$51,425	\$49,600	\$50,750	\$53,250	4
Public Relations	\$49,572	\$43,716	\$50,000	\$55,000	3
Computer Sciences Majors					
Computer Science	\$73,868	\$63,750	\$70,000	\$79,448	16
Information Sciences & Systems	\$75,143	\$65,000	\$70,000	\$80,000	14
Software Applications	\$77,208	\$65,000	\$73,000	\$82,500	12
Engineering Majors					
Computer Engineering	\$76,331	\$65,000	\$70,000	\$85,000	11
Electrical Engineering	\$87,600	\$70,000	\$71,000	\$107,000	5
Software Engineering	\$81,250	\$70,000	\$78,000	\$85,000	10
Systems Engineering	\$81,571	\$70,000	\$76,000	\$85,000	7

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

INDUSTRY/ACADEMIC MAJOR	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Humanities Majors					
English Language & Literature	\$45,350	\$43,450	\$45,000	\$47,600	3
History	\$48,153	\$45,000	\$47,600	\$51,860	3
Liberal Arts/General Studies	\$47,920	\$45,000	\$47,600	\$50,000	5
Philosophy	\$45,756	\$44,667	\$45,000	\$47,600	3
Social Sciences Majors					
Economics	\$64,041	\$58,000	\$61,850	\$69,600	11
Political Science/International Relations	\$59,774	\$54,321	\$60,000	\$65,000	3
Psychology	\$56,221	\$52,145	\$55,000	\$61,360	5
Sociology	\$55,332	\$49,800	\$54,365	\$60,865	4
Mathematics and Sciences Majors					
Mathematics/Statistics	\$66,286	\$64,200	\$65,000	\$70,000	11
Biology/Biological Sciences	\$61,803	\$53,105	\$60,900	\$70,500	4
Chemistry	\$75,417	\$65,000	\$67,250	\$94,000	3
FOOD & BEVERAGE MANUFACTURING					
Agriculture and Natural Resources Majors					
Agricultural Business/Management	\$61,167	\$55,000	\$63,500	\$65,000	3
Business Majors					
Finance	\$61,000	\$55,000	\$62,000	\$66,000	3
Logistics/Supply Chain	\$65,333	\$60,000	\$66,000	\$70,000	3
Computer Sciences Majors					
Computer Science	\$68,667	\$66,000	\$70,000	\$70,000	3
Information Sciences & Systems	\$68,667	\$66,000	\$70,000	\$70,000	3
Engineering Majors					
Chemical Engineering	\$70,833	\$69,500	\$71,000	\$72,000	3
Electrical Engineering	\$70,500	\$69,500	\$70,000	\$72,000	3
Mechanical Engineering	\$70,500	\$69,500	\$70,000	\$72,000	3
INFORMATION					
Business Majors					
Business Administration/Management	\$67,875	\$63,750	\$69,750	\$72,000	4
Finance	\$66,300	\$60,000	\$67,500	\$72,000	5
Human Resources	\$66,500	\$60,000	\$67,500	\$72,000	3
Logistics/Supply Chain	\$64,667	\$50,000	\$72,000	\$72,000	3
Management Information Systems	\$68,000	\$60,000	\$72,000	\$72,000	3
Computer Sciences Majors					
Computer Science	\$85,400	\$68,000	\$87,000	\$100,000	5
Information Sciences & Systems	\$79,875	\$67,750	\$70,000	\$92,000	4
Engineering Majors					
Computer Engineering	\$82,500	\$71,500	\$81,000	\$93,500	4

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

INDUSTRY/ACADEMIC MAJOR	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
MISCELLANEOUS MANUFACTURING					
Business Majors					
Accounting	\$60,103	\$55,000	\$59,000	\$65,000	13
Business Administration/Management	\$63,875	\$57,500	\$62,500	\$66,000	8
Finance	\$62,045	\$57,000	\$60,000	\$66,000	12
Human Resources	\$55,349	\$53,000	\$58,000	\$60,000	7
Logistics/Supply Chain	\$62,743	\$55,000	\$60,250	\$65,000	14
Management Information Systems	\$72,840	\$60,000	\$67,000	\$82,000	9
Marketing	\$58,827	\$58,000	\$60,000	\$65,000	9
Sales	\$63,250	\$60,000	\$63,500	\$65,500	8
Computer Sciences Majors					
Computer Science	\$82,356	\$67,000	\$81,000	\$85,000	10
Information Sciences & Systems	\$79,062	\$68,000	\$80,000	\$85,000	9
Software Applications	\$82,951	\$67,000	\$80,000	\$90,000	9
Engineering Majors					
Biomedical Engineering	\$73,750	\$70,000	\$75,000	\$76,250	3
Chemical Engineering	\$70,510	\$70,000	\$73,000	\$75,000	9
Computer Engineering	\$78,293	\$68,250	\$76,000	\$85,000	8
Electrical Engineering	\$74,439	\$68,500	\$72,000	\$76,250	15
Engineering Technology	\$80,875	\$68,250	\$71,750	\$93,500	4
Industrial/Manufacturing Engineering	\$69,392	\$68,500	\$71,000	\$73,000	13
Materials Engineering/Science	\$70,809	\$68,500	\$71,750	\$75,000	10
Mechanical Engineering	\$73,131	\$68,250	\$71,250	\$75,000	16
Software Engineering	\$77,871	\$68,000	\$80,000	\$82,000	9
Systems Engineering	\$79,700	\$71,500	\$72,000	\$75,000	5
MISCELLANEOUS PROFESSIONAL SERVICES					
Computer Sciences Majors					
Computer Science	\$86,487	\$45,760	\$93,700	\$120,000	3
Software Applications	\$86,487	\$45,760	\$93,700	\$120,000	3
Engineering Majors					
Computer Engineering	\$71,487	\$45,760	\$75,000	\$93,700	3
Software Engineering	\$84,865	\$62,880	\$86,850	\$106,850	4
Mathematics and Sciences Majors					
Mathematics/Statistics	\$86,487	\$45,760	\$93,700	\$120,000	3
MOTOR VEHICLE MANUFACTURING					
Business Majors					
Accounting	\$62,500	\$61,000	\$62,500	\$64,000	4
Business Administration/Management	\$62,000	\$58,000	\$63,000	\$65,000	3

