

- » BOOST PERFORMANCE
- » REDUCE COST
- » INCREASE AGILITY
- » ENHANCE CRM
- » SHORTEN TIME TO MARKET
- » DRIVE INNOVATION
- » IMPROVE EFFICIENCY
- » INCREASE ADAPTIVITY
- » ENABLE BUSINESS TRANSPARENCY
- » ENSURE REGULATORY COMPLIANCE



CONSULTING > SOLUTIONS > OUTSOURCING

Atos Origin Q3 2009 revenues

Paris, 16 October 2009

Disclaimers

- » This presentation contains further forward-looking statements that involve risks and uncertainties concerning the Group's expected growth and profitability for 2009. Actual events or results may differ from those described in this presentation due to a number of risks and uncertainties that are described within the 2008 annual report filed with the Autorités des Marchés Financiers (AMF) on 9 April 2009 as a Reference Document under the registration number : D.09-251. The update of the 2008 Reference Document has been filed to the AMF on 31 July 2009 under the registration D.09-251 A 01
- » All figures used for the third quarter 2009 are unaudited.
- » New segmentation presented by Global Business Units following the first application of IFRS 8. Global Business Units include:
 - **France** (France and French subsidiary in Morocco),
 - **United Kingdom**,
 - **Benelux** (The Netherlands, Belgium and Luxembourg),
 - **Atos Worldline** (French, German and Belgium subsidiaries),
 - **GCEMA** (Germany Central Europe with Austria, Poland, and Mediterranean countries and Africa which include South Africa, Greece, Turkey and Switzerland),
 - **Iberia / South America** (Spain, Portugal, Argentina, Brazil and Columbia),
 - **Rest of the World** (Asia Pacific including China, Hong Kong, Singapore, Malaysia, Indonesia, Taiwan, Japan as well as North America, India, Major Events and Middle East with Dubai).

Agenda

- » **Q3 2009 Highlights**
- » Q3 2009 Financial Performance
- » Objectives 2009

Q3 2009 Highlights

» Revenue

- » Q3 revenue at EUR 1 229 M ; organic decrease of -5.6%
- » YTD revenue at EUR 3 818 M and slight organic decrease at -3.4%
- » Differentiated performance by service line

» Commercial activity

- » YTD order entries at EUR 4 Bn, up by +5% compared to last year. Book to bill ratio at 104% up by 8 points compared to September 08
- » Q3 09 order entries at EUR 1.1 bn; book to bill ratio at 88% at same level as last year
- » Full backlog at EUR 7.3 Bn; representing 1.4 year of revenue
- » Full weighted pipeline at EUR 2.8 Bn ; increase by +10% vs 30 September 2008

» Reduction in net debt

- » EUR 293 M end of September 2009 compared to EUR 409 M at the end of September 2008 and EUR 328 M at the end of June 2009
- » Strict control on CAPEX and decrease compared to September last year 2008
- » Strong actions on cash collections of receivables and decrease of DSO by 7 days compared to September 2008

» TOP Program

- » Focus on each of the 21 projects
- » Continued reduction of costs base and strong contribution to operating margin

» Human Resources management

- » Total number of employees at 48,884 end of September
- » Total bench at 999 at the end of Q3 09 i.e. a reduction by 38% since beginning of the year
- » Subcontractors at 2,022 at the end of Q3 2009 down by half since January 2009