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND MAJOR

INDUSTRY/ACADEMIC MAJOR	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Finance	\$63,000	\$61,000	\$63,500	\$65,000	4
Human Resources	\$61,250	\$59,000	\$61,000	\$63,500	4
Logistics/Supply Chain	\$62,500	\$61,000	\$63,000	\$64,000	4
Marketing	\$61,000	\$57,000	\$62,000	\$64,000	3
Computer Sciences Majors					
Information Sciences & Systems	\$70,167	\$66,000	\$72,000	\$72,500	3
Software Applications	\$70,167	\$66,000	\$72,000	\$72,500	3
Engineering Majors					
Chemical Engineering	\$76,333	\$74,000	\$75,000	\$80,000	3
Computer Engineering	\$75,833	\$72,500	\$75,000	\$80,000	3
Electrical Engineering	\$76,250	\$73,500	\$74,500	\$79,000	4
Engineering Technology	\$74,750	\$72,000	\$74,500	\$77,500	4
Industrial/Manufacturing Engineering	\$73,000	\$70,000	\$74,000	\$75,000	3
Materials Engineering/Science	\$76,333	\$74,000	\$75,000	\$80,000	3
Mechanical Engineering	\$73,750	\$72,000	\$74,500	\$75,500	4
Software Engineering	\$75,875	\$72,750	\$74,000	\$79,000	4
Systems Engineering	\$75,500	\$72,000	\$74,500	\$79,000	4
OIL & GAS EXTRACTION					
Business Majors					
Accounting	\$60,700	\$57,500	\$61,000	\$63,600	3
Computer Sciences Majors					
Computer Science	\$84,600	\$69,000	\$79,800	\$105,000	3
WHOLESALE TRADE					
Business Majors					
Business Administration/Management	\$60,200	\$55,000	\$55,000	\$66,000	5
Finance	\$62,000	\$55,000	\$65,000	\$66,000	3
Logistics/Supply Chain	\$58,750	\$55,000	\$55,000	\$62,500	4
Marketing	\$61,250	\$57,500	\$60,000	\$65,000	4
Sales	\$60,000	\$55,000	\$55,000	\$70,000	3
Engineering Majors					
Computer Engineering	\$79,333	\$72,000	\$80,000	\$86,000	3
Social Sciences Majors					
Economics	\$56,667	\$55,000	\$55,000	\$60,000	3

TOP-PAYING INDUSTRIES / MASTER'S DEGREES

INDUSTRY	AVERAGE SALARY PROJECTION	NUMBER OF SALARY PROJECTIONS
Information	\$99,667	3
Computer & Electronics Mfg.	\$86,097	48
Miscellaneous Manufacturing	\$84,000	3
Motor Vehicle Manufacturing	\$80,404	57
Miscellaneous Professional Services	\$79,947	9

MASTER'S DEGREE SALARIES BY INDUSTRY AND MAJOR

INDUSTRY/ACADEMIC MAJOR	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
ACCOUNTING SERVICES					
Business Majors					
Accounting	\$63,850	\$62,550	\$63,000	\$66,000	3
COMPUTER & ELECTRONICS MANUFACTURING					
Business Majors					
Accounting	\$73,000	\$70,000	\$71,000	\$78,000	3
Business Administration/Management	\$75,000	\$70,000	\$74,000	\$80,000	4
Finance	\$72,667	\$70,000	\$70,000	\$78,000	3
Human Resources	\$78,500	\$65,500	\$74,000	\$91,500	4
Logistics/Supply Chain	\$69,667	\$61,000	\$70,000	\$78,000	3
Computer Sciences Majors					
Computer Science	\$97,875	\$83,250	\$88,250	\$112,500	4
Engineering Majors					
Computer Engineering	\$96,300	\$86,500	\$90,000	\$90,000	5
Electrical Engineering	\$93,054	\$80,000	\$90,000	\$90,000	7
Mechanical Engineering	\$88,100	\$86,500	\$89,000	\$90,000	5
Software Engineering	\$93,563	\$80,000	\$88,250	\$95,000	6
Systems Engineering	\$86,595	\$80,690	\$88,250	\$92,500	4
ENGINEERING SERVICES					
Engineering Majors					
Civil Engineering	\$71,852	\$68,500	\$72,500	\$75,203	4
Electrical Engineering	\$80,072	\$72,500	\$79,000	\$87,643	4
Environmental Engineering	\$73,866	\$65,000	\$73,000	\$83,598	3
Mechanical Engineering	\$79,218	\$72,000	\$76,500	\$80,000	6
FINANCE, INSURANCE, & REAL ESTATE					
Business Majors					
Accounting	\$77,771	\$65,000	\$77,500	\$90,542	4

MASTER'S DEGREE SALARIES BY INDUSTRY AND MAJOR

INDUSTRY/ACADEMIC MAJOR	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Actuarial Science	\$68,833	\$62,500	\$64,000	\$80,000	3
Business Administration/Management	\$64,938	\$65,000	\$67,257	\$67,433	5
Finance	\$81,463	\$65,000	\$72,314	\$75,000	5
Human Resources	\$66,000	\$60,000	\$64,500	\$72,000	6
Management Information Systems	\$81,500	\$55,000	\$90,000	\$99,500	3
Marketing	\$69,067	\$55,000	\$75,000	\$77,200	3
Computer Sciences Majors					
Computer Science	\$77,730	\$75,000	\$80,000	\$81,150	5
Information Sciences & Systems	\$75,833	\$62,500	\$75,000	\$90,000	3
Software Applications	\$75,275	\$68,050	\$74,300	\$82,500	4
Engineering Majors					
Computer Engineering	\$93,600	\$80,000	\$90,000	\$90,000	5
Software Engineering	\$85,000	\$80,000	\$87,500	\$90,000	4
Systems Engineering	\$81,667	\$75,000	\$80,000	\$90,000	3
Social Sciences Majors					
Economics	\$72,333	\$65,000	\$70,000	\$82,000	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$75,854	\$63,750	\$72,500	\$87,959	4
INFORMATION					
Computer Sciences Majors					
Computer Science	\$99,667	\$87,000	\$100,000	\$112,000	3
MISCELLANEOUS MANUFACTURING					
Computer Sciences Majors					
Computer Science	\$84,000	\$67,000	\$85,000	\$100,000	3
MISCELLANEOUS PROFESSIONAL SERVICES					
Engineering Majors					
Computer Engineering	\$81,613	\$47,840	\$97,000	\$100,000	3
Software Engineering	\$81,613	\$47,840	\$97,000	\$100,000	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$76,613	\$47,840	\$85,000	\$97,000	3
MOTOR VEHICLE MANUFACTURING					
Business Majors					
Accounting	\$68,667	\$65,000	\$68,000	\$73,000	3
Business Administration/Management	\$66,667	\$62,000	\$65,000	\$73,000	3
Finance	\$69,333	\$65,000	\$68,000	\$75,000	3