Key wins of the third quarter 2009

Customers	GBUs	Service line	Deals
Univé-VGZ-IZA-Trias (UVIT)	NL	MS	Datacenter outsourcing – 6 years contract
Norfolkline	NL	MS	Outsourcing contract for 3 years
Home office	UK	MS	Next generation IST transformation
Network Rail	UK	MS	ESG replacements
Go Ahead Group	UK	SI	Rail operations, renewal for 5 years
Lekkerland information	GCE	MS/SI	Outsourcing
Zumtobel	GCE	SI	Contract renewal
European institution	Belux	SI	Standards, methodology, support, quality control
EDF	France	SI	Several contracts in application mngt, ERP roll-out
Vivendi – Canal +	France	MS	Datawarehouse management
Ministère de l'Intérieur	France	SI	Schengen CSIS – renewal for 1 year
Major French Retail Group	AWL	HTTS	E-commerce
LCH clearnet	AWL	HTTS	Renewal clearing contract
National Railway	AWL	HTTS	IVR services
Comdirect	AWL	HTTS	Renewal for 6 years
Aeronautics leader	Iberia	CO	Major consulting contract
Exxon Mobil	Asia Pac.	HTTS	Extension of card processing back office
MTN	South Amer.	SI	Application Management
Celanese	USA	MS	Global Service Desk, End User Computing, Messaging

Solid backlog and increasing pipeline

- » Total order entry of EUR 4.0 billion representing a book to bill ratio at 104%
- » Full backlog at EUR 7.3 billion, representing 1.4 year of revenue
- » Full qualified pipeline at EUR 2.8 billion, up by +10% vs. September 2008

Book to bill	Total Group	Consulting	Systems Integration	Managed Operations
YTD sept 2009	104%	96%	96%	110%
YTD sept 2008	96%	99%	98%	93%

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Q3 2009 revenue organic decrease at -5.6%

<i>In € Million</i>	Q3 2009	Q3 2008	Δ%
Statutory revenue	1,229	1,353	-9.2%
Change in scope		(34)	
Exchange rates impact		(18)	
Revenue at constant scope and exchange rates	1,229	1,301	-5.6%

YTD revenue in slight organic decrease of -3.4%

<i>In € Million</i>	2009	2008	Δ%
Statutory revenue	3,818	4,197	-9.0%
Change in scope		(169)	
Exchange rates impact		(76)	
Revenue at constant scope and exchange rates	3,818	3,953	-3.4%

Q3 2009 revenue performance by service line

<i>In EUR Million</i>	Total Revenue		
	Q3 2009	Q3 2008 proforma	% organic growth
Consulting	54	82	-34.4%
Systems Integration	435	505	-13.8%
Managed Services	484	463	+4.5%
High Tech Transactional Services	215	213	+0.9%
Medical BPO	42	39	+8.3%
Total at constant scope and exchange rates	1,229	1,301	-5.6%

Organic growth: at constant scope and exchange rates

YTD revenue performance by service line

<i>In EUR Million</i>	Total Revenue		
	2009	2008 proforma	% organic growth
Consulting	187	254	-26.4%
Systems Integration	1,409	1,578	-10.7%
Managed Services	1,458	1,390	+4.9%
High Tech Transactional Services	649	620	+4.6%
Medical BPO	116	111	+4.4%
Total at constant scope and exchange rates	3,818	3,953	-3.4%

Organic growth: at constant scope and exchange rates

Q3 2009 revenue performance by Global Business Unit

<i>In € Million</i>	Revenue		
	Q3 2009	Q3 2008 proforma	% organic growth
France	258	275	-6.3%
Benelux	231	282	-17.9%
United Kingdom	234	208	+12.3%
Atos Worldline	206	205	+0.7%
Germany Central Europe / EMA	136	152	-10.1%
Iberia / South America	94	102	-7.6%
Rest of the world	68	77	-11.3%
Total Group	1,229	1,301	-5.6%