MASTER'S DEGREE SALARIES BY INDUSTRY AND MAJOR

INDUSTRY/ACADEMIC MAJOR	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Human Resources	\$67,000	\$58,000	\$68,000	\$75,000	3
Logistics/Supply Chain	\$75,625	\$66,000	\$72,750	\$85,250	4
Marketing	\$69,500	\$57,000	\$74,000	\$77,500	3
Computer Sciences Majors					
Information Sciences & Systems	\$79,333	\$66,000	\$85,000	\$87,000	3
Software Applications	\$79,333	\$66,000	\$85,000	\$87,000	3
Engineering Majors					
Chemical Engineering	\$89,667	\$86,000	\$87,000	\$96,000	3
Computer Engineering	\$90,000	\$87,000	\$87,000	\$96,000	3
Electrical Engineering	\$87,000	\$79,500	\$89,500	\$94,500	4
Engineering Technology	\$84,750	\$78,000	\$86,500	\$91,500	4
Industrial/Manufacturing Engineering	\$84,000	\$70,000	\$86,000	\$96,000	3
Materials Engineering/Science	\$89,667	\$86,000	\$87,000	\$96,000	3
Mechanical Engineering	\$84,750	\$78,000	\$86,500	\$91,500	4
Software Engineering	\$87,250	\$80,000	\$90,000	\$94,500	4
Systems Engineering	\$86,500	\$78,500	\$90,000	\$94,500	4

STARTING SALARY BY JOB POSITION

ASSOCIATE DEGREE SALARIES BY JOB POSITION

JOB POSITION	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
Engineering (Engineers, Technicians)	\$47,157	\$37,064	\$42,500	\$57,250	4
Sales	\$63,620	\$35,360	\$69,500	\$86,000	3
Office & Administrative Support	\$55,805	\$35,111	\$48,500	\$76,500	4

BACHELOR'S DEGREE SALARIES BY JOB POSITION

JOB POSITION	MEAN	25 TH PERCENTILE	MEDIAN	75 TH PERCENTILE	RESPONSES
Business Operations (Buyers, Adjusters, HR, Logistics, Training Specialists, Marketing)	\$59,162	\$55,000	\$58,000	\$65,000	51
Financial Specialists (Accountants/Auditors, Financial Analysts, Tax Specialists)	\$60,225	\$57,500	\$60,000	\$65,000	49
Computer Occupations (Systems Analysts, Programmers, Software Developers, Network Specialists)	\$74,628	\$67,000	\$72,500	\$80,000	49
Mathematical Occupations (Actuaries, Mathematicians, Statisticians)	\$65,245	\$61,000	\$65,000	\$70,000	20
Engineering (Engineers, Technicians)	\$70,973	\$66,000	\$70,000	\$75,000	58
Environmental & Conservation Scientists	\$60,501	\$48,000	\$61,000	\$68,000	6
Physical Scientists (Physicists, Chemists, Materials Scientists, Geologists)	\$64,283	\$57,800	\$61,000	\$71,000	6
Economists	\$62,211	\$55,000	\$60,000	\$67,000	9
Visual Arts (Artists, Designers)	\$52,040	\$50,000	\$53,000	\$55,000	5
Communications (Public Relations Specialists, Writers/Editors, Interpreters/Translators, Film & Video Editors)	\$54,573	\$50,000	\$53,000	\$61,500	12
Healthcare Practitioners (Dietitians/Nutritionists, Therapists, Nurses, Health Technologists & Technicians)	\$61,931	\$45,792	\$60,000	\$80,000	3
Sales	\$59,079	\$55,000	\$58,100	\$65,000	29
Office & Administrative Support	\$51,136	\$47,117	\$49,950	\$52,500	12

MASTER'S DEGREE SALARIES BY JOB POSITION

JOB POSITION	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Operations (Buyers, Adjusters, HR, Logistics, Training Specialists, Marketing)	\$68,492	\$60,000	\$66,564	\$75,000	14
Financial Specialists (Accountants/Auditors, Financial Analysts, Tax Specialists)	\$66,586	\$62,550	\$65,000	\$70,000	15
Computer Occupations (Systems Analysts, Programmers, Software Developers, Network Specialists)	\$81,504	\$73,000	\$85,750	\$91,038	20
Mathematical Occupations (Actuaries, Mathematicians, Statisticians)	\$71,836	\$65,000	\$75,000	\$80,000	11
Engineering (Engineers, Technicians)	\$78,867	\$70,250	\$75,000	\$83,500	20
Environmental & Conservation Scientists	\$78,775	\$73,250	\$80,549	\$84,299	4
Physical Scientists (Physicists, Chemists, Materials Scientists, Geologists)	\$77,525	\$75,050	\$78,750	\$80,000	4
Economists	\$57,800	\$50,600	\$62,500	\$65,000	4
Communications (Public Relations Specialists, Writers/Editors, Interpreters/Translators, Film & Video Editors)	\$60,395	\$57,000	\$60,000	\$64,000	6
Sales	\$68,900	\$65,000	\$70,000	\$75,000	5
Office & Administrative Support	\$54,720	\$49,900	\$54,260	\$60,000	3

DOCTORAL DEGREE SALARIES BY JOB POSITION

JOB POSITION	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Mathematical Occupations (Actuaries, Mathematicians, Statisticians)	\$77,067	\$41,200	\$90,000	\$100,000	3
Engineering (Engineers, Technicians)	\$97,783	\$90,000	\$102,350	\$105,000	6
Physical Scientists (Physicists, Chemists, Materials Scientists, Geologists)	\$105,060	\$105,000	\$105,000	\$107,000	5

STARTING SALARY BY JOB POSITION AND INDUSTRY (Bachelor's Degree)

BACHELOR'S DEGREE SALARIES BY JOB POSITION AND INDUSTRY

JOB POSITION/INDUSTRY	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Operations (Buyers, Adjusters, HR, Logistics, Training Specialists, Marketing)					
Finance, Insurance, & Real Estate	\$55,425	\$50,000	\$55,000	\$60,000	14
Miscellaneous Manufacturing	\$64,869	\$55,000	\$60,000	\$65,000	11
Financial Specialists (Accountants/Auditors, Financial Analysts, Tax Specialists)					
Finance, Insurance, & Real Estate	\$59,981	\$55,000	\$60,000	\$62,000	15
Miscellaneous Manufacturing	\$65,090	\$59,000	\$62,500	\$67,000	10
Computer Occupations (Systems Analysts, Programmers, Software Developers, Network Specialists)					
Computer & Electronics Manufacturing	\$74,500	\$71,000	\$77,000	\$77,500	5
Finance, Insurance, & Real Estate	\$77,421	\$65,000	\$75,500	\$85,000	14
Miscellaneous Manufacturing	\$76,625	\$67,500	\$71,500	\$84,500	8
Mathematical Occupations (Actuaries, Mathematicians, Statisticians)					
Finance, Insurance, & Real Estate	\$66,389	\$62,500	\$67,000	\$70,000	9
Engineering (Engineers, Technicians)					
Computer & Electronics Manufacturing	\$74,600	\$69,000	\$71,000	\$73,000	5
Construction	\$68,000	\$66,000	\$68,000	\$68,500	5
Engineering Services	\$65,669	\$63,000	\$70,000	\$70,680	7
Finance, Insurance, & Real Estate	\$67,000	\$60,000	\$65,000	\$70,000	5
Miscellaneous Manufacturing	\$73,205	\$69,000	\$71,250	\$75,000	14
Communications (Public Relations Specialists, Writers/Editors, Interpreters/Translators, Film & Video Editors)					
Finance, Insurance, & Real Estate	\$50,200	\$50,000	\$50,000	\$51,000	5
Sales					
Finance, Insurance, & Real Estate	\$51,743	\$47,600	\$50,000	\$55,000	7
Miscellaneous Manufacturing	\$63,667	\$62,000	\$65,000	\$65,000	6
Office & Administrative Support					
Finance, Insurance, & Real Estate	\$52,100	\$47,600	\$50,000	\$55,000	6

STARTING SALARY BY INDUSTRY AND JOB POSITION (Bachelor's Degree)

BACHELOR'S DEGREE SALARIES BY INDUSTRY AND JOB POSITION

INDUSTRY/JOB POSITION	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Computer & Electronics Manufacturing					
Computer Occupations (Systems Analysts, Programmers, Software Developers, Network Specialists)	\$74,500	\$71,000	\$77,000	\$77,500	5
Engineering (Engineers, Technicians)	\$74,600	\$69,000	\$71,000	\$73,000	5
Construction					
Engineering (Engineers, Technicians)	\$68,000	\$66,000	\$68,000	\$68,500	5
Engineering Services					
Engineering (Engineers, Technicians)	\$65,669	\$63,000	\$70,000	\$70,680	7
Finance, Insurance, & Real Estate					
Business Operations (Buyers, Adjusters, HR, Logistics, Training Specialists, Marketing)	\$55,425	\$50,000	\$55,000	\$60,000	14
Financial Specialists (Accountants/Auditors, Financial Analysts, Tax Specialists)	\$59,981	\$55,000	\$60,000	\$62,000	15
Computer Occupations (Systems Analysts, Programmers, Software Developers, Network Specialists)	\$77,421	\$65,000	\$75,500	\$85,000	14
Mathematical Occupations (Actuaries, Mathematicians, Statisticians)	\$66,389	\$62,500	\$67,000	\$70,000	9
Engineering (Engineers, Technicians)	\$67,000	\$60,000	\$65,000	\$70,000	5
Communications (Public Relations Specialists, Writers/Editors, Interpreters/Translators, Film & Video Editors)	\$50,200	\$50,000	\$50,000	\$51,000	5
Sales	\$51,743	\$47,600	\$50,000	\$55,000	7
Office & Administrative Support	\$52,100	\$47,600	\$50,000	\$55,000	6
Miscellaneous Manufacturing					
Business Operations (Buyers, Adjusters, HR, Logistics, Training Specialists, Marketing)	\$64,869	\$55,000	\$60,000	\$65,000	11
Financial Specialists (Accountants/Auditors, Financial Analysts, Tax Specialists)	\$65,090	\$59,000	\$62,500	\$67,000	10
Computer Occupations (Systems Analysts, Programmers, Software Developers, Network Specialists)	\$76,625	\$67,500	\$71,500	\$84,500	8
Engineering (Engineers, Technicians)	\$73,205	\$69,000	\$71,250	\$75,000	14
Sales	\$63,667	\$62,000	\$65,000	\$65,000	6

STARTING SALARY BY REGION AND MAJOR

AVERAGE BACHELOR'S DEGREE SALARIES BY BROAD CATEGORY - NEW ENGLAND

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$61,779	29
Computer Sciences	\$80,833	6
Engineering	\$79,440	25

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR - NEW ENGLAND

NEW ENGLAND	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$61,500	\$58,000	\$62,500	\$65,000	4
Business Administration/Management	\$62,600	\$58,000	\$65,000	\$65,000	5
Finance	\$64,050	\$60,600	\$63,100	\$67,500	4
Human Resources	\$60,750	\$59,000	\$60,000	\$62,500	4
Logistics/Supply Chain	\$61,280	\$57,400	\$60,000	\$64,000	5
Marketing	\$61,250	\$56,000	\$60,000	\$66,500	4
Sales	\$60,667	\$55,000	\$57,000	\$70,000	3
Computer Sciences Majors					
Information Sciences & Systems	\$73,000	\$66,000	\$73,000	\$80,000	3
Software Applications	\$88,667	\$66,000	\$80,000	\$120,000	3
Engineering Majors					
Computer Engineering	\$86,750	\$73,500	\$77,500	\$100,000	4
Electrical Engineering	\$77,500	\$72,500	\$74,000	\$82,500	4
Engineering Technology	\$75,000	\$70,000	\$75,000	\$80,000	3
Industrial/Manufacturing Engineering	\$72,333	\$70,000	\$72,000	\$75,000	3
Materials Engineering/Science	\$77,333	\$72,000	\$75,000	\$85,000	3
Mechanical Engineering	\$76,750	\$71,000	\$73,500	\$82,500	4
Software Engineering	\$87,000	\$74,000	\$77,500	\$100,000	4

AVERAGE BACHELOR'S DEGREE SALARIES BY BROAD CATEGORY - MIDEAST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$60,780	35
Computer Sciences	\$71,312	19
Engineering	\$74,375	40
Math & Sciences	\$62,565	4

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR - MIDEAST

MIDEAST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$60,183	\$58,000	\$58,600	\$62,000	6
Business Administration/Management	\$57,533	\$52,500	\$58,100	\$62,000	6
Finance	\$63,100	\$58,200	\$60,500	\$67,500	6
Human Resources	\$62,567	\$58,200	\$62,000	\$67,500	3
Logistics/Supply Chain	\$60,814	\$58,000	\$60,000	\$65,000	7
Management Information Systems	\$62,500	\$51,500	\$60,000	\$73,500	4
Sales	\$59,667	\$47,000	\$62,000	\$70,000	3
Computer Sciences Majors					
Computer Science	\$72,979	\$64,500	\$72,500	\$86,000	8
Information Sciences & Systems	\$69,889	\$63,000	\$66,750	\$85,000	6
Software Applications	\$70,352	\$63,000	\$66,000	\$87,000	5
Engineering Majors					
Chemical Engineering	\$72,850	\$72,000	\$73,000	\$75,000	5
Computer Engineering	\$75,060	\$72,600	\$77,500	\$87,000	6
Electrical Engineering	\$72,551	\$69,000	\$72,300	\$75,625	8
Industrial/Manufacturing Engineering	\$76,083	\$72,000	\$76,250	\$80,000	3
Materials Engineering/Science	\$73,690	\$72,000	\$73,000	\$76,250	5
Mechanical Engineering	\$73,350	\$68,000	\$75,000	\$76,250	7
Software Engineering	\$78,306	\$75,000	\$83,500	\$90,000	6
Mathematics and Sciences Majors					
Mathematics/Statistics	\$62,565	\$53,880	\$64,750	\$71,250	4