Organic growth: at constant scope and exchange rates

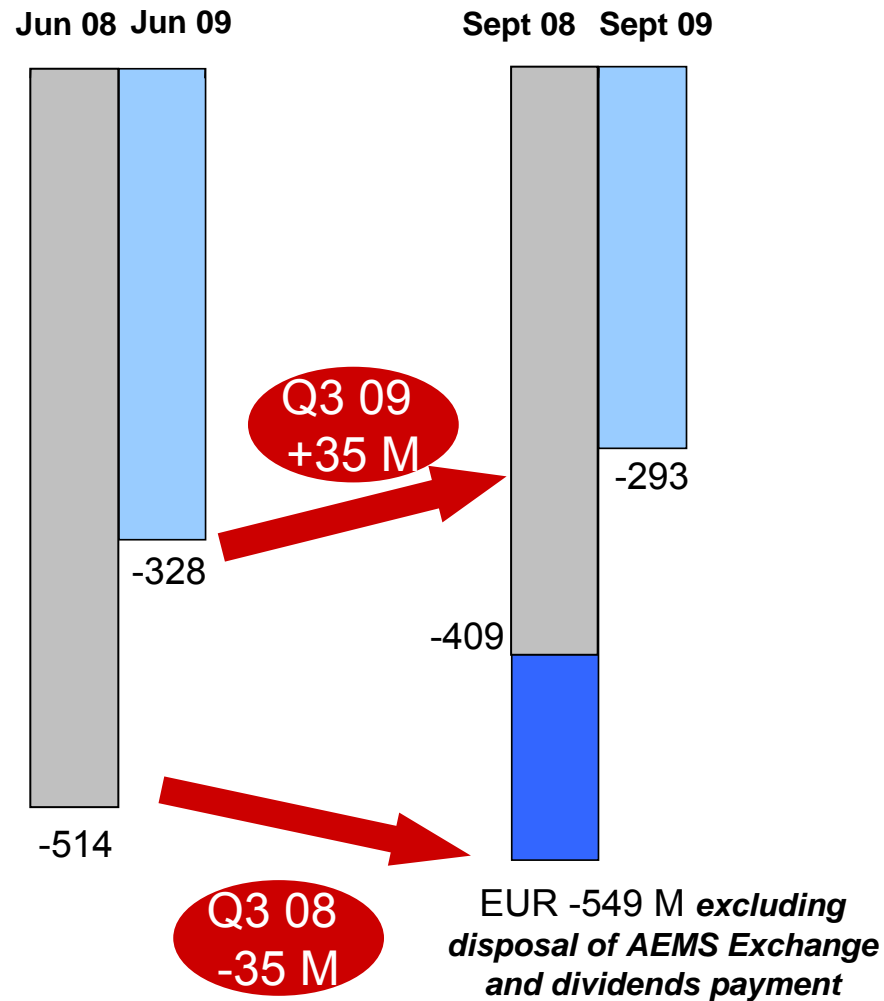
YTD revenue performance by Global Business Unit

<i>In € Million</i>	Revenue		
	2009	2008 proforma	% organic growth
France	833	861	-3.3%
Benelux	748	867	-13.7%
United Kingdom	680	627	+8.3%
Atos Worldline	623	599	+4.0%
Germany Central Europe / EMA	420	451	-6.8%
Iberia / South America	305	328	-7.1%
Rest of the world	209	220	-4.9%
Total Group	3,818	3,953	-3.4%

Organic growth: at constant scope and exchange rates

Net debt reduction

(M€)

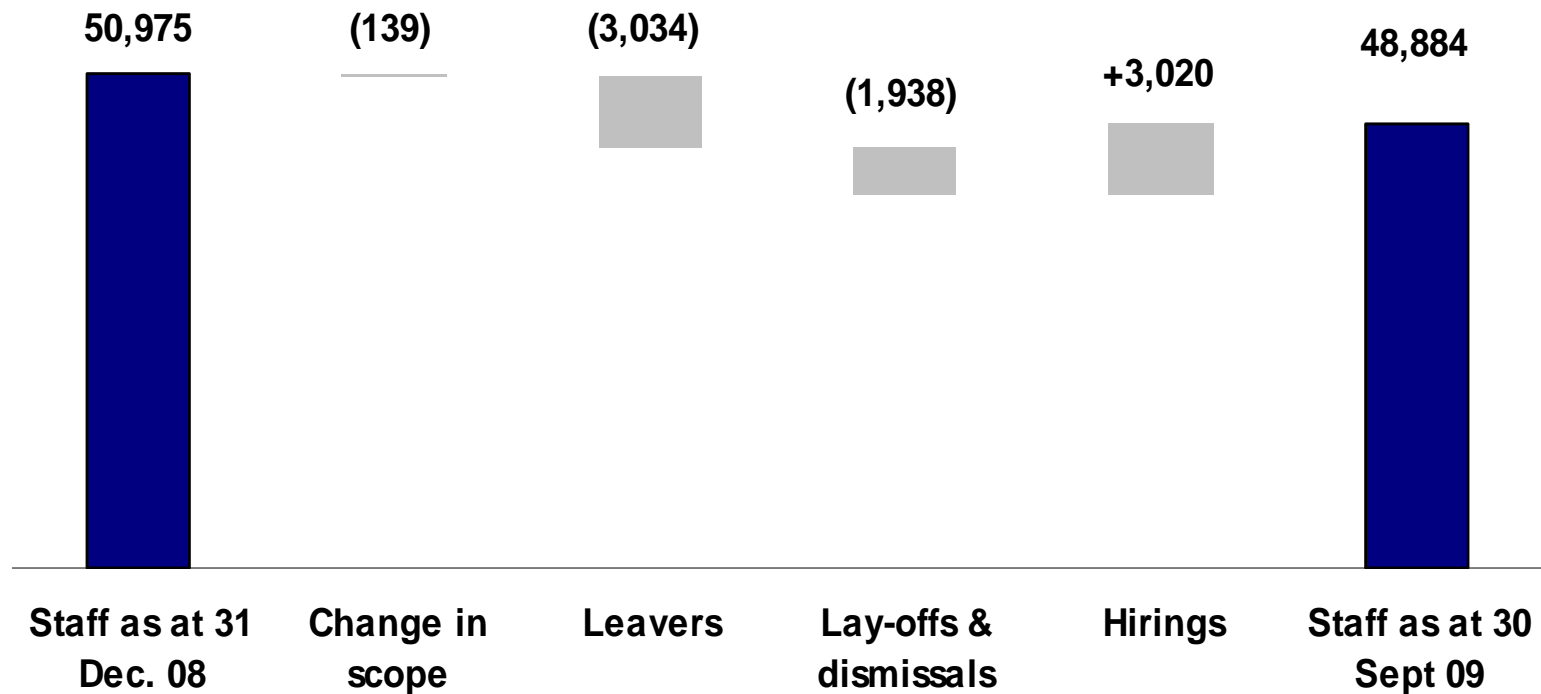


- Strong reduction of net debt in Q3 including EUR 44 M payment for H1 09 bonuses
- Improved performance in working capital management
- Reduction of CAPEX

Headcount evolution



- » Total staff net decrease of nearly 2,100 since 31 December 2008
- » YTD hirings at 3,000 with 1,200 in Q1, 800 in Q2 and 1,000 in Q3 of which 200 in India
- » Staff attrition stable at 7.3% on 30 September 2009