AVERAGE BACHELOR'S DEGREE SALARIES BY BROAD CATEGORY - GREAT LAKES

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$60,386	142
Communications	\$54,767	15
Computer Sciences	\$72,245	47
Engineering	\$73,624	101
Humanities	\$55,667	3
Social Sciences	\$60,571	7
Math & Sciences	\$63,644	9

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR - GREAT LAKES

GREAT LAKES	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$60,009	\$55,000	\$59,100	\$65,000	22
Actuarial Science	\$62,917	\$57,000	\$61,750	\$70,000	3
Business Administration/Management	\$58,271	\$55,000	\$55,000	\$65,000	17
Finance	\$60,509	\$55,000	\$60,000	\$65,000	22
Human Resources	\$58,067	\$52,000	\$55,000	\$65,000	15
International Business	\$56,876	\$52,252	\$57,500	\$61,500	4
Logistics/Supply Chain	\$61,147	\$55,000	\$60,000	\$65,000	17
Management Information Systems	\$65,929	\$60,000	\$65,000	\$72,000	14
Marketing	\$60,900	\$55,000	\$60,000	\$67,000	15
Sales	\$59,193	\$55,000	\$60,000	\$62,000	13
Communications Majors					
Advertising	\$51,667	\$50,000	\$50,000	\$55,000	3
Communications	\$56,834	\$50,000	\$55,000	\$62,000	9
Public Relations	\$51,667	\$50,000	\$50,000	\$55,000	3
Computer Sciences Majors					
Computer Science	\$72,950	\$65,000	\$69,500	\$76,000	20
Information Sciences & Systems	\$71,588	\$68,000	\$70,000	\$77,000	17
Software Applications	\$71,950	\$65,000	\$71,000	\$80,000	10
Engineering Majors					
Chemical Engineering	\$73,925	\$71,500	\$73,500	\$75,700	8
Civil Engineering	\$65,100	\$62,000	\$65,000	\$68,000	5
Computer Engineering	\$78,094	\$70,000	\$73,750	\$80,000	16
Electrical Engineering	\$74,077	\$70,000	\$71,500	\$72,000	13
Engineering Technology	\$73,375	\$68,500	\$73,000	\$79,500	8
Industrial/Manufacturing Engineering	\$69,944	\$68,000	\$70,000	\$72,000	9

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR - GREAT LAKES

GREAT LAKES	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Materials Engineering/Science	\$72,600	\$69,500	\$71,500	\$74,000	5
Mechanical Engineering	\$69,721	\$68,000	\$69,500	\$72,000	14
Software Engineering	\$78,208	\$68,000	\$77,500	\$82,500	12
Systems Engineering	\$73,864	\$70,000	\$73,000	\$80,000	11
Humanities Majors					
Liberal Arts/General Studies	\$55,667	\$45,000	\$50,000	\$72,000	3
Social Sciences Majors					
Economics	\$60,571	\$55,000	\$60,000	\$67,000	7
Mathematics and Sciences Majors					
Mathematics/Statistics	\$64,333	\$55,000	\$66,000	\$70,000	6
Chemistry	\$62,267	\$55,000	\$57,800	\$74,000	3

AVERAGE BACHELOR'S DEGREE SALARIES BY BROAD CATEGORY - PLAINS

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$60,738	34
Computer Sciences	\$70,964	14
Engineering	\$69,817	31

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR - PLAINS

PLAINS	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$60,350	\$59,000	\$60,050	\$62,000	6
Business Administration/Management	\$60,525	\$57,500	\$60,550	\$63,550	4
Finance	\$60,350	\$59,000	\$60,050	\$62,000	6
Human Resources	\$60,220	\$55,000	\$61,100	\$65,000	5
Logistics/Supply Chain	\$62,833	\$60,500	\$62,000	\$66,000	3
Management Information Systems	\$61,820	\$60,000	\$61,100	\$66,000	5
Marketing	\$60,020	\$58,000	\$60,000	\$61,100	5
Computer Sciences Majors					
Computer Science	\$70,125	\$64,250	\$66,500	\$76,000	4
Information Sciences & Systems	\$71,300	\$66,000	\$67,000	\$76,000	5
Software Applications	\$71,300	\$66,000	\$67,000	\$76,000	5
Engineering Majors					
Chemical Engineering	\$67,167	\$58,000	\$69,500	\$74,000	3
Civil Engineering	\$64,070	\$60,500	\$65,390	\$67,640	4
Electrical Engineering	\$71,168	\$69,500	\$72,500	\$73,840	5
Industrial/Manufacturing Engineering	\$70,125	\$67,250	\$70,250	\$73,000	4
Materials Engineering/Science	\$67,875	\$62,750	\$70,250	\$73,000	4
Mechanical Engineering	\$70,540	\$69,500	\$70,200	\$71,000	5
Software Engineering	\$75,167	\$69,500	\$76,000	\$80,000	3
Systems Engineering	\$73,500	\$69,500	\$75,000	\$76,000	3

AVERAGE BACHELOR'S DEGREE SALARIES BY BROAD CATEGORY - SOUTHEAST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$57,914	63
Communications	\$54,808	7
Computer Sciences	\$77,279	19
Engineering	\$70,702	52
Social Sciences	\$70,051	7
Math & Sciences	\$69,475	6

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR - SOUTHEAST

SOUTHEAST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$57,018	\$54,685	\$58,000	\$65,000	7
Actuarial Science	\$65,270	\$62,500	\$62,852	\$65,000	5
Business Administration/Management	\$59,644	\$57,500	\$60,000	\$63,438	8
Finance	\$55,275	\$53,380	\$59,000	\$60,000	8
Human Resources	\$53,893	\$46,809	\$58,000	\$60,000	7
International Business	\$54,691	\$49,381	\$57,500	\$60,000	4
Logistics/Supply Chain	\$57,288	\$58,000	\$60,000	\$65,000	5
Management Information Systems	\$61,579	\$58,000	\$60,000	\$65,000	7
Marketing	\$57,654	\$56,895	\$60,000	\$62,500	8
Sales	\$57,250	\$53,000	\$58,000	\$61,500	4
Communications Majors					
Communications	\$56,235	\$52,469	\$57,500	\$60,000	4
Public Relations	\$52,905	\$43,716	\$55,000	\$60,000	3
Computer Sciences Majors					
Computer Science	\$78,399	\$70,000	\$70,000	\$78,895	9
Information Sciences & Systems	\$77,600	\$68,000	\$70,000	\$70,000	5
Software Applications	\$74,940	\$68,000	\$70,000	\$75,000	5
Engineering Majors					
Aerospace/Aeronautical Engineering	\$91,233	\$75,000	\$93,700	\$105,000	3
Chemical Engineering	\$73,777	\$60,320	\$73,250	\$88,000	6
Computer Engineering	\$67,648	\$55,440	\$70,000	\$77,500	8
Electrical Engineering	\$74,904	\$68,500	\$72,000	\$80,000	10
Industrial/Manufacturing Engineering	\$58,548	\$47,840	\$62,400	\$68,500	5
Materials Engineering/Science	\$66,368	\$68,500	\$70,000	\$72,500	5
Mechanical Engineering	\$68,032	\$63,000	\$68,500	\$73,000	9
Software Engineering	\$72,173	\$66,500	\$72,500	\$80,000	6