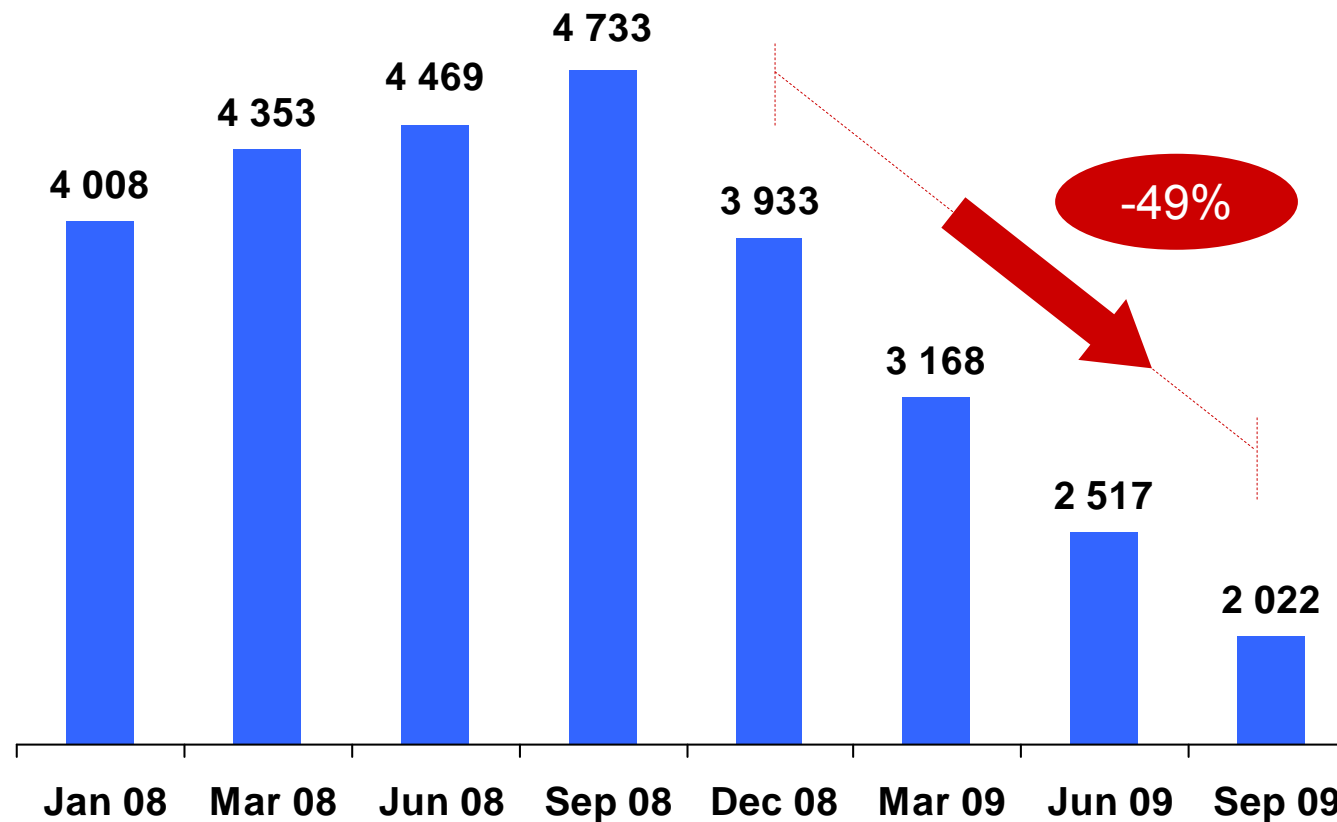


Staff by Global Business Units

(in units)	Closing Sept 2009	Closing Dec 2008	Change since opening	
France	12,431	12,737	(306)	-2.4%
Benelux	8,006	9,038	(1032)	-11.4%
United Kingdom	6,270	6,313	(43)	-0.7%
Atos Worldline	4,833	4,847	(14)	-0.3%
Germany Central Europe & EMA	3,742	3,838	(96)	-2.5%
Iberia / South America	7,551	8,298	(747)	-9.0%
Rest of the World	5,690	5,613	+77	+1.4%
Corporate	361	291	+70	+24.1%
Total Group	48,884	50,975	(2,091)	-4.1%