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR - SOUTHEAST

SOUTHEAST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Social Sciences Majors					
Economics	\$70,788	\$59,925	\$65,725	\$81,650	4
Psychology	\$69,068	\$52,145	\$61,360	\$93,700	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$69,475	\$64,200	\$64,725	\$67,000	6

AVERAGE BACHELOR'S DEGREE SALARIES BY BROAD CATEGORY - SOUTHWEST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$59,861	47
Computer Sciences	\$69,629	22
Engineering	\$75,487	48
Social Sciences	\$56,133	3
Math & Sciences	\$60,000	6

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR - SOUTHWEST

SOUTHWEST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$58,998	\$59,000	\$60,000	\$63,600	9
Business Administration/Management	\$58,972	\$48,760	\$62,313	\$65,500	8
Finance	\$60,487	\$59,000	\$60,000	\$66,000	9
Human Resources	\$52,289	\$47,117	\$48,760	\$57,460	4
Logistics/Supply Chain	\$62,789	\$59,825	\$65,000	\$67,200	5
Management Information Systems	\$64,622	\$54,873	\$68,500	\$74,000	8
Marketing	\$56,559	\$47,117	\$53,800	\$66,000	4
Computer Sciences Majors					
Computer Science	\$73,138	\$68,000	\$73,000	\$77,500	9
Information Sciences & Systems	\$67,020	\$65,000	\$69,000	\$73,200	7
Software Applications	\$67,407	\$65,000	\$70,500	\$75,000	6
Engineering Majors					
Chemical Engineering	\$83,280	\$75,000	\$86,000	\$88,000	5
Civil Engineering	\$71,200	\$64,000	\$68,000	\$75,000	5
Computer Engineering	\$71,863	\$68,000	\$75,000	\$81,600	7
Electrical Engineering	\$76,398	\$68,500	\$76,250	\$87,000	8
Mechanical Engineering	\$79,557	\$69,000	\$77,500	\$88,000	7
Petroleum Engineering	\$89,200	\$72,500	\$92,500	\$105,900	4
Software Engineering	\$68,587	\$54,080	\$72,750	\$80,000	6
Systems Engineering	\$68,587	\$54,080	\$72,750	\$80,000	6
Social Sciences Majors					
Economics	\$56,133	\$41,200	\$60,000	\$67,200	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$59,400	\$41,200	\$65,000	\$72,000	3
Environmental Science	\$60,600	\$41,200	\$65,000	\$75,600	3

AVERAGE BACHELOR'S DEGREE SALARIES BY BROAD CATEGORY - ROCKY MOUNTAIN/FAR WEST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$65,426	37
Computer Sciences	\$91,640	23
Engineering	\$85,797	29
Math & Sciences	\$85,667	3

BACHELOR'S DEGREE SALARIES BY REGION AND MAJOR - ROCKY MOUNTAIN/FAR WEST

ROCKY MOUNTAIN/FAR WEST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$61,920	\$50,000	\$60,000	\$75,000	7
Business Administration/Management	\$61,920	\$50,000	\$60,000	\$75,000	7
Finance	\$64,777	\$50,000	\$65,000	\$75,000	7
Human Resources	\$54,147	\$37,440	\$60,000	\$65,000	3
Logistics/Supply Chain	\$68,799	\$60,000	\$60,000	\$80,000	5
Management Information Systems	\$81,799	\$60,000	\$85,000	\$106,557	5
Sales	\$61,667	\$60,000	\$60,000	\$65,000	3
Computer Sciences Majors					
Computer Science	\$88,262	\$71,000	\$85,000	\$106,557	9
Information Sciences & Systems	\$93,142	\$80,000	\$98,000	\$120,000	7
Software Applications	\$94,480	\$80,000	\$98,000	\$120,000	7
Engineering Majors					
Computer Engineering	\$81,760	\$72,000	\$80,000	\$85,000	5
Electrical Engineering	\$83,744	\$70,000	\$77,406	\$115,000	7
Mechanical Engineering	\$77,330	\$70,000	\$70,000	\$97,509	7
Software Engineering	\$89,543	\$72,000	\$85,000	\$120,000	7
Systems Engineering	\$108,333	\$85,000	\$115,000	\$125,000	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$85,667	\$65,000	\$72,000	\$120,000	3

AVERAGE MASTER'S DEGREE SALARIES BY BROAD CATEGORY - NEW ENGLAND/MIDEAST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$65,288	26
Computer Sciences	\$74,874	12
Engineering	\$81,557	37
Math & Sciences	\$81,855	8

MASTER'S DEGREE SALARIES BY REGION AND MAJOR - NEW ENGLAND/MIDEAST

NEW ENGLAND/MIDEAST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$64,000	\$61,500	\$65,000	\$66,500	4
Business Administration/Management	\$70,750	\$62,000	\$65,000	\$67,500	6
Finance	\$64,700	\$65,000	\$65,000	\$67,500	5
Human Resources	\$64,625	\$61,500	\$66,250	\$67,750	4
Logistics/Supply Chain	\$63,750	\$61,000	\$64,500	\$66,500	4
Marketing	\$60,000	\$57,000	\$58,000	\$65,000	3
Computer Sciences Majors					
Computer Science	\$75,583	\$71,000	\$80,000	\$87,000	5
Information Sciences & Systems	\$74,144	\$66,750	\$69,250	\$81,538	4
Software Applications	\$74,667	\$66,000	\$71,000	\$87,000	3
Engineering Majors					
Aerospace/Aeronautical Engineering	\$84,000	\$75,000	\$85,000	\$93,000	4
Chemical Engineering	\$83,000	\$73,000	\$80,000	\$96,000	3
Computer Engineering	\$80,168	\$80,000	\$87,000	\$90,000	5
Electrical Engineering	\$83,400	\$73,000	\$85,000	\$90,000	5
Industrial/Manufacturing Engineering	\$85,333	\$70,000	\$90,000	\$96,000	3
Mechanical Engineering	\$81,500	\$73,000	\$80,000	\$90,000	6
Software Engineering	\$80,845	\$73,000	\$87,000	\$92,075	7
Systems Engineering	\$75,960	\$58,920	\$80,000	\$93,000	4
Mathematics and Sciences Majors					
Mathematics/Statistics	\$76,768	\$65,000	\$80,000	\$95,000	5
Physics	\$90,333	\$80,000	\$95,000	\$96,000	3