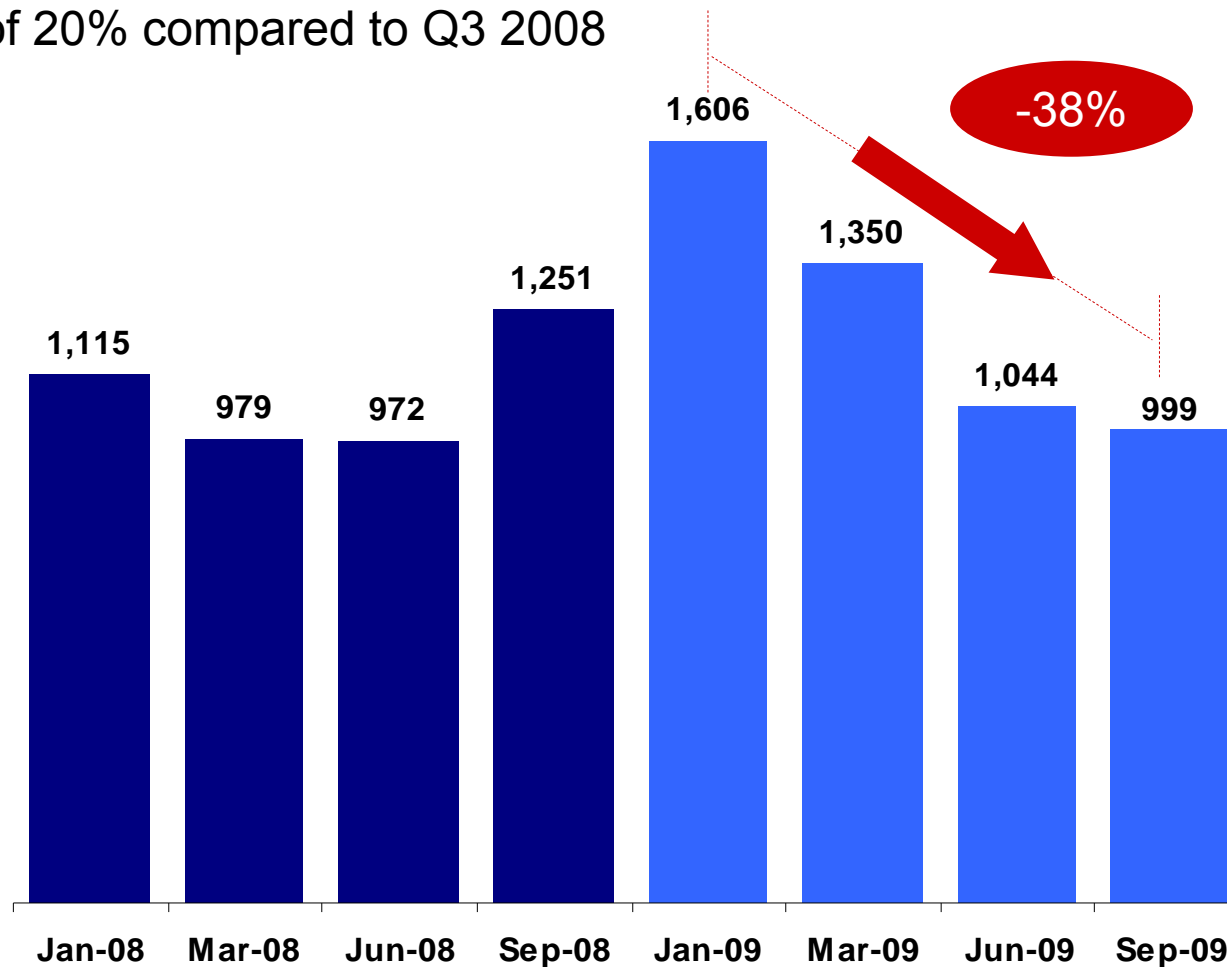
Subcontractors: constant reduction since Sept. 08

- » Strong action to reduce subcontractors has resulted in a total decrease of ca.2,700 subcos since September 2008, of which 1,900 since December 2008

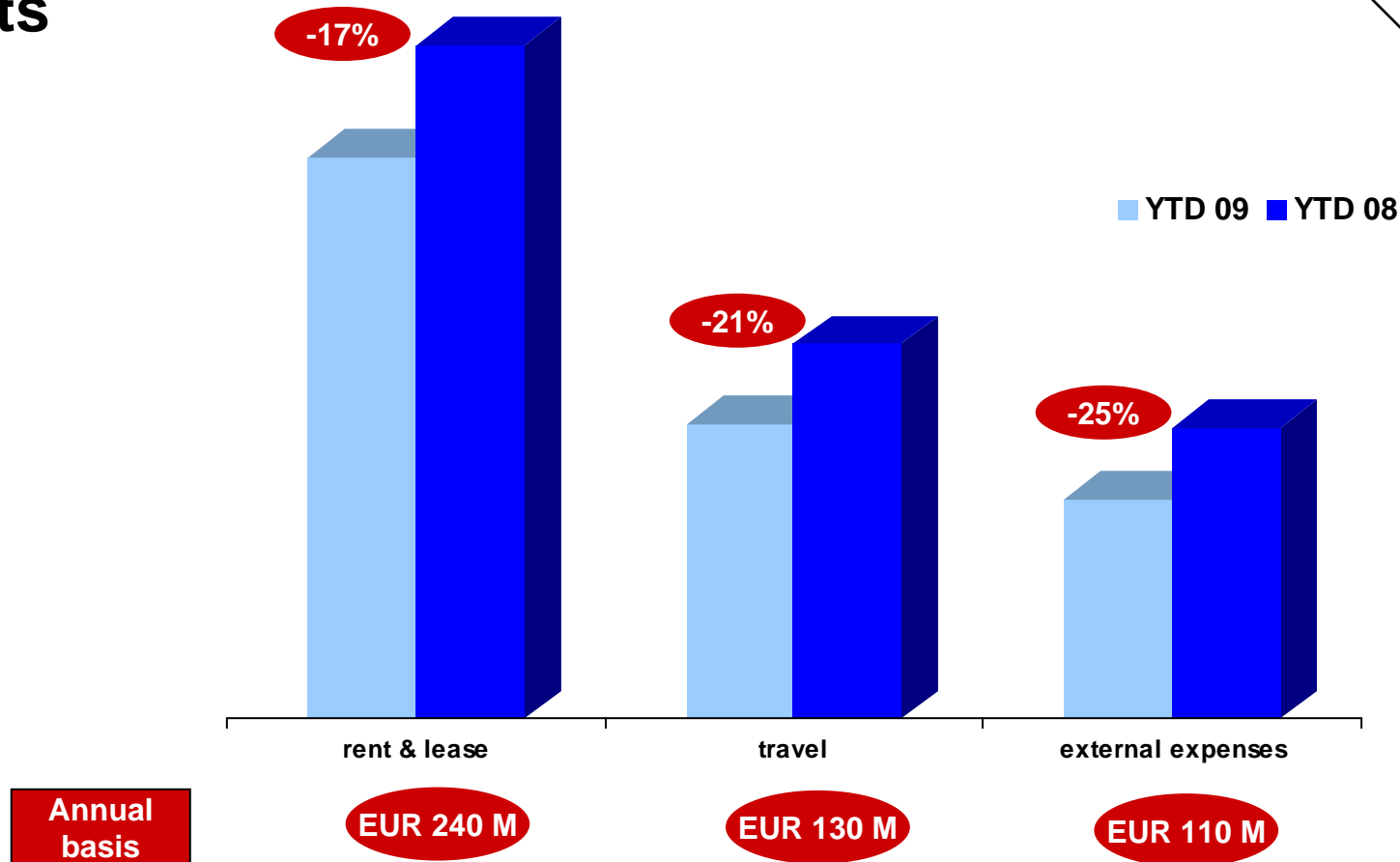


Evolution of the bench

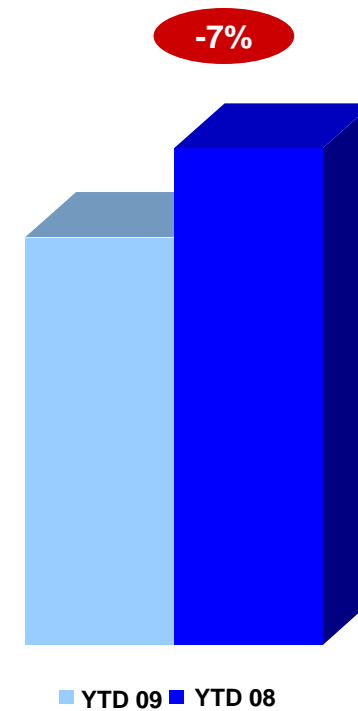
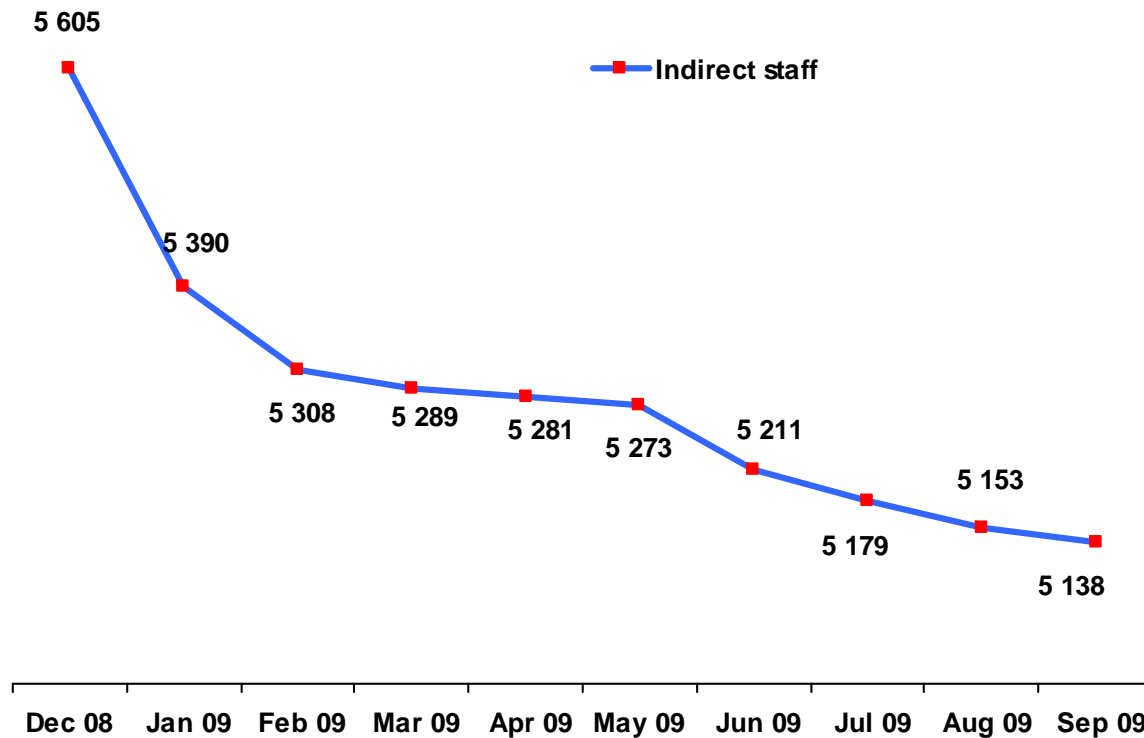
- » Bench reduced by 38% since January 2009 from 1,600 to 1,000 at the end of Q3 09
- » Decrease of 20% compared to Q3 2008



TOP Program: reduction of non-personnel costs



TOP Program: reduction of indirect staff and indirect personnel costs



Indirect personnel costs annual basis

EUR 500 M

Agenda

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Objectives for 2009



2009 Objectives confirmed

- » Revenue : slight decrease compared to 2008 at same scope and exchange rates
- » Operating margin: improvement by +50 to +100 basis points compared to 2008
- » Cash generation: objective of a positive free cash flow

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Questions

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