AVERAGE MASTER'S DEGREE SALARIES BY BROAD CATEGORY - GREAT LAKES/PLAINS

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$72,982	28
Computer Sciences	\$79,479	24
Engineering	\$85,473	51
Math & Sciences	\$77,000	5

MASTER'S DEGREE SALARIES BY REGION AND MAJOR - GREAT LAKES/PLAINS

GREAT LAKES/PLAINS	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$67,400	\$63,000	\$66,000	\$73,000	5
Business Administration/Management	\$65,750	\$60,000	\$67,500	\$71,500	4
Finance	\$83,750	\$60,000	\$70,000	\$107,500	4
Human Resources	\$74,286	\$60,000	\$75,000	\$85,000	7
Management Information Systems	\$76,750	\$65,000	\$81,000	\$88,500	4
Marketing	\$70,375	\$64,500	\$74,500	\$76,250	4
Computer Sciences Majors					
Computer Science	\$84,250	\$67,000	\$82,500	\$87,000	10
Information Sciences & Systems	\$76,071	\$66,000	\$75,000	\$87,000	7
Software Applications	\$76,071	\$66,000	\$75,000	\$87,000	7
Engineering Majors					
Chemical Engineering	\$85,500	\$83,500	\$86,000	\$87,000	3
Computer Engineering	\$89,125	\$77,500	\$86,000	\$88,500	8
Electrical Engineering	\$89,071	\$74,000	\$83,500	\$93,000	7
Engineering Technology	\$84,250	\$80,000	\$86,500	\$88,500	4
Industrial/Manufacturing Engineering	\$77,500	\$71,000	\$77,000	\$84,000	4
Materials Engineering/Science	\$81,250	\$76,000	\$84,000	\$86,500	4
Mechanical Engineering	\$79,550	\$72,000	\$81,150	\$86,000	6
Software Engineering	\$91,113	\$81,000	\$89,450	\$91,500	8
Systems Engineering	\$83,986	\$75,000	\$87,000	\$90,000	7
Mathematics and Sciences Majors					
Mathematics/Statistics	\$77,000	\$75,000	\$79,000	\$80,000	5

AVERAGE MASTER'S DEGREE SALARIES BY BROAD CATEGORY - SOUTHEAST/SOUTHWEST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Business	\$73,151	47
Computer Sciences	\$85,776	13
Engineering	\$89,267	43
Social Sciences	\$66,548	6
Math & Sciences	\$78,674	11

MASTER'S DEGREE SALARIES BY REGION AND MAJOR - SOUTHEAST/SOUTHWEST

SOUTHEAST/SOUTHWEST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Business Majors					
Accounting	\$72,575	\$70,000	\$71,000	\$75,000	9
Business Administration/Management	\$72,850	\$67,257	\$70,000	\$78,000	10
Finance	\$72,340	\$70,000	\$71,157	\$76,500	8
Human Resources	\$69,683	\$63,000	\$69,500	\$75,000	8
Logistics/Supply Chain	\$71,000	\$65,500	\$72,500	\$76,500	4
Management Information Systems	\$82,810	\$78,000	\$84,000	\$90,000	5
Marketing	\$74,067	\$65,000	\$77,200	\$80,000	3
Computer Sciences Majors					
Computer Science	\$89,977	\$83,825	\$90,000	\$104,500	8
Software Applications	\$79,054	\$73,600	\$86,500	\$90,000	5
Engineering Majors					
Aerospace/Aeronautical Engineering	\$100,667	\$97,000	\$100,000	\$105,000	3
Computer Engineering	\$92,095	\$86,500	\$90,000	\$100,000	7
Electrical Engineering	\$87,626	\$75,000	\$90,000	\$97,000	7
Materials Engineering/Science	\$90,947	\$90,000	\$90,000	\$92,840	3
Mechanical Engineering	\$90,313	\$85,750	\$89,500	\$96,000	8
Petroleum Engineering	\$98,000	\$81,500	\$104,500	\$114,500	4
Software Engineering	\$83,793	\$74,880	\$86,500	\$97,000	7
Systems Engineering	\$76,137	\$61,524	\$80,690	\$90,750	4
Social Sciences Majors					
Economics	\$73,400	\$41,200	\$82,000	\$97,000	3
Psychology	\$59,697	\$58,840	\$59,375	\$60,875	3
Mathematics and Sciences Majors					
Mathematics/Statistics	\$76,323	\$62,500	\$85,000	\$95,917	5
Geology	\$90,867	\$41,200	\$115,000	\$116,400	3
Physics	\$70,400	\$41,200	\$85,000	\$85,000	3

AVERAGE MASTER'S DEGREE SALARIES BY BROAD CATEGORY - ROCKY MOUNTAIN/FAR WEST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Computer Sciences	\$97,667	3
Engineering	\$83,085	7

MASTER'S DEGREE SALARIES BY REGION AND MAJOR - ROCKY MOUNTAIN/FAR WEST

ROCKY MOUNTAIN/FAR WEST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Computer Sciences Majors					
Computer Science	\$97,667	\$80,000	\$100,000	\$113,000	3
Engineering Majors					
Electrical Engineering	\$81,095	\$73,000	\$80,000	\$90,286	3
Mechanical Engineering	\$84,578	\$76,500	\$80,000	\$92,655	4

AVERAGE DOCTORAL DEGREE SALARIES BY BROAD CATEGORY - NEW ENGLAND/MIDEAST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Engineering	\$103,000	3

DOCTORAL DEGREE SALARIES BY REGION AND MAJOR - NEW ENGLAND/MIDEAST

NEW ENGLAND/MIDEAST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Engineering Majors					
Mechanical Engineering	\$103,000	\$95,000	\$107,000	\$107,000	3

AVERAGE DOCTORAL DEGREE SALARIES BY BROAD CATEGORY - SOUTHEAST/SOUTHWEST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Computer Sciences	\$113,017	3
Engineering	\$108,853	27
Social Sciences	\$95,010	4
Math & Sciences	\$90,343	7

DOCTORAL DEGREE SALARIES BY REGION AND MAJOR - SOUTHEAST/SOUTHWEST

SOUTHEAST/SOUTHWEST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Computer Sciences Majors					
Computer Science	\$113,017	\$96,750	\$100,000	\$142,300	3
Engineering Majors					
Computer Engineering	\$115,225	\$96,800	\$112,500	\$133,650	4
Electrical Engineering	\$108,523	\$99,840	\$100,000	\$125,000	6
Mechanical Engineering	\$100,883	\$93,000	\$100,000	\$102,000	6
Petroleum Engineering	\$103,133	\$70,000	\$105,000	\$134,400	3
Software Engineering	\$113,028	\$99,840	\$105,000	\$125,000	5
Systems Engineering	\$115,713	\$99,840	\$105,000	\$142,300	3
Social Sciences Majors					
Psychology	\$95,010	\$66,520	\$93,600	\$123,500	4
Mathematics and Sciences Majors					
Mathematics/Statistics	\$88,733	\$41,200	\$110,000	\$115,000	3
Physics	\$91,550	\$70,600	\$105,000	\$112,500	4

AVERAGE DOCTORAL DEGREE SALARIES BY BROAD CATEGORY - ROCKY MOUNTAIN/FAR WEST

BROAD CATEGORY	2022 AVERAGE SALARY	RESPONSES
Engineering	\$100,103	3

DOCTORAL DEGREE SALARIES BY REGION AND MAJOR - ROCKY MOUNTAIN/FAR WEST

ROCKY MOUNTAIN/FAR WEST	MEAN	25TH PERCENTILE	MEDIAN	75TH PERCENTILE	RESPONSES
Engineering Majors					
Mechanical Engineering	\$100,103	\$90,000	\$105,000	\$105,310	3

APPENDIX

RESPONDENTS BY INDUSTRY

INDUSTRY	# OF RESPONDENTS	% OF RESPONDENTS
Oil & Gas Extraction	3	2.4%
Utilities	1	0.8%
Construction	7	5.6%
Food & Beverage Mfg.	4	3.2%
Chemical (Pharmaceutical) Mfg.	4	3.2%
Computer & Electronics Mfg.	15	12.1%
Motor Vehicle Mfg.	4	3.2%
Misc. Mfg.	19	15.3%
Wholesale Trade	5	4.0%
Retail Trade	3	2.4%
Transportation	1	0.8%
Messaging & Warehouse	2	1.6%
Information	7	5.6%
Finance, Insurance & Real Estate	22	17.7%
Accounting Services	5	4.0%
Engineering Services	9	7.3%
Management Consulting	1	0.8%
Misc. Prof. Services	6	4.8%
Social Services	2	1.6%
Recreation & Hospitality	1	0.8%
Misc. Support Services	3	2.4%
	124	100.0%

PARTICIPATING ORGANIZATIONS

Below is a list of the organizations that supplied salary projections for the NACE Winter 2022 *Salary Survey* report. (Please note: Although 124 organizations responded, the list below includes 88, as 36 organizations preferred not to be listed.)

Alight Solutions	Liberty Mutual Insurance Company
American Axle & Manufacturing Holdings, Inc.	Link-Belt Construction Equipment Co.
American Family Insurance	LPL Financial
Andersen Corporation	Magellan Midstream Partners, L.P.
Archer Daniels Midland Company	Markforged
Armstrong World Industries	Medtronic, Inc.
Assured Information Security, Inc.	Meijer, Inc.
ATA Engineering, Inc.	MetLife
Avery Dennison Corporation	Milwaukee Electric Tool Corporation
Becton Dickinson & Company	Moffatt & Nichol
Buro Happold	Moog Inc.
Cleveland-Cliffs Inc.	Nokia
CNO Financial Group, Inc.	NTT DATA Services
CohnReznick	Olive AI
Colliers Engineering & Design	Owens Corning
Colony Hardware	Paylocity
Con Edison	Perdue Inc.
ConocoPhillips Company	PlanMember Financial Corporation
Cree, Inc.	Regeneron Pharmaceuticals, Inc.
Crowe Horwath LLP	Ryan, LLC
Crown Cork & Seal Company USA, Inc.	Samsung Austin Semiconductor
Cummins Inc.	Seagate Technology
Cushman & Wakefield Inc.	Selden Fox LTD
Dell Technologies	Shaw Industries, Inc.
Dick's Sporting Goods	Smith & Nephew Inc.
Discover Financial Services	Speedway LLC
Dot Foods	STMicroelectronics, Inc.
Emerson Climate Technologies	Stryker Corporation
EOG Resources, Inc.	T-Mobile USA, Inc.
First Republic Bank	Terracon
First Solar	Textron Inc.
Freese and Nichols	The Aerospace Corporation
General Dynamics Electric Boat	The Cincinnati Insurance Companies
General Electric Company	The Kleingers Group
Genworth Financial	The Lubrizol Corporation
Ghafari Associates LLC	The Walsh Group
Graphic Packaging International	Tokio Marine HCC
Hormel Foods Corporation	Tucson Unified School District
INEOS	Uber
Info Tech	Uline
Kellogg Company	Unum
KeyBank	UScellular
Kiewit Corporation	Verisk
KPMG LLP	Xylem

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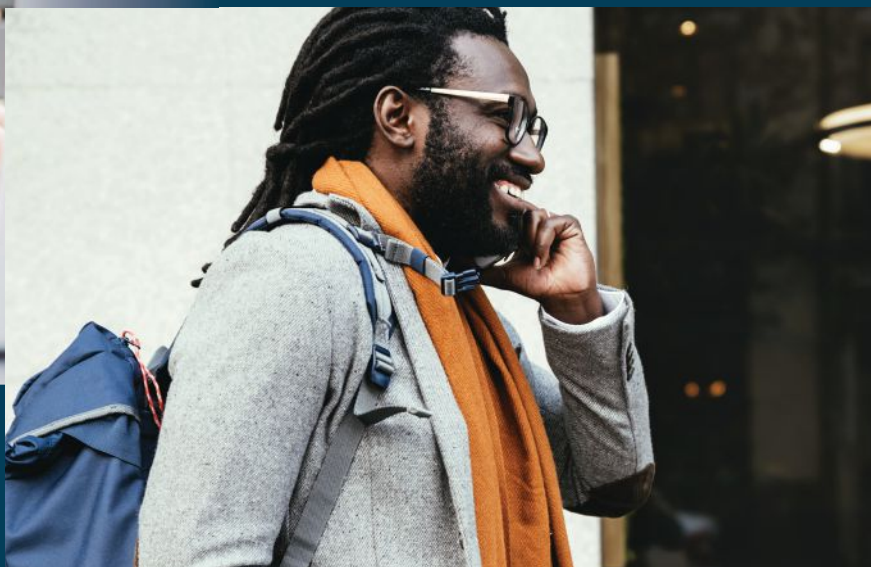
